

# The 2023-2028 Outlook for Medium Density Fiberboard in the United States

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## **Abstracts**

This study covers the latent demand outlook for medium density fiberboard across the states and cities of the United States. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 12,600 cities in the United States. For each city in question, the percent share the city is of its state and of the United States as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each state and city, latent demand estimates are created for medium density fiberboard. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and longrun view, irrespective of the players or products involved.

This study covers medium density fiberboard as defined by the North American Industrial Classification system or NAICS (pronounced 'nakes').

The NAICS code for medium density fiberboard is 3212193. It is for this definition that aggregate latent demand estimates are derived. Medium density fiberboard is specifically defined as follows:

3212193 Medium density fiberboard

32121931 Medium density fiberboard (MDF) made from MDF produced at the same location



3212193111 Industrial medium density fiberboard (MDF) made from MDF produced at the same location

3212193191 Other medium density fiberboard (MDF) made from MDF produced at the same location



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