

Spain Public Safety & Homeland Security Market - 2017-2022

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Abstracts

The ISIS inspired terror attacks that took place in August 2017 in Barcelona and Cambrils are a wake-up call to the country homeland security and law enforcement agencies. Following the attacks, Spanish security organizations are increasing their investment in intelligence and security measures to mitigate terror activities. The two-volume "Spain Public Safety & Homeland Security Market 2016-2022" report is the most comprehensive review of the Spain Homeland Security market available today. It provides a detailed and reasoned roadmap of this growing market. The market forecast covers the Public Safety & Homeland Security markets since in most cases, products and services have dual or triple use applications, and present the same business opportunities (e.g., biometric modalities are used for the following three sectors: countercrime, immigration enforcement and counter terror).

Spain Homeland Security market is set to undergo a major transformation in 2018-2022 through the following drivers:

The August 2017 Barcelona terror attacks and the 2015-2017 attacks across Europe have focused greater attention on the threats posed by terrorists and acted as a spur for Spanish authorities to enhance emergency planning and response capabilities.

While Spain has a tradition of quite effective coordination among its counter terror and public safety agencies, some inter-agencies coordination problems are an obstacle to harmonized efforts to carry out the country counter terror and public safety missions. This phenomenon increases the national markets due to duplication of purchased systems.



Spain's market for security & safety products is sophisticated and well served. Local defense and security companies are well entrenched in the Spanish security market. Even with a preference for locally manufactured products, foreign products can usually strongly compete based on price and innovation.

This report is a valuable resource for executives with interests in Spain's Homeland Security industry. It has been explicitly customized for the security industry and government decision-makers in order to identify business opportunities, emerging technologies, market trends and risks, as well as to benchmark business plans.

Questions answered in this 398-page 2-volume market report include:

What will Spain's Homeland Security market size and trends be during 2018-2022?

Which submarkets provide attractive business opportunities for Homeland Security and Public Safety companies?

Who are the decision-makers at the relevant Homeland Security and Public Safety organizations?

What drives the Spanish Public Safety & Homeland Security managers to purchase solutions and services?

What are the customers looking for?

What are the technology & services trends?

What are the Homeland Security market SWOT (Strengths, Weaknesses, Opportunities and Threats)?

What are the challenges to market penetration & growth?

With 398 Pages, 66 Tables and 122 Figures, this 2-volume report covers 9 vertical markets, 8 technology markets and 3 revenue source submarkets, offering for each of them 2015-2016 data and assessments, and 2017-2022 forecasts and analyses.



Why Buy this Report?

A. This is the only report that addresses the HLS & Public Safety dual-use markets:

76% of the Spanish market revenues emanate from dual-use products. For example, cybersecurity systems are used to address both cyber-crime and cyber-terror. Decision-makers forming their strategy need a complete view of this overlapping market both independently and in their intersections.

B. Market data is analyzed via 3 key perspectives:

With a highly fragmented HLS & Public Safety market we address the money trail each dollar spent via the following 3 viewpoints:

By 9 Vertical Markets including:

Airport Security

Smart Borders, Immigration Enforcement & Border Security

Intelligence Agencies

Critical Infrastructure Protection

Police Modernization & Other 1st Responders

Public Events & Safe City

Building & Perimeter Security

CBRN Security & Safety

Other Vertical Markets

By 3 Revenue Sources including:

Products Sales



Maintenance & Service, Upgrades, Refurbishment

Planning, Training and Consulting

By 8 Technology Markets including:

