

# The 2022-2027 Outlook for Water Treating Compounds in Japan

https://marketpublishers.com/r/2244CB617C18EN.html

Date: November 2021 Pages: 234 Price: US\$ 595.00 (Single User License) ID: 2244CB617C18EN

## Abstracts

This study covers the latent demand outlook for water treating compounds across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for water treating compounds. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers water treating compounds as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for water treating compounds is 325998A. It is for this definition that aggregate latent demand estimates are derived. Water treating compounds is specifically defined as follows:

325998A Water treating compounds

325998A1 Water treating compounds

325998A111 Swimming pool chemical preparations



## 325998A121 Cooling tower compounds

325998A131 Boiler compounds

325998A141 Other water treating compounds



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