

The 2023-2028 Outlook for Seeds in the United States

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Abstracts

This study covers the latent demand outlook for seeds across the states and cities of the United States. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 12,600 cities in the United States. For each city in question, the percent share the city is of its state and of the United States as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each state and city, latent demand estimates are created for seeds. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

In this report we define the sales of seeds as including all commonly understood products falling within this broad category, irrespective of product packaging, formulation, size, or form. Companies participating in this industry include Advanta, AgReliant Genetics, Allied Seed, Allis India, Ltd., Ampac Seed Company, BARENBRUG, BASF, Bayer, Bejo Zaden, BrettYoung, Burrus Seed Farm, Canterra Seeds, China National Seed Group, CN Seeds, Corteva Agriscience, DLF, Dow AgroSciences, DuPont (pioneer), E. I. Du Pont De Nemours and Company, Enza Zaden, FMC Corporation, Gansu Dunhuang Seed, Groupe Limagrain, Hefei Fengle Seed Company, Hunan Xiangyan Seed Industry Company, Imperial Seed, Kaveri Seeds, Ltd., Krishidhan Seeds, KWA SAAT SE, KWS AG (Germany), Land O' Lakes, Inc. (U.S.), Lantm?nnen SW Seed, Limagrain, LONGPING HITECH, Mahyco, MonsantoCompany, Monsanto, Mycogen Seeds, National Seeds Corporation, Ltd., Nuziveedu Seeds, PHI Seeds Private Ltd (DuPont Pioneer), Rallis India, Rasi Seeds, Rijk Zwaan Zaadteelt en Zaadhandel, Sakata Seed, SL Agritech, Stine Seed Company,

Syngenta, Takii & Company, The DOW Chemical Company, UPL, VIKIMA SEEDS A/S, Vilmorin, and WinField Solutions. In addition to the sources indicated, additional information available to the public via news and/or press releases published by players in the industry was considered in defining and calibrating this category. All figures are in a common currency (U.S. dollars, millions) and are not adjusted for inflation (i.e., they are current values). Exchange rates used to convert to U.S. dollars are averages for the year in question. Future exchange rates are assumed to be constant in the future at the current level (the average of the year of this publication's release in 2022).

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