

# The 2022-2027 Outlook for Translation and Interpretation Services in Japan

https://marketpublishers.com/r/282AED157526EN.html

Date: November 2021 Pages: 234 Price: US\$ 595.00 (Single User License) ID: 282AED157526EN

# **Abstracts**

This study covers the latent demand outlook for translation and interpretation services across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for translation and interpretation services. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers translation and interpretation services as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for translation and interpretation services is 54193. It is for this definition that aggregate latent demand estimates are derived. Translation and interpretation services is specifically defined as follows:

54193 See industry description for 541930.

541930 This industry comprises establishments primarily engaged in translating written material and interpreting speech from one language to another and establishments primarily engaged in providing sign language services.



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