

The 2022-2027 Outlook for Tissue Paper and Other Machine-Creped Paper in China

https://marketpublishers.com/r/2B4A2696B85AEN.html

Date: November 2021

Pages: 191

Price: US\$ 595.00 (Single User License)

ID: 2B4A2696B85AEN

Abstracts

This study covers the latent demand outlook for tissue paper and other machine-creped paper across the regions of China, including provinces, autonomous regions (Guangxi, Nei Mongol, Ningxia, Xinjiang, Xizang - Tibet), municipalities (Beijing, Chongging, Shanghai, and Tianjin), special administrative regions (Hong Kong and Macau), and Taiwan (all hereafter referred to as "regions"). Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 1,100 cities in China. For each major city in question, the percent share the city is of the region and of China is reported. Each major city is defined as an area of "economic population", as opposed to the demographic population within a legal geographic boundary. For many cities, the economic population is much larger that the population within the city limits; this is especially true for the cities of the Western regions. For the coastal regions, cities which are close to other major cities or which represent, by themselves, a high percent of the regional population, actual city-level population is closer to the economic population (e.g. in Beijing). Based on this "economic" definition of population, comparative benchmarks allow the reader to quickly gauge a city's marketing and distribution value vis-à-vis others. This exercise is quite useful for persons setting up distribution centers or sales force strategies. Using econometric models which project fundamental economic dynamics within each region and city of influence, latent demand estimates are created for tissue paper and other machinecreped paper. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers tissue paper and other machine-creped paper as defined by the North



American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for tissue paper and other machine-creped paper is 322121G. It is for this definition that aggregate latent demand estimates are derived. Tissue paper and other machine-creped paper is specifically defined as follows:

322121G Tissue paper and other machine-creped paper

322121G1 Toilet tissue stock

322121G2 Toweling paper stock, except wiper stock

322121G3 Tissue paper and other machine creped paper, excluding toilet tissue stock and toweling paper stock

322121G111 Toilet tissue stock

322121G221 Toweling paper stock, except wiper stock

322121G331 Facial tissue stock, except toweling, napkin, and toilet

322121G341 Napkin paper stock, except sanitary napkin stock wadding

322121G351 Wiper tissue stock, regular, facial, and wadding stock

322121G361 Other sanitary paper stock, including sanitary napkin stock wadding, aseptic paper stock, reinforced paper stock, etc.



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