

# The 2022-2027 Outlook for Air Source Heat Pumps Excluding Room Air Conditioners for US Zip Codes

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# **Abstracts**

This study covers the latent demand outlook for air source heat pumps excluding room air conditioners across the states and zip codes of the United States. Latent demand (in millions of U.S. dollars), or potential industry earnings (P.I.E.) estimates are given across some 10,833 zip codes in the United States. For each zip code in question, the percent share the zip code is of its state and of the United States as a whole is reported. These comparative benchmarks allow the reader to quickly gauge a zip code vis-à-vis others. This statistical approach can prove very useful to distribution and/or sales force strategies. Using econometric models which project fundamental economic dynamics within each state and zip code, latent demand estimates are created for air source heat pumps excluding room air conditioners. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study covers air source heat pumps excluding room air conditioners as defined by the North American Industrial Classification system or NAICS (pronounced "nakes").

The NAICS code for air source heat pumps excluding room air conditioners is 333415F. It is for this definition that aggregate latent demand estimates are derived. Air source heat pumps excluding room air conditioners is specifically defined as follows:

333415F Air source heat pumps, except room air conditioners

333415F0 Air source heat pumps, except room air~conditioners



333415F1 Air source heat pumps, except room air conditioners

333415F000 Air source heat pumps, except room air~conditioners

333415F023 Heat pumps, air source heat pumps (except room air~conditioners) single package, 27,000 Btu per hour

333415F034 Heat pumps, air source heat pumps (except room air~conditioners) single package, 27,000 to 41,999 Btu per hour

333415F045 Heat pumps, air source heat pumps (except room air~conditioners) single package, 42,000 to 64,999 Btu per hour

333415F056 Heat pumps, air source heat pumps (except room air~conditioners) single package, 65,000 Btu per hour and over

333415F067 Heat pumps, air source heat pumps (except room air~conditioners) split system, under 27,000 Btu per hour

333415F078 Heat pumps, air source heat pumps (except room air~conditioners) split system, 27,000 to 41,999 Btu per hour



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