

# The 2022-2027 Outlook for Paint and Varnish Brushes, Rollers, and Pads in Japan

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# **Abstracts**

This study covers the latent demand outlook for paint and varnish brushes, rollers, and pads across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for paint and varnish brushes, rollers, and pads. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers paint and varnish brushes, rollers, and pads as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for paint and varnish brushes, rollers, and pads is 3399943. It is for this definition that aggregate latent demand estimates are derived. Paint and varnish brushes, rollers, and pads is specifically defined as follows:

3399943 Paint and varnish brushes, rollers, and pads

33999431 Paint and varnish brushes, including kalsomine, marking, paperhanging, stenciling, and whitewash brushes



3399432 Paint holders, pads, roller frames, and rollers, including replacement rollers

3399943101 Paint and varnish brushes, including kalsomine, marking, paperhanging, stenciling, and whitewash brushes

3399943206 Paint holders and pads

3399943211 Paint roller frames and rollers, including replacement rollers



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