

# The 2022-2027 Outlook for Metal Step, Platform, and Rung-Type Ladders, Metal Ladder-Type Step Stools, and Ladder Accessories in Japan

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## Abstracts

This study covers the latent demand outlook for metal step, platform, and rung-type ladders, metal ladder-type step stools, and ladder accessories across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for metal step, platform, and rung-type ladders, metal ladder-type step stools, and ladder accessories. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers metal step, platform, and rung-type ladders, metal ladder-type step stools, and ladder accessories as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for metal step, platform, and rung-type ladders, metal ladder-type step stools, and ladder accessories is 332999B1. It is for this definition that aggregate latent demand estimates are derived. Metal step, platform, and rung-type ladders, metal ladder-type step stools, and ladder accessories is specifically defined as follows:

332999B1 Metal step, platform, and rung type ladders, metal ladder type step stools, and ladder accessories

332999B101 Metal step and platform ladders

332999B106 Metal rung type ladders (single, trestle, extension, sectional, etc.)

332999B111 Metal ladder type step stools

332999B121 Metal ladder accessories, including levelors, ladder feet, ladder jacks, roof hooks, bucket shelves, etc.

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