

The 2022-2027 Outlook for Canned Tomato, Catsup, Chili, and Barbecue Sauces, Tomato Paste, and Tomato Pulp and Puree for US Zip Codes

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Abstracts

This study covers the latent demand outlook for canned tomato, catsup, chili, and barbecue sauces, tomato paste, and tomato pulp and puree across the states and zip codes of the United States. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 10,833 zip codes in the United States. For each zip code in question, the percent share the zip code is of its state and of the United States as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a zip code vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each state and zip code, latent demand estimates are created for canned tomato, catsup, chili, and barbecue sauces, tomato paste, and tomato pulp and puree. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and longrun view, irrespective of the players or products involved.

This study covers canned tomato, catsup, chili, and barbecue sauces, tomato paste, and tomato pulp and puree as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for canned tomato, catsup, chili, and barbecue sauces, tomato paste, and tomato pulp and puree is 311421D2. It is for this definition that aggregate latent demand estimates are derived. Canned tomato, catsup, chili, and barbecue sauces, tomato paste, and tomato pulp and puree is specifically defined as follows:



311421D2 Canned tomato, catsup, chili, and barbecue sauces, tomato paste, and tomato pulp and puree

311421D221 Canned tomato sauce, except pulp, puree, and paste, 7.1 oz to 10 oz (8 oz tall, etc.)

311421D231 Canned tomato sauce, except pulp, puree, and paste, other sizes

311421D241 Canned catsup, 14 oz to 32 oz

311421D251 Canned catsup, all other sizes (including individual serving sizes)

311421D261 Canned chili sauce

311421D271 Canned barbecue sauce

311421D281 Canned tomato paste

311421D291 Canned tomato pulp and puree



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