

The 2023-2028 Outlook for Tableware in the United States

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Abstracts

This study covers the latent demand outlook for tableware across the states and cities of the United States. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 12,600 cities in the United States. For each city in question, the percent share the city is of its state and of the United States as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each state and city, latent demand estimates are created for tableware. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

In this report we define the sales of tableware as including all commonly understood products falling within this broad category, such as dishes, silverware, glassware, and crystalware; smaller dishes, bowls, and plates; and vintage-styled glassware and dinnerware, irrespective of product packaging, formulation, size, or form. Companies participating in this industry include Abert, Anhui Deli Household Glass Company, Arc International, Aynsley China, Belleek Pottery, Bernardaud, Capdeco, Corelle Brands Holdings, Crystalex, Cuisinart, Dankotuwa Porcelain, Fiskars, IKEA, LaOpala RG, Lenox, Libbey, Lifetime Brands, Meyer Corporation, U.S., Mikasa, Noritake Company, Pfaltzgraff Company, Puiforcat, RAK Porcelain, Raynaud Limoges, Royal Crown Derby, Saint-Louis, Steelite International, St?lzle-Oberglas, Tesco.com, The Oneida Group, T?rkiye Sise Ve Cam Fabrikalari, Villeroy & Boch, Vista Alegre, Waterford Wedgwood, and WMF Group. In addition to the sources indicated, additional information available to

the public via news and/or press releases published by players in the industry was considered in defining and calibrating this category. All figures are in a common currency (U.S. dollars, millions) and are not adjusted for inflation (i.e., they are current values). Exchange rates used to convert to U.S. dollars are averages for the year in question. Future exchange rates are assumed to be constant in the future at the current level (the average of the year of this publication's release in 2022).

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