

# The 2022-2027 Outlook for Mops, Dusters, and Associated Refills in Japan

https://marketpublishers.com/r/2F2024D1B55BEN.html

Date: November 2021 Pages: 234 Price: US\$ 595.00 (Single User License) ID: 2F2024D1B55BEN

# Abstracts

This study covers the latent demand outlook for mops, dusters, and associated refills across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for mops, dusters, and associated refills. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers mops, dusters, and associated refills as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for mops, dusters, and associated refills is 33999413. It is for this definition that aggregate latent demand estimates are derived. Mops, dusters, and associated refills is specifically defined as follows:

33999413 Mops and dusters, including refills

3399941311 Dry mops and dusters, including refills (excluding dusting cloths)

3399941316 Wet mops, including refills (excluding sponge mops)



3399941321 Sponge mops, including refills



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