

# The 2022-2027 Outlook for Brooms, Mops, and Dusters for US Zip Codes

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# **Abstracts**

This study covers the latent demand outlook for brooms, mops, and dusters across the states and zip codes of the United States. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 10,833 zip codes in the United States. For each zip code in question, the percent share the zip code is of its state and of the United States as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a zip code vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each state and zip code, latent demand estimates are created for brooms, mops, and dusters. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers brooms, mops, and dusters as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for brooms, mops, and dusters is 3399941. It is for this definition that aggregate latent demand estimates are derived. Brooms, mops, and dusters is specifically defined as follows:

3399941 Brooms, mops, and dusters

33999411 Brooms

33999413 Mops and dusters, including refills



#### 3399941101 Household floor brooms

3399941106 Other brooms (including hearth, industrial, stable, street, streetsweeping machine, etc.)

3399941311 Dry mops and dusters, including refills (excluding dusting cloths)

3399941316 Wet mops, including refills (excluding sponge mops)

3399941321 Sponge mops, including refills



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