

# **Sample Preparation Market Report by Product (Sample Preparation Instruments, Consumables, Sample Preparation Kit), Application (Proteomics, Genomics, Epigenomics, and Others), End User (Pharmaceutical or Biotechnology Companies, Food and Beverages Industry, Research and Academic Institutes, and Others), and Region 2024-2032**

<https://marketpublishers.com/r/S2C6C8F2B3DCEN.html>

Date: March 2024

Pages: 142

Price: US\$ 3,899.00 (Single User License)

ID: S2C6C8F2B3DCEN

## **Abstracts**

The global sample preparation market size reached US\$ 8.2 Billion in 2023. Looking forward, IMARC Group expects the market to reach US\$ 13.4 Billion by 2032, exhibiting a growth rate (CAGR) of 5.5% during 2024-2032. The increasing adoption of advanced analytical techniques, such as mass spectrometry and chromatography, growth in pharmaceutical and biotechnology industries, expanding research in environmental testing and food safety, and automation advancements are some of the factors fueling the market growth.

Sample preparation involves the meticulous and systematic preparation of specimens, data, or materials that will be analyzed to glean insights and inform decision-making. The process ensures that the collected samples are representative of the larger population, thus enhancing the accuracy and reliability of subsequent analyses. The method entails several key steps: collection, preservation, and transformation. Sample preparation offers distinct advantages, such as it diminishes the risk of bias, ensuring that the obtained data accurately reflects the population under scrutiny. It also optimizes instrument performance by minimizing potential interferences during analysis. Additionally, it expedites the analytical process, leading to higher throughput and efficiency. Various types of sample preparation methods are available, including solid-phase extraction, liquid-liquid extraction, and derivatization.

The global sample preparation market is influenced by the increasing adoption of advanced analytical techniques, such as mass spectrometry and chromatography and the growth in pharmaceutical and biotechnology industries. Moreover, the expansion of research activities in environmental testing and food safety is bolstering the demand for reliable sample preparation solutions, which is boosting market growth. This is further bolstered by the rising prevalence of chronic diseases, which is propelling the demand for advanced diagnostics. In line with this, the advancements in automation technologies are enhancing the efficiency and throughput of sample preparation processes, further contributing to the market growth. Besides this, the surge in demand for personalized medicine and the expanding applications of genomics and proteomics research are stimulating market growth.

#### Sample Preparation Market Trends/Drivers:

##### Increasing adoption of advanced analytical techniques

The global sample preparation market is notably driven by the escalating adoption of advanced analytical techniques. As industries like pharmaceuticals, biotechnology, and environmental sciences increasingly rely on cutting-edge technologies like mass spectrometry and chromatography for precise analysis, the demand for efficient sample preparation methods has surged. These techniques demand high-quality samples to ensure accurate and reliable results. Consequently, sample preparation becomes pivotal in removing impurities, concentrating analytes, and maintaining sample integrity. The adoption of automated sample preparation systems further enhances efficiency and reduces human error. The continuous development of these analytical techniques necessitates innovative sample preparation solutions to meet the evolving requirements of various industries. Thus, the integration of advanced analytical techniques into diverse applications reinforces the significance of effective sample preparation methods.

##### Growth in pharmaceutical and biotechnology industries

The growth of the pharmaceutical and biotechnology sectors plays a significant role in shaping the global sample preparation market. With the rising demand for novel therapies, drug discovery, and personalized medicine, the need for accurate and consistent sample preparation has intensified. The complexity of biological samples and the need for precise analysis in drug development processes underline the importance of reliable sample preparation methods. Whether it's isolating DNA, RNA, proteins, or metabolites, sample quality directly impacts the validity of research outcomes. Additionally, stringent regulatory requirements further emphasize the need for

standardized sample preparation procedures to ensure data integrity and reproducibility. As these industries continue to expand and diversify, the demand for innovative sample preparation solutions tailored to their unique challenges remains a critical driver for market growth.

