

The 2022-2027 Outlook for Telephone Switching and Switchboard Equipment for US Zip Codes

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Abstracts

This study covers the latent demand outlook for telephone switching and switchboard equipment across the states and zip codes of the United States. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 10,833 zip codes in the United States. For each zip code in question, the percent share the zip code is of its state and of the United States as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a zip code vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each state and zip code, latent demand estimates are created for telephone switching and switchboard equipment. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers telephone switching and switchboard equipment as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for telephone switching and switchboard equipment is 3342101. It is for this definition that aggregate latent demand estimates are derived. Telephone switching and switchboard equipment is specifically defined as follows:

3342101 Telephone switching and switchboard equipment

33421010 Telephone switching and switchboard equipment

33421011 Telephone switching and switchboard equipment

3342101000 Telephone switching and switchboard equipment

3342101001 Local central office telephone switching and switchboard equipment

3342101003 Toll central office telephone switching and switchboard equipment

3342101011 Private branch exchange telephone switching and switchboard equipment, up to 99 lines

3342101013 Private branch exchange telephone switching and switchboard equipment, 100 to 399 lines

3342101015 Private branch exchange telephone switching and switchboard equipment, 400 to 1,000 lines

3342101017 Private branch exchange telephone switching and switchboard equipment, over 1,000 lines

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