

# The 2022-2027 Outlook for Luggage and Leather Goods Stores in Japan

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# **Abstracts**

This study covers the latent demand outlook for luggage and leather goods stores across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for luggage and leather goods stores. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers luggage and leather goods stores as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for luggage and leather goods stores is 44832. It is for this definition that aggregate latent demand estimates are derived. Luggage and leather goods stores is specifically defined as follows:

44832 See industry description for 448320.

448320 This industry comprises establishments known as luggage and leather goods stores primarily engaged in retailing new luggage, briefcases, trunks, or these new products in combination with a general line of leather items (except leather apparel),



such as belts, gloves, and handbags.

4483201 Luggage and leather goods stores

448320P Primary services

448320SM Other receipts



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