

Toothpaste Market: Global Industry Trends, Share, Size, Growth, Opportunity and Forecast 2023-2028

https://marketpublishers.com/r/T46DD931E53DEN.html

Date: February 2023

Pages: 143

Price: US\$ 2,499.00 (Single User License)

ID: T46DD931E53DEN

Abstracts

The global toothpaste market size reached US\$ 20.0 Billion in 2022. Looking forward, IMARC Group expects the market to reach US\$ 25.4 Billion by 2028, exhibiting a growth rate (CAGR) of 3.92% during 2023-2028.

Toothpaste refers to a smooth, gel-like dental care product that is applied with a toothbrush as a cleansing agent to promote oral hygiene. It includes binders, sudsers, humectants, fluorides, preservatives, whiteners, abrasives, methylcellulose, sodium alginate, and other non-aqueous particles as standard ingredients. These components are weighed to ensure correct proportions, purified, pre-mixed, blended with powdered components, and filled in tubes through high-speed filling machines. Toothpaste helps prevent bleeding gums, strengthen the enamel that has been attacked by acids, reduce dental plaque, improve gingival health, offer fresh breath, and clean teeth by removing stains. Based on these properties, toothpaste is utilized by consumers to clean and maintain the overall appearance and health of teeth. Currently, it is mainly available in whitening, sensitivity, anti-cavity, herbal, and medicated types.

Toothpaste Market Trends:

The increasing prevalence of oral complications, including halitosis, gingivitis, and plaque formation, and the growing demand for dental care products to safeguard teeth from bacteria and germs are factors primarily driving the market growth. Additionally, the rising dental hygiene concerns and awareness amongst consumers regarding the detrimental effects of using chemically formulated toothpaste have prompted manufacturers to introduce herbal toothpaste, which is acting as another growth-inducing factor. Such dental care products include various plant extracts, including mulethi, mint, camphor, eucalyptus, ginger, and aloe vera as key ingredients. In line with this, the escalating uptake of multiple online platforms, such as e-commerce, to



purchase various daily-day commodities at cost-effective prices, especially during the COVID-19 and nationwide lockdown, is impelling the market growth. Other factors, such as ongoing celebrity endorsements, implementation of aggressive marketing tactics, and strategic collaborations amongst key players to launch anti-cavity and vegan toothpaste options with enhanced properties, are creating a positive outlook for the market.

Key Market Segmentation:

IMARC Group provides an analysis of the key trends in each sub-segment of the global toothpaste market report, along with forecasts at the global, regional and country level from 2023-2028. Our report has categorized the market based on type, distribution channel and end user.

Breakup by Type:

Conventional Toothpaste
Herbal Toothpaste
Whitening and Sensitive Toothpaste

Breakup by Distribution Channel:

Supermarkets and Hypermarkets Retail Stores Pharmacies Online Stores

Breakup by End User:

Adults

Kids

Breakup by Region:

North America
United States
Canada
Asia-Pacific
China

Japan



India

South Korea

Australia

Indonesia

Others

Europe

Germany

France

United Kingdom

Italy

Spain

Russia

Others

Latin America

Brazil

Mexico

Others

Middle East and Africa

Competitive Landscape:

The competitive landscape of the industry has also been examined along with the profiles of the key players being Amway, Avon Products Inc. (Natura & Co), Colgate-Palmolive Company, Dabur Ltd., GSK plc, Henkel AG & Co. KGaA, Lion Corporation, Patanjali Ayurved, The Procter & Gamble Company and Unilever PLC.

Key Questions Answered in This Report

- 1. What was the size of the global toothpaste market in 2022?
- 2. What is the expected growth rate of the global toothpaste market during 2023-2028?
- 3. What are the key factors driving the global toothpaste market?
- 4. What has been the impact of COVID-19 on the global toothpaste market?
- 5. What is the breakup of the global toothpaste market based on the type?
- 6. What is the breakup of the global toothpaste market based on the distribution channel?
- 7. What is the breakup of the global toothpaste market based on end user?
- 8. What are the key regions in the global toothpaste market?
- 9. Who are the key players/companies in the global toothpaste market?



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