

U.S. Market for Medical Device Manufacturers Shipping 2009

<https://marketpublishers.com/r/U2C6B041BF2EN.html>

Date: November 2008

Pages: 48

Price: US\$ 4,495.00 (Single User License)

ID: U2C6B041BF2EN

Abstracts

This survey report on medical device shipping practices and market implications, examines manufacturer preferences for the shipping of medical device products and customer experiences and preferences with regards to these services. Over the course of the survey, major endoscopy manufacturers and brand-specific endoscopy customers were contacted. The focus of the survey was on the cost, timeliness and accuracy of shipment of medical device packages.

Contents

LIST OF FIGURES

List Of Charts

LIST OF CHARTS

EXECUTIVE SUMMARY

- 1.1 OVERVIEW
- 1.2 MEDICAL DEVICE SUPPLIER PROFILE
- 1.3 CUSTOMER PROFILE
- 1.4 MANUFACTURER'S PRACTICES
- 1.5 CUSTOMER EXPERIENCES
- 1.6 CUSTOMER SUGGESTIONS

RESEARCH METHODOLOGY

- 2.1 RESEARCH METHODOLOGY
- SURVEY OVERVIEW
- 3.1 RESPONDENT CHARACTERISTICS
- 3.2 MEDICAL DEVICE SHIPPING FROM MANUFACTURERS
- 3.3 MEDICAL DEVICE CUSTOMER FEEDBACK

MEDICAL DEVICE MANUFACTURERS SHIPPING SURVEY

- 4.1 INDUSTRY RESPONDENTS
 - 4.1.1 Question 1: Choice of Carrier
 - 4.1.2 Question 2: Location of Manufacturer Shipping Facility
 - 4.1.3 Question 3: Payment of Shipping Costs
 - 4.1.4 Question 4: Payment for Cost of Returns
 - 4.1.5 Question 5: Expediting Fees
 - 4.1.6 Question 6: Method for Shipping Packages Over 150lb
 - 4.1.7 Question 7: Shipping Price Quoted to Customer
 - 4.1.8 Question 8: Inclusion of Insurance
 - 4.1.9 Question 9: Shipping Discounts
 - 4.1.10 Question 10: Customer Feedback

MEDICAL DEVICE CUSTOMERS SHIPPING SURVEY

- 5.1.1 Question 1: Respondent Position
- 5.1.2 Question 2: Size of Facility

5.1.3 Question 3: Medical Device Packages Received Per Month

5.1.4 Question 4: Importance of Shipping Cost

5.1.5 Question 5: Delivery Method

5.1.6 Question 6: Shipping Terms

5.1.7 Question 7: Expediting Premiums

5.1.8 Question 8: Method of Payment

5.1.9 Question 9: Level of Satisfaction

5.1.10 Question 10: Handling Fees

5.1.11 Question 11: Discounts on Shipping Costs

5.1.12 Question 12: Discounts as an Incentive

5.1.13 Question 13: Other Desired Shipping Options

SURVEY QUESTIONS

6.1 INDUSTRY SURVEY QUESTIONS

6.2 CUSTOMER SURVEY QUESTIONS

LIST OF FIGURES

EXECUTIVE SUMMARY

Figure 1-1 Differences in Perception on Discounts in Shipping Rates, U.S, 2008

Figure 1-2 Map of Medical Device Supplier Home States, U.S, 2008

Figure 1-3 Typical Number of Packages Received per Month, U.S, 2008

Figure 1-4 Parties (Manufacturers and Customers) Who are Responsible for Paying Shipping Costs of Damaged or Returned Equipment, U.S, 2008

Figure 1-5 Purchasing Agent Familiarity with Shipping Terms Used for Received Packages, U.S, 2008

Figure 1-6 Customers Suggestions: Criteria for Applying Discounts to Shipping Charges, U.S, 2008

RESEARCH METHODOLOGY

SURVEY OVERVIEW

MEDICAL DEVICE MANUFACTURERS SHIPPING SURVEY

Figure 4-1 Question 1: Choice of Carrier, Manufacturers

Figure 4-2 Question 2: Location of Manufacturer Shipping Facility

Figure 4-3 Question 3: Payment of Shipping Costs

Figure 4-4 Question 4: Payment for the Cost of Returns

Figure 4-5 Question 5: Expediting Fees

Figure 4-6 Question 6: Method for Shipping 150lb Package

Figure 4-7 Question 7: Shipping Price Quoted to Customer

Figure 4-8 Question 8: Inclusion of Insurance

Figure 4-9 Question 9: Shipping Discounts

Figure 4-10 Question 10: Customer Feedback Received by Manufacturers

MEDICAL DEVICE CUSTOMERS SHIPPING SURVEY

Figure 5-1 Question 1: Respondent Position, Customers

Figure 5-2 Question 2: Size of Customer Facility

Figure 5-3 Question 3: Endoscopy Packages Received Per Month

Figure 5-4 Question 3: Packages Received Per Month Compared to Facility Size

Figure 5-5 Question 4: Importance of Shipping Cost

Figure 5-6 Question 5: Delivery Method – Ability to Select

Figure 5-7 Question 5: Delivery Method – Most Common Option

Figure 5-8 Question 6: Shipping Terms – Ability to Dictate

FIGURE 5-9 SAMPLE LIST OF COMMONLY USED SHIPPING TERMS WITHIN THE U.S

Figure 5-10 Question 6: Shipping Terms – Preferred Option

Figure 5-11 Question 7: Expediting Premiums

Figure 5-12 Question 7: Expediting Premiums – Knowledge Of

Figure 5-13 Question 8: Method of payment

Figure 5-14 Question 9: Level of Satisfaction

Figure 5-15 Handling Fees

Figure 5-16 Handling Fees – Knowledge Of

Figure 5-17 Question 11: Discounts on Shipping

Figure 5-18 Question 11: Discounts on Shipping - Providers

Figure 5-19 Question 11: Discounts on Shipping - Qualifications

Figure 5-20 Question 12: Discounts as an Incentive

Figure 5-21 Question 12: Discounts as an Incentive – Desired Qualification

Figure 5-22 Question 13: Other Desired Shipping options

SURVEY QUESTIONS

LIST OF CHARTS

EXECUTIVE SUMMARY

RESEARCH METHODOLOGY

SURVEY OVERVIEW

MEDICAL DEVICE MANUFACTURERS SHIPPING SURVEY

MEDICAL DEVICE CUSTOMERS SHIPPING SURVEY

Chart 5-1 Question 3: Packages Received Per Month

Chart 5-2 Question 4: Importance of the Cost of Shipping

Chart 5-3 Question 5: Delivery Method – Most Common Option

Chart 5-4 Question 9: Level of Satisfaction

Chart 5-5 Question 12: Discounts as an Incentive – Desired Qualification

SURVEY QUESTIONS 45

I would like to order

Product name: U.S. Market for Medical Device Manufacturers Shipping 2009

Product link: <https://marketpublishers.com/r/U2C6B041BF2EN.html>

Price: US\$ 4,495.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/U2C6B041BF2EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970