

3Q14 Bosnia Herzegovina Mobile Operator Forecast, 2003 – 2017



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IEMR's Mobile Operator Forecast on Bosnia Herzegovina provides key operational and financial metrics for Bosnia Herzegovina's wireless market and is one of the best forecasts in the industry. We provide forecasts at the operator level going out to 2017. We also provide quarterly historical and forecast data starting in 1Q2003 and ending in 3Q2016. Operators covered for Bosnia Herzegovina include: BH Telecom d.d Sarajevo (GSM BiH), M:tel (Telekom Srpske JSC Banjaluka), and Eronet (HT Mostar). Our Mobile Operator Forecasts are updated quarterly and are available for one-time delivery or through regular updates.

IEMR's Mobile Operator Forecasts are based on our proprietary, country-specific forecasting models. These models deploy multiple regression analysis and cross-impact matrices that estimate relationships between subscriber data, technology use and deployment data, overall economic and demographic changes expected in a particular country; and relate these to company operational and financial metrics.

Companies Covered in this Country Mobile Operator Forecast

BH Telecom d.d Sarajevo (GSM BiH)
 M:tel (Telekom Srpske JSC Banjaluka)
 Eronet (HT Mostar)

Annual Results & Forecasts for each of the above operators is covered in this report for: CY 2003-CY 2017.
 Quarterly Results & Forecasts are covered for: June 2004 - December 2015

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Data Revenue non SMS EURO
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Outgoing MOU
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SMS Traffic
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Data ARPU growth (YoY %)
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Service revenue (EUR mn)
Service revenue growth (YoY %)
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Capex (USD mn)
Capex (EUR mn)
Capex growth (YoY %)
EBITDA / reported revenue
EBITDA / service revenue
Incr EBITDA / Incr service rev
Capex / reported revenue
Capex / service revenue
(EBITDA-capex) / reported revenue
(EBITDA-capex) / service revenue
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