

The 2022-2027 Outlook for Blackboards for US Zip Codes

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Abstracts

This study covers the latent demand outlook for blackboards across the states and zip codes of the United States. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 10,833 zip codes in the United States. For each zip code in question, the percent share the zip code is of its state and of the United States as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a zip code vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each state and zip code, latent demand estimates are created for blackboards. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and longrun view, irrespective of the players or products involved.

This study covers blackboards as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for blackboards is 3399421. It is for this definition that aggregate latent demand estimates are derived. Blackboards is specifically defined as follows:

3399421 Blackboards

33994211 Nonmechanical (wood cased) pencils and graphite and colored sticks

33994212 Chalk and crayons, including tailors' chalk (excluding artists' chalk and crayons)



33994213 Blackboards

3399421101 Nonmechanical (wood cased) black graphite pencils

3399421106 Other nonmechanical (wood cased) pencils and graphite and colored sticks, including colored and indelible nonmechanical pencils and refill sticks for mechanical pencils sold separately

3399421211 Chalk and crayons, including tailors' chalk (excluding artists' chalk and crayons)

3399421316 Blackboards



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