

# The 2022-2027 Outlook for Web-Fed Lithographic Printing of Business Forms for US Zip Codes

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## Abstracts

This study covers the latent demand outlook for web-fed lithographic printing of business forms excluding manifold, financial, legal, and loose-leaf forms and blankbooks across the states and zip codes of the United States. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 10,833 zip codes in the United States. For each zip code in question, the percent share the zip code is of its state and of the United States as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a zip code vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each state and zip code, latent demand estimates are created for web-fed lithographic printing of business forms excluding manifold, financial, legal, and loose-leaf forms and blankbooks. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers web-fed lithographic printing of business forms excluding manifold, financial, legal, and loose-leaf forms and blankbooks as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for web-fed lithographic printing of business forms excluding manifold, financial, legal, and loose-leaf forms and blankbooks is 323110B168. It is for this definition that aggregate latent demand estimates are derived. Web-fed lithographic printing of business forms excluding manifold, financial, legal, and loose-leaf forms and blankbooks is specifically defined as follows:

323110B168 Business form printing, (lithographic), excluding manifold, financial, and legal forms, blankbooks, and looseleaf forms, web fed

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