

# The 2022-2027 Outlook for Speakers and Commercial Sound Equipment in Japan

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# **Abstracts**

This study covers the latent demand outlook for speakers and commercial sound equipment across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for speakers and commercial sound equipment. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers speakers and commercial sound equipment as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for speakers and commercial sound equipment is 3343104. It is for this definition that aggregate latent demand estimates are derived. Speakers and commercial sound equipment is specifically defined as follows:

3343104 Speakers and commercial sound equipment

33431040 Speakers, including loudspeaker systems and loudspeakers sold separately, and commercial sound equipment



33431041 Speakers, including loudspeaker systems and loudspeakers sold separately, and commercial sound equipment

3343104000 Speakers, including loudspeaker systems and loudspeakers sold separately, and commercial sound equipment

3343104001 Single loudspeakers mounted in an enclosure

3343104004 Multiple loudspeakers mounted in an enclosure

3343104007 All other loudspeakers, including unmounted, sold separately

3343104011 Microphones

3343104014 Home~type electronic kits designed for consumer assembly

3343104017 Public address systems including musical instrument and amplifiers



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