

The 2022-2027 Outlook for Small Arms of 30 mm or Less in Japan

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Abstracts

This study covers the latent demand outlook for small arms of 30 mm or less across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for small arms of 30 mm or less. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers small arms of 30 mm or less as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for small arms of 30 mm or less is 3329944. It is for this definition that aggregate latent demand estimates are derived. Small arms of 30 mm or less is specifically defined as follows:

3329944 Shotguns

33299441 Centerfire pistols and revolvers

33299442 All other centerfire pistols and revolvers



33299443 Rimfire pistols and revolvers

33299444 Rifles

33299445 Single barrel shotguns and other small firearms, including parts and attachments for small firearms

332994401 Repeating shotguns

332994402 Single shot and double barrel shotguns

3329944101 Centerfire pistols and revolvers

3329944206 All other centerfire pistols and revolvers



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