

The 2023-2028 Outlook for Printing Inks in the United States

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Abstracts

This study covers the latent demand outlook for printing inks across the states and cities of the United States. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 12,600 cities in the United States. For each city in question, the percent share the city is of its state and of the United States as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each state and city, latent demand estimates are created for printing inks. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

In this report we define the sales of printing inks as including all commonly understood products falling within this broad category, irrespective of product packaging, formulation, size, or form. Companies participating in this industry include Agfa-Gevaert, Agropur cooperative, Alden & Ott Printing Inks Company, ALTANA, Archer Daniels Midland, Ashland, Inc., Associated British Foods, Avreon Chemicals India Private, Ltd., Central Ink, Daihan Ink. Company, Ltd., Dainichiseika Color & Chemicals, Diana Group SA, DIC, DowDuPont, DSM, DuPont, Eastman Kodak Company, EFI, Inc., Eli Fried, Inc., Flint Group, Frutarom, FUJIFILM Holdings Corporation, Gardiner Colours, Ltd., Grupo S?nchez, Huber Group, Ingredion, Ink Systems, International Paper, INX International, Kerry Group, KF Specialty Ingredients, Kohinoor Printing Ink Company, MALLARD INK CO AND OFFSET BLANKET CO, Inc., Marabu North America, Naturex, Nazdar, Quad Graphics, Royal Dutch Printing Ink Factories Van Son, SAKATA INX,

Sensient Technologies, SICPA, Siegwerk, Sun Chemical, Superior Ink, T&K TOKA, Tokyo Printing Ink, Toyo Ink America, USA, Van Son, Vivimed Labs, Wikoff Color, Wild Flavors, Yip's Chemical Holdings, and Zeller+Gmelin. In addition to the sources indicated, additional information available to the public via news and/or press releases published by players in the industry was considered in defining and calibrating this category. All figures are in a common currency (U.S. dollars, millions) and are not adjusted for inflation (i.e., they are current values). Exchange rates used to convert to U.S. dollars are averages for the year in question. Future exchange rates are assumed to be constant in the future at the current level (the average of the year of this publication's release in 2022).

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