

The 2022-2027 Outlook for Evaporated Table Salt and White and Black Pepper for US Zip Codes

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Abstracts

This study covers the latent demand outlook for evaporated table salt and white and black pepper across the states and zip codes of the United States. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 10,833 zip codes in the United States. For each zip code in question, the percent share the zip code is of its state and of the United States as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a zip code vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each state and zip code, latent demand estimates are created for evaporated table salt and white and black pepper. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers evaporated table salt and white and black pepper as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for evaporated table salt and white and black pepper is 31194211. It is for this definition that aggregate latent demand estimates are derived. Evaporated table salt and white and black pepper is specifically defined as follows:

31194211 Table salt (evaporated), pepper (white and black)

3119421111 Table salt

3119421121 Pepper, white and black, in consumer sizes (less than 1 pound)

3119421131 Pepper, white and black, in commercial sizes (1 lb or more)

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