

# The 2022-2027 Outlook for Prepared Frozen Shellfish in Japan

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# **Abstracts**

This study covers the latent demand outlook for prepared frozen shellfish across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for prepared frozen shellfish. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers prepared frozen shellfish as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for prepared frozen shellfish is 3117123. It is for this definition that aggregate latent demand estimates are derived. Prepared frozen shellfish is specifically defined as follows:

3117123 Prepared frozen shellfish

31171231 Prepared frozen shrimp

31171232 Other prepared frozen shellfish, incl crabs, lobster tails, oysters & clams



3117123111 Prepared frozen headless shrimp, raw

3117123121 Prepared frozen peeled shrimp, raw

3117123131 Prepared frozen peeled shrimp, cooked

3117123141 Prepared frozen shrimp, breaded

3117123251 Other 100 percent prepared frozen shrimp products

3117123261 Prepared frozen lobster tails

3117123271 Prepared frozen blue crab meat



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