

# The 2022-2027 Outlook for Two- and Three-Wheeled Motorcycles, Motorbikes, Motor Scooters, Mopeds, Sidecars, and Related Parts in Japan

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# **Abstracts**

This study covers the latent demand outlook for two- and three-wheeled motorcycles, motorbikes, motor scooters, mopeds, sidecars, and related parts across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-àvis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for two-and three-wheeled motorcycles, motorbikes, motor scooters, mopeds, sidecars, and related parts. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers two- and three-wheeled motorcycles, motorbikes, motor scooters, mopeds, sidecars, and related parts as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for two- and three-wheeled motorcycles, motorbikes, motor scooters, mopeds, sidecars, and related parts is 3369913. It is for this definition that aggregate latent demand estimates are derived. Two- and three-wheeled motorcycles, motorbikes, motor scooters, mopeds, sidecars, and related parts is specifically defined as follows:



# 3369913 MOTORCYCLES, INCLUDING THREE WHEEL, MOTORBIKES, MOTOR SCOOTERS, MOPEDS, AND PARTS (INCLUDING SIDECARS)

33699131 Motorcycles, including three wheel, motorbikes, motor scooters, mopeds, and parts (including sidecars)

3369913100 Motorcycles, including three wheel, motorbikes, motor scooters, mopeds, and parts (including sidecars)



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