

# The 2022-2027 Outlook for Canvas Air-Supported and Tension Tents Excluding Camping Tents for US Zip Codes

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## Abstracts

This study covers the latent demand outlook for canvas air-supported and tension tents excluding camping tents across the states and zip codes of the United States. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 10,833 zip codes in the United States. For each zip code in question, the percent share the zip code is of its state and of the United States as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a zip code vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each state and zip code, latent demand estimates are created for canvas air-supported and tension tents excluding camping tents. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers canvas air-supported and tension tents excluding camping tents as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for canvas air-supported and tension tents excluding camping tents is 31491203. It is for this definition that aggregate latent demand estimates are derived. Canvas air-supported and tension tents excluding camping tents is specifically defined as follows:

31491203 Other tents, including air supported structures and tension structures, made

from canvas

3149120331 Other tents, including air supported structures and tension structures,  
made from canvas

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