

# The 2022-2027 Outlook for Men's and Boys' Work Pants, Jackets, Jumpsuits, and Washable Service Apparel of Purchased Fabrics in Japan

https://marketpublishers.com/r/2A41C7E410A0EN.html

Date: November 2021 Pages: 234 Price: US\$ 595.00 (Single User License) ID: 2A41C7E410A0EN

## **Abstracts**

This study covers the latent demand outlook for men's and boys' workpants, work jackets, coveralls, overalls, jumpsuits, and washable service apparel made from purchased fabrics excluding jeans across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for men's and boys' workpants, work jackets, coveralls, overalls, jumpsuits, and washable service apparel made from purchased fabrics excluding jeans. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers men's and boys' workpants, work jackets, coveralls, overalls, jumpsuits, and washable service apparel made from purchased fabrics excluding jeans as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for men's and boys' workpants, work jackets, coveralls, overalls, jumpsuits, and washable service apparel made from purchased fabrics excluding jeans is 3152254. It is for this definition that aggregate latent demand estimates are derived.



Men's and boys' workpants, work jackets, coveralls, overalls, jumpsuits, and washable service apparel made from purchased fabrics excluding jeans is specifically defined as follows:

3152254 MEN'S AND BOYS' WORKPANTS (EXCEPT JEANS), WORK JACKETS, COVERALLS, OVERALLS, JUMPSUITS, AND WASHABLE SERVICE APPAREL, INCLUDING HOSPITAL PATIENT WEAR (EXCEPT DISPOSABLE), MADE FROM PURCHASED FABRICS

31522541 Men's and boys' workpants (except jeans), work jackets, coveralls, overalls, jumpsuits, and washable service apparel, including hospital patient wear (except disposable), made from purchased fabrics

3152254100 Men's and boys' workpants (except jeans), work jackets, coveralls, overalls, jumpsuits, and washable service apparel, including hospital patient wear (except disposable), made from purchased fabrics



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