

# The 2022-2027 Outlook for Wood Household Den, Family Room, Library, and Living Room Desks in Japan

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## Abstracts

This study covers the latent demand outlook for wood household den, family room, library, and living room desks excluding custom desks sold at retail directly to the customer across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for wood household den, family room, library, and living room desks excluding custom desks sold at retail directly to the customer. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers wood household den, family room, library, and living room desks excluding custom desks sold at retail directly to the customer as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for wood household den, family room, library, and living room desks excluding custom desks sold at retail directly to the customer is 3371221221. It is for this definition that aggregate latent demand estimates are derived. Wood household den, family room, library, and living room desks excluding custom desks sold at retail directly to the customer is specifically defined as follows:

3371221221 Wood household den, family room, library, and living room desks (except custom sold directly to the customer at retail)

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