Cybersecurity

Counter Terror & Crime IT

Communication Systems & Devices

Biometrics

Video Surveillance Technologies

Intrusion Detection Systems

Border & Perimeter Security Technologies

Explosives & Weapons Detection Technologies

C. Detailed market analysis framework is provided, including:

Market Drivers & Inhibitors

Business Opportunities

SWOT Analysis

Business Environment

2015-2022 Market Segmented by 51 Submarkets

D. The report includes the following 4 appendices:



Appendix A: Spain Public Safety & Homeland Security Market Background

Appendix B: European Security Related Product Standards

Appendix C: The European Union Challenges and Outlook

Appendix D: Abbreviations

E. Spain HLS market report addresses over 90 technologies including:

3M

Access Control Systems

Automated Border Control (ABC) Gates

Backscatter X-Ray Container-Vehicle Screening Systems

Bio-Agents & Infectious Disease Detection

Biometrics

Biosecurity and Biosafety Devices & Systems

Bio-Terror & Infectious Disease Early Alert System Devices & Systems

Boarding Gate Explosives Scanners

Border & Perimeter Barriers

C2/C4ISR Systems

Capacitance Sensors Fence

CBRN and Hazmat Personal Protective Gear

Cell Broadcast Mass Emergency Notification



Chemical Agent Detection

Chemical, HAZMAT & Nuclear Detection

Coherent Scatter 2D X-Ray Systems

Communication Systems & Devices

Cybersecurity

Decontamination of CBRN & HAZMAT Incidents

Desktop ETD Devices

Dual Energy LINAC X-Ray Container-Vehicle Screening Systems

Dual-View LINAC X-Ray Container-Vehicle Screening Systems

Dumb Fences

Electronic Fencing

Emergency Management IT Systems

Emergency Medical Services (EMS) Devices & Systems

E-Passports

Fiber Optic Fence

Gamma Ray Systems Container-Vehicle Screening Systems

Hand Held Metal Detectors

Handheld ETD Devices

Public Safety & Homeland Security IT Systems

Human Portable Radiation Detection Systems (HPRDS)



Hybrid Tomographic EDS & 2D X-Ray Screening

IED Placement Detection

Infrastructure as a Service (laaS) IT

Intelligence Community Big Data IT

Intelligence Community Cloud Infrastructure IT

Intelligence Community Software as a Service (SaaS)

Intelligence Services IT

Interoperable Communication Systems

Intrusion Detection Systems

Ion Mobility Spectroscopy (IMS)

Liquid Explosives Detection Devices

Luggage, Baggage & Mail Screening Systems

Maritime Awareness Global Network (MAGNET)

Mass Emergency Notification Devices & Systems

Metal detection Portals

Multimodal Biometric Systems

Narcotics Trace Detection Devices

Natural & Manmade Disaster Early Warning systems

Non-Lethal Weapons(NLW)



Nuclear/Radiological Detection Devices & Systems

Other Security Technologies

People Screening MMWave (AIT) Portals

People Screening X-Ray Backscatter (AIT) Portals

Perimeter Security Technologies

Personal (Ballistic & CBRNE) Protective Gear

Personal Body Armor

Platform as a Service (PaaS)

Police Modernization Systems and Devices

Ported Coax Buried Line Fence

Rescue & Recovery Equipment

Respiratory Protective Equipment

Satellite Based Maritime Tracking

Shoe Scanners

Siren Systems

SkyBitz Global Locating System

Standoff Explosives & Weapon Detection Systems

Standoff Suicide Bombers Detection

Strain Sensitive Cables Fence

Suicide Bombers Borne IED (PBIED) Detectors



Suicide Bombers Detonation Neutralization

Taut Wire Fence

Text Alert Systems

The Advanced Spectroscopic Portals (ASP)

Tomographic Explosive Detection Systems (EDS)

Transportable X-Ray Screening Checkpoints

VBIED Detonation Neutralization

Vehicle & Container Screening Systems

Vehicle Borne IED (VBIED) Detectors

Vehicle Screening ETD Systems

Vibration Sensors Mounted on Fence

Video Analytics

Video Surveillance

Visa & Passport-related IT

Voice Alert Systems

Wide Area Communications and Tracking Technology

X-Ray Container-Vehicle Screening Systems

X-ray Screening Systems

F. Spain HLS market report addresses over 300 European Homeland Security and



Public Safety standards (including links)

G. The analysis provides the number of passengers and number of screened cabin & checked-in baggage and luggage at each of the major airports by 2016 & 2020

H. The supplementary (*) Public Safety & Homeland Security Industry 2017 Edition report provides the following insights and analysis of the industry including:

The Global Industry 2016 Status

Effects of Emerging Technologies on the Industry

Market Trends

Vendor Government Relationship

Geopolitical Outlook 2017-2022

The Industry Business Models & Strategies

Market Entry Challenges

The Industry: Supply-Side & Demand-Side Analysis

Market Entry Strategies

Price Elasticity

Past Mergers & Acquisitions (M&A) Events

and extensive information (including company profile, recent annual revenues, key executives, homeland security and public safety products, and contact info.) on the 118 leading vendors in the industry, namely:

3M

3i-MIND



3VR
3xLOGIC
ABB
Accenture
ACTi Corporation
ADT Security Services
AeroVironment Inc.
Agent Video Intelligence
Airbus Defence and Space
Alcatel-Lucent (Nokia Group)
ALPHAOPEN
American Science & Engineering Inc.
Anixter
Aralia Systems
Aralia Systems AT&T Inc.
·
AT&T Inc.
AT&T Inc. Augusta Systems
AT&T Inc. Augusta Systems Austal



AxxonSoft		
Ayonix		
BAE Systems		
BioEnable Technologies Pvt Ltd		
BioLink Solutions		
Boeing		
Bollinger Shipyards, Inc		
Bosch Security Systems		
Bruker Corporation		
ВТ		
Camero		
CelPlan		
China Security & Surveillance, Inc.		
Cisco Systems		
Citilog		
Cognitec Systems GmbH		
Computer Network Limited (CNL)		
Computer Sciences Corporation		
CrossMatch		



Diebold
DRS Technologies Inc.
DVTel
Elbit Systems Ltd.
Elsag Datamat
Emerson Electric
Ericsson
ESRI
FaceFirst
Finmeccanica SpA
Firetide
Fulcrum Biometrics LLC
G4S
General Atomics Aeronautical Systems Inc.
General Dynamics Corporation
Getac Technology Corporation
Hanwha Techwin
Harris Corporation
Hewlett Packard Enterprise
Hexagon AB



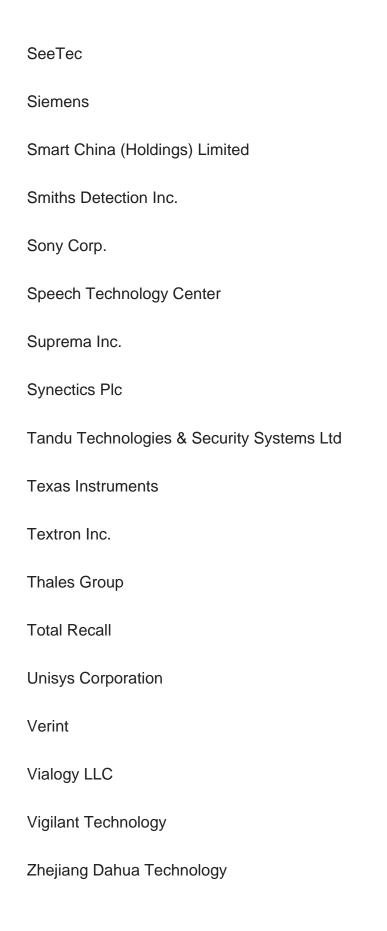
Honeywell International Inc.		
Huawei Technologies Co., Ltd		
IBM		
IndigoVision		
Intel Security		
IntuVision Inc		
iOmniscient		
IPConfigure		
IPS Intelligent Video Analytics		
Iris ID Systems, Inc.		
IriTech Inc.		
Israel Aerospace Industries Ltd.		
ISS		
L-3 Security & Detection Systems		
Leidos, Inc.		
Lockheed Martin Corporation		
MACROSCOP		
MDS		
Mer group		



Milestone Systems A/S
Mirasys
Motorola Solutions, Inc.
National Instruments
NEC Corporation
NICE Systems
Northrop Grumman Corporation
Nuance Communications, Inc.
ObjectVideo
Panasonic Corporation
Pelco
Pivot3
Proximex
QinetiQ Limited
Rapiscan Systems, Inc.
Raytheon
Rockwell Collins, Inc.
Safran S.A.
Salient Sciences
Schneider Flectric

Schneider Electric





^{*} The Public Safety & Homeland Security Industry 2017 Edition report is a free of



charge bonus for multi-reader license customers and is offered at half price to single-reader customers.



Contents

SPAIN HOMELAND SECURITY & PUBLIC SAFETY MARKET 2018-2022 – VOLUME

1 EXECUTIVE SUMMARY

2 HOMELAND SECURITY & PUBLIC SAFETY IN SPAIN

- 2.1 Spain Security Strategy
- 2.2 Spain Terror Threats & Counter Terror Strategy
 - 2.2.1 Islamic Extremism in Spain
 - 2.2.2 Terror in Spain
 - 2.2.3 The New Realities of Terror
 - 2.2.4 Increasing Threat
 - 2.2.5 Combating Terrorism
- 2.2.6 Spanish Plan of Counterterror Prevention and Protection
- 2.3 Organized Crime
- 2.4 Emergencies and Disasters

3 SPAIN PUBLIC SAFETY & HOMELAND SECURITY MARKET: SWOT ANALYSIS

- 3.1 Strengths
- 3.2 Weaknesses
- 3.3 Opportunities
- 3.4 Threats

4 SPAIN PUBLIC SAFETY & HOMELAND SECURITY MARKET 2018-2022

- 4.1 Spain Public Safety & Homeland Security Market By Revenue Category 2015-2022
 - 4.1.1 Market Forecast
- 4.1.2 Spain Public Safety & Homeland Security Market Dynamics
- 4.1.3 Spain Public Safety & Homeland Security Market Breakdown
- 4.2 Spain Public Safety & Homeland Security Vertical Markets 2015-2022
 - 4.2.1 Market Forecast
- 4.2.2 Spain Public Safety & Homeland Security Market Dynamics
- 4.2.3 Spain Public Safety & Homeland Security Market Breakdown
- 4.3 Spain Homeland Security, Immigration Enforcement & Public Safety Technology

Markets 2015-2022

VERTICAL MARKETS



5 SPAIN AIRPORT SECURITY MARKET- 2018-2022

- 5.1 Market Definition
- 5.2 Aviation Security Threats
- 5.3 Aviation Cybersecurity
- 5.4 The Spain Aviation Security: Market Background
- 5.5 Case Study: Barcelona International Airport
- 5.6 Spain Airports Passengers & Baggage Screening Statistics by Airport 2016 & 2020
- 5.7 Aviation Security Screening Technologies
 - 5.7.1 X-ray Screening
 - 5.7.2 Explosive Detection Systems (EDS)
 - 5.7.3 Explosives Trace Detection (ETD)
 - 5.7.4 Biological, Radioactive and Nuclear Detection System
 - 5.7.4.1 Millimeter Wave Imaging Systems
 - 5.7.5 Freight Forwarders
 - 5.7.6 Customs
 - 5.7.7 Aviation Passenger Screening Technologies Outlook: 2014-2022
 - 5.7.8 Checked Baggage Screening Market
 - 5.7.9 Counter-MANPAD Market
- 5.8 Air Cargo Screening Technologies & Markets
 - 5.8.1 Air Cargo Outlook
 - 5.8.2 Air Cargo Related Security Risks
 - 5.8.3 Air-Cargo Supply Chain Security
 - 5.8.4 Airport Perimeter Security Technologies & Markets
 - 5.8.5 Spain Aviation Security Market Business Opportunities & Challenges
- 5.9 Spain Airport Security Market 2015-2022
 - 5.9.1 Airport Security Market Size & Dynamics
 - 5.9.2 Airport Security Market Breakdown

6 SPAIN SMART BORDER, IMMIGRATION ENFORCEMENT & BORDER SECURITY MARKET – 2018-2022

- 6.1 Market Definition
- 6.2 Border Control Technologies
- 6.3 Smart Border, Immigration Enforcement & Border Security Market 2015-2022
- 6.3.1 Smart Border, Immigration Enforcement & Border Security Market Size & Dynamics



6.3.2 Smart Border, Immigration Enforcement & Border Security Market Breakdown

7 SPAIN COUNTER TERROR & COUNTER CRIME INTELLIGENCE AGENCIES MARKET 2018-2022

- 7.1 Market Definition
- 7.2 Spain Intelligence Agencies: Market Background
- 7.3 Anti-terror Intelligence Industry Business Opportunities & Challenges
- 7.4 Spain Intelligence Agencies
 - 7.4.1 National Intelligence Center
 - 7.4.2 Intelligence Center for Counter-Terrorism and Organized Crime (CITCO)
 - 7.4.3 Armed Forces Intelligence Center
- 7.5 Spain Counter Terror & Counter Crime Intelligence Agencies Market 2015-2022
- 7.5.1 Counter Terror & Counter Crime Intelligence Agencies Market Size & Dynamics
- 7.5.2 Counter Terror & Counter Crime Intelligence Agencies Market Breakdown

8 SPAIN CRITICAL INFRASTRUCTURE PROTECTION MARKET -2018-2022

- 8.1 Market Definition
- 8.2 Critical Infrastructure Protection Market Background
- 8.3 Critical Infrastructure Protection in Spain
- 8.4 Energy Infrastructures Protection
- 8.5 Planning of Infrastructure Security
- 8.6 Critical Infrastructure Security Market: Business Opportunities
- 8.7 Spain Critical Infrastructure Protection Market 2015-2022
 - 8.7.1 Critical Infrastructure Protection Market Size & