

# The 2022-2027 Outlook for Non-Chocolate-Type Confectionery Products Made and Packaged for Shipment in Japan

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## **Abstracts**

This study covers the latent demand outlook for non-chocolate-type confectionery products made and packaged for shipment across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for non-chocolate-type confectionery products made and packaged for shipment. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers non-chocolate-type confectionery products made and packaged for shipment as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for non-chocolate-type confectionery products made and packaged for shipment is 3113401. It is for this definition that aggregate latent demand estimates are derived. Non-chocolate-type confectionery products made and packaged for shipment is specifically defined as follows:

3113401 Nonchocolate-type confectionery products made and packaged for shipment



31134010 Nonchocolate~type confectionery products, including bar goods, granola bars, package goods, specialties, etc.

31134011 Nonchocolate type confectionery products made and packaged for shipment, including bar goods, granola bars, package goods, specialties, etc. (not retailed at manufacturing establishment)

3113401000 Nonchocolate~type confectionery products, including bar goods, granola bars, package goods, specialties, etc.

3113401001 Hard candy

3113401004 Chewy candy (including granola bars)

3113401007 Soft candy

3113401015 Iced~coated candy

3113401021 Panned candy

3113401026 Licorice and licorice~type candy



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