### Expansion of research activities in environmental testing and food safety

The expansion of research activities in environmental testing and food safety is a pivotal driver of the global sample preparation market. As concerns regarding environmental pollution, contamination, and foodborne illnesses rise, there's a growing need for accurate and efficient sample preparation methods. Environmental samples often contain complex matrices that require thorough extraction, purification, and concentration before analysis. Similarly, in food safety, the detection of contaminants, allergens, and adulterants necessitates precise sample preparation to ensure consumer protection. Robust sample preparation techniques play a vital role in enabling sensitive and reliable analytical methods for detecting trace amounts of contaminants. This burgeoning demand for trustworthy results in environmental and food safety analyses is fostering the development of innovative sample preparation approaches tailored to these specific applications.

### Sample Preparation Industry Segmentation:

IMARC Group provides an analysis of the key trends in each segment of the global sample preparation market report, along with forecasts at the global, regional and country levels from 2024-2032. Our report has categorized the market based on product, application and end user.

#### Breakup by Product:

- Sample Preparation Instruments
  - Extraction System
  - Workstation
  - Automated Evaporation System
  - Liquid Handling Instrument
  - Others
- Consumables
  - Sample Preparation Kit
  - Purification Kit
  - Isolation Kit
  - Extraction Kit

The report has provided a detailed breakup and analysis of the market based on the product. This includes sample preparation instruments (extraction system, workstation, automated evaporation system, liquid handling instrument, others), consumables, and sample preparation kit (purification kit, isolation kit, and extraction kit).

The sample preparation instruments segment is driven by the increasing adoption of advanced analytical techniques that necessitate efficient sample processing. These instruments streamline workflows, enhancing efficiency and accuracy in various applications. Consumables segment, on the other hand, is experiencing growth due to their indispensable role in the sample preparation process. As industries expand their research activities, the consistent need for high-quality consumables supports their market growth. Sample preparation kits segment is supported by the growth of personalized medicine, genomics, and proteomics research. Furthermore, automation technologies contribute to the growth of all segments by optimizing workflows, reducing manual errors, and enhancing reproducibility.

Breakup by Application:

- Proteomics
- Genomics
- Epigenomics
- Others

Genomics dominate the market

The report has provided a detailed breakup and analysis of the market based on the application. This includes proteomics, genomics, epigenomics, and others. According to the report, genomics represented the largest segment.

The dominance of the genomics segment within the sample preparation market can be attributed to several key factors, including the rapid advancements in genomic research and the increased understanding of the genetic basis of diseases. Furthermore, the surge in personalized medicine initiatives has propelled genomics into the forefront of medical research, necessitating precise sample preparation to extract high-quality genetic material for diagnostics and treatment decisions.

Besides this, the decreasing cost of genomic sequencing technologies has made large-scale projects more accessible, increasing the need for scalable and reliable sample preparation solutions. Moreover, the complexity of genomic samples requires

sophisticated techniques for extraction, purification, and amplification, thereby driving the adoption of specialized sample preparation products. In line with this, collaborations between academia, research institutions, and biotechnology companies have accelerated innovation in genomics, resulting in the development of novel and targeted sample preparation kits, further bolstering the dominance of the genomics segment in the sample preparation market.

#### Breakup by End User:

Pharmaceutical or Biotechnology Companies

Food and Beverages Industry

Research and Academic Institutes

Others

Pharmaceutical or biotechnology companies dominate the market

The report has provided a detailed breakup and analysis of the market based on the end user. This includes pharmaceutical or biotechnology companies, food and beverages industry, research and academic institutes, and others. According to the report, pharmaceutical or biotechnology companies represented the largest segment.

The pharmaceutical and biotechnology companies segment dominates the sample preparation market as these industries heavily rely on accurate and precise analytical results for drug discovery, development, and quality control. As a result, the demand for efficient sample preparation methods to extract, purify, and concentrate target molecules is essential. Additionally, the rising trend toward personalized medicine, genomics, and proteomics research necessitates specialized sample preparation solutions that cater to the unique requirements of these sectors. Furthermore, stringent regulatory guidelines within the pharmaceutical and biotechnology fields emphasize the need for standardized and validated sample preparation procedures to ensure compliance and data integrity. Moreover, as research activities within these industries continue to expand, there is a sustained demand for consumables, instruments, and kits that cater to their specific needs.

#### Breakup by Region:

North America

United States

Canada

Asia-Pacific

China  
Japan  
India  
South Korea  
Australia  
Indonesia  
Others  
Europe  
Germany  
France  
United Kingdom  
Italy  
Spain  
Russia  
Others  
Latin America  
Brazil  
Mexico  
Others  
Middle East and Africa

North America exhibits a clear dominance, accounting for the largest sample preparation market share

The market research report has also provided a comprehensive analysis of all the major regional markets, which include North America (the United States and Canada); Asia Pacific (China, Japan, India, South Korea, Australia, Indonesia, and others); Europe (Germany, France, the United Kingdom, Italy, Spain, Russia, and others); Latin America (Brazil, Mexico, and others); and the Middle East and Africa. According to the report, North America accounted for the largest market share.

North America's dominance in the sample preparation market can be attributed to the presence of well-established pharmaceutical, biotechnology, and research industries in North America fuels the demand for advanced sample preparation techniques. These industries require accurate and reliable sample preparation methods for drug discovery, diagnostics, and research endeavors. Additionally, the region's significant investments in research and development activities contribute to the continuous innovation and adoption of cutting-edge sample preparation technologies. Furthermore, a favorable regulatory environment that emphasizes quality and standardization further encourages

the adoption of reliable sample preparation solutions. Moreover, the availability of skilled professionals and technological expertise in North America supports the implementation and advancement of complex sample preparation processes. In line with this, collaborations between academia, industry, and research institutions promote knowledge exchange and drive the development of novel sample preparation methodologies.

#### Competitive Landscape:

The competitive landscape of the global sample preparation market is characterized by a dynamic interplay of factors. As demand for accurate and efficient sample preparation solutions rises across industries, companies are striving to innovate and differentiate their offerings. Market players are focusing on developing advanced sample preparation instruments, consumables, and kits that cater to diverse applications, ensuring reproducibility and reliability.

Strategic partnerships and collaborations between industry participants and research institutions are fostering knowledge exchange and driving technological advancements. Additionally, investments in research and development are pivotal for staying ahead in this competitive arena, enabling companies to introduce state-of-the-art technologies that address evolving customer needs. Market leaders aim to establish themselves as thought leaders by providing educational content, webinars, and workshops, enhancing their brand value and credibility in the market. With a focus on innovation, quality, and customer-centric approaches, companies are vying for a competitive edge in the global sample preparation market.

The report has provided a comprehensive analysis of the competitive landscape in the market. Detailed profiles of all major companies have also been provided. Some of the key players in the market include:

Agilent Technologies Inc.  
Bio-RAD Laboratories Inc.  
Biotage  
F. Hoffmann-La Roche AG  
Norgen Biotek Corp.  
PerkinElmer Inc.  
Phenomenex Inc. (Danaher Corporation)  
Qiagen  
Restek Corporation  
Tecan Group Ltd.



Thermo Fisher Scientific Inc.  
Waters Corporation

#### Recent Developments:

In August 2023, PerkinElmer, Inc announced the launch of the Spectrum Two N™ FT-NIR system. This instrument is designed for staff conducting molecular spectroscopy analysis and laboratory technicians on a wide range of food, pharmaceutical, and industrial samples.

In September 2022, Roche acquired Good Therapeutics for an upfront payment of US \$ 250m in cash.

In October 2020, Bio-Rad Laboratories, Inc. announced the launch of CFX Opus 96 and CFX Opus 384 real-time PCR systems along with BR.io, a cloud-based instrument connectivity, analysis, and data management platform.

#### Key Questions Answered in This Report

1. What was the size of the global sample preparation market in 2023?
2. What is the expected growth rate of the global sample preparation market during 2024-2032?
3. What has been the impact of COVID-19 on the global sample preparation market?
4. What are the key factors driving the global sample preparation market?
5. What is the breakup of the global sample preparation market based on the application?
6. What is the breakup of the global sample preparation market based on the end user?
7. What are the key regions in the global sample preparation market?
8. Who are the key players/companies in the global sample preparation market?



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