

# The 2022-2027 Outlook for Lowfat and Nonfat Ice Cream and Custards in Japan

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# **Abstracts**

This study covers the latent demand outlook for lowfat and nonfat ice cream and custards across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for lowfat and nonfat ice cream and custards. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers lowfat and nonfat ice cream and custards as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for lowfat and nonfat ice cream and custards is 31152004. It is for this definition that aggregate latent demand estimates are derived. Lowfat and nonfat ice cream and custards is specifically defined as follows:

31152004 Lowfat and nonfat ice cream (including custards)

3115200441 Lowfat ice cream (including custards), shipped in bulk (containers 3 gal or more)



3115200451 Lowfat ice cream (including custards), shipped in container sizes (less than 3 gal)

3115200461 Lowfat ice cream (including custards), novelty forms

3115200471 Nonfat ice cream (including custards), shipped in bulk (containers 3 gal or more)

3115200481 Nonfat ice cream (including custards), shipped in container sizes (less than 3 gal)

3115200491 Nonfat ice cream (including custards), novelty forms



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