

The 2023 Report on Dietary Supplements: World Market Segmentation by City

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Abstracts

This report was created for global strategic planners who cannot be content with traditional methods of segmenting world markets. With the advent of a 'borderless world', cities become a more important criteria in prioritizing markets, as opposed to regions, continents, or countries. This report covers the top 2,000 cities in over 200 countries. It does so by reporting the estimated market size (in terms of latent demand) for each major city of the world. It then ranks these cities and reports them in terms of their size as a percent of the country where they are located, their geographic region (e.g. Africa, Asia, Europe, Middle East, North America, Latin America), and the total world market.

In this report we define the sales of dietary supplements as including all commonly understood products falling within this broad category, irrespective of product packaging, formulation, size, or form. Companies participating in this industry include Abbott, Abbott Laboratories, American Health, Amway, Archer Daniels Midland, Arkopharma, Axellus, Ayanda, BASF, Bayer, Bio-Botanica, Bionova Lifesciences, Biorio Pharm, Blackmores, Carlyle Group, Danisco, Danone, DSM, DuPont, E. I. Du Pont De Nemours and Company, Ekomir, Epax, FANCL, Bionova Lifesciences, General Nutrition Centers, Glanbia, GlaxoSmithKline, GNC Holdings, Herbalife, Herbalife International, Himalaya Drug Company, Integrated BioPharma, Koninklijke DSM, Naturalife Asia Company, Nature's Sunshine Forms, Nature's Bounty, NBTY, Nestle, Nestl?!, Neutraceuticals Corporation, Nu Skin, Omega Protein, Otsuka Holdings Company, Pfizer, Pharmavite, Reckitt Benckiser Group, Ricola, Royal DSM, Sanofi, Stepan, Surya Herbal, The Himalaya Drug Company, XanGo, and Yakult. In addition to the sources indicated, additional information available to the public via news and/or press releases published by players in the industry was considered in defining and calibrating this category. All figures are in a common currency (U.S. dollars, millions) and are not

adjusted for inflation (i.e., they are current values). Exchange rates used to convert to U.S. dollars are averages for the year in question. Future exchange rates are assumed to be constant in the future at the current level (the average of the year of this publication's release in 2022).

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