

The 2023-2028 Outlook for Dog Foods in China

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Abstracts

This study covers the latent demand outlook for dog foods across the regions of China, including provinces, autonomous regions (Guangxi, Nei Mongol, Ningxia, Xinjiang, Xizang - Tibet), municipalities (Beijing, Chongqing, Shanghai, and Tianjin), special administrative regions (Hong Kong and Macau), and Taiwan (all hereafter referred to as 'regions'). Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 1,100 cities in China. For each major city in question, the percent share the city is of the region and of China is reported. Each major city is defined as an area of 'economic population', as opposed to the demographic population within a legal geographic boundary. For many cities, the economic population is much larger than the population within the city limits; this is especially true for the cities of the Western regions. For the coastal regions, cities which are close to other major cities or which represent, by themselves, a high percent of the regional population, actual city-level population is closer to the economic population (e.g. in Beijing). Based on this 'economic' definition of population, comparative benchmarks allow the reader to quickly gauge a city's marketing and distribution value vis-?-vis others. This exercise is quite useful for persons setting up distribution centers or sales force strategies. Using econometric models which project fundamental economic dynamics within each region and city of influence, latent demand estimates are created for dog foods. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers dog foods as defined by the North American Industrial Classification system or NAICS (pronounced 'nakes').

The NAICS code for dog foods is 3111111. It is for this definition that aggregate latent

demand estimates are derived. Dog foods is specifically defined as follows:

3111111 DOG FOOD

31111111 Canned dog food

31111112 Dry and semi moist dog food, shipped in packages less than 25 lb

31111113 Dry and semi moist dog food, shipped in packages 25 lb or more

311111111 Canned ration type dog food

311111121 Other canned dog food

311111231 Dry and semi moist dog food, shipped in packages less than 25 lb

311111341 Dry and semi moist dog food, shipped in packages 25 lb or more

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