

The 2022-2027 Outlook for Softwood Lumber Made in Sawmills in Japan

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Abstracts

This study covers the latent demand outlook for softwood lumber made in sawmills across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for softwood lumber made in sawmills. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers softwood lumber made in sawmills as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for softwood lumber made in sawmills is 32111331. It is for this definition that aggregate latent demand estimates are derived. Softwood lumber made in sawmills is specifically defined as follows:

32111331 Softwood lumber, made in sawmills

3211133111 Softwood rough lumber, less than 2 inches in nominal thickness, not edge worked, made in sawmills

3211133121 Softwood rough 2 inch lumber, 2 inches in nominal thickness only, not edge worked, made in sawmills

3211133131 Softwood rough lumber and timbers, more than 2 inches in nominal thickness, not edge worked, made in sawmills

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