

# The 2022-2027 Outlook for Cat Food for US Zip Codes

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## Abstracts

This study covers the latent demand outlook for cat food across the states and zip codes of the United States. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 10,833 zip codes in the United States. For each zip code in question, the percent share the zip code is of its state and of the United States as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a zip code vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each state and zip code, latent demand estimates are created for cat food. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers cat food as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for cat food is 3111114. It is for this definition that aggregate latent demand estimates are derived. Cat food is specifically defined as follows:

3111114 Cat food

31111141 Canned cat food, fish base

31111142 Canned cat food, meat base or other

31111143 Cat food, dry or semi moist

311111401 Canned cat food

311111402 Dry and semimoist cat food

3111114111 Canned cat food, fish base

3111114221 Canned cat food, meat base

3111114231 Other canned cat food (ration meat base)

3111114341 Dry cat food

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