

# The 2022-2027 Outlook for Hinges and Cabinet Hardware in Japan

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# **Abstracts**

This study covers the latent demand outlook for hinges and cabinet hardware across the prefectures and cities of Japan. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across over 1,000 cities in Japan. For each city in question, the percent share the city is of its prefecture and of Japan as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a city vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each prefecture and city, latent demand estimates are created for hinges and cabinet hardware. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and longrun view, irrespective of the players or products involved.

This study covers hinges and cabinet hardware as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for hinges and cabinet hardware is 33251045. It is for this definition that aggregate latent demand estimates are derived. Hinges and cabinet hardware is specifically defined as follows:

33251045 Hinges and cabinet hardware

3325104569 Butt hinges, including spring hinges (excluding cabinet hinges), 3 1/2 in. by 3 1/2 in. or less



3325104571 Butt hinges, including spring hinges (excluding cabinet hinges), more than 3 1/2 in. by 3 1/2 in., either dimension

3325104573 Other hinges, including spring hinges (excluding cabinet hinges)

3325104575 Cabinet hinges

3325104579 Cabinet locks

3325104581 Cabinet knobs, pulls, and catches

3325104583 Other cabinet hardware (including drawer slides, etc.)



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