

# **The 2022-2027 Outlook for Non-Electric Oil Forced Warm Air Furnaces and Humidifiers with 150,000 BTU Bonnet Output and Under in Japan**

<https://marketpublishers.com/r/2E70F8E49B44EN.html>

Date: November 2021

Pages: 234

Price: US\$ 595.00 (Single User License)

ID: 2E70F8E49B44EN

## **Abstracts**

This study covers the latent demand outlook for non-electric oil forced warm air furnaces and humidifiers with 150,000 BTU bonnet output and under across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for non-electric oil forced warm air furnaces and humidifiers with 150,000 BTU bonnet output and under. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers non-electric oil forced warm air furnaces and humidifiers with 150,000 BTU bonnet output and under as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for non-electric oil forced warm air furnaces and humidifiers with 150,000 BTU bonnet output and under is 333415C001. It is for this definition that aggregate latent demand estimates are derived. Non-electric oil forced warm air furnaces and humidifiers with 150,000 BTU bonnet output and under is specifically defined as follows:

333415C001 Nonelectric warm air furnaces and humidifiers, oil forced air, 150,000 Btu bonnet output and under

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