

# The 2022-2027 Outlook for Automobile Insurance in China

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## Abstracts

This study covers the latent demand outlook for automobile insurance across the regions of China, including provinces, autonomous regions (Guangxi, Nei Mongol, Ningxia, Xinjiang, Xizang - Tibet), municipalities (Beijing, Chongqing, Shanghai, and Tianjin), special administrative regions (Hong Kong and Macau), and Taiwan (all hereafter referred to as "regions"). Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 1,100 cities in China. For each major city in question, the percent share the city is of the region and of China is reported. Each major city is defined as an area of "economic population", as opposed to the demographic population within a legal geographic boundary. For many cities, the economic population is much larger than the population within the city limits; this is especially true for the cities of the Western regions. For the coastal regions, cities which are close to other major cities or which represent, by themselves, a high percent of the regional population, actual city-level population is closer to the economic population (e.g. in Beijing). Based on this "economic" definition of population, comparative benchmarks allow the reader to quickly gauge a city's marketing and distribution value vis-?-vis others. This exercise is quite useful for persons setting up distribution centers or sales force strategies. Using econometric models which project fundamental economic dynamics within each region and city of influence, latent demand estimates are created for automobile insurance. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers automobile insurance as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for automobile insurance is 5241261. It is for this definition that aggregate latent demand estimates are derived. Automobile insurance is specifically defined as follows:

5241261 Private passenger auto insurance

524126101 Private passenger auto insurance, California

524126102 Private passenger auto insurance, New York

524126103 Private passenger auto insurance, Texas

524126104 Private passenger auto insurance, Florida

524126105 Private passenger auto insurance, Pennsylvania

524126106 Private passenger auto insurance, Illinois

524126107 Private passenger auto insurance, Ohio

524126108 Private passenger auto insurance, Michigan

524126109 Private passenger auto insurance, New Jersey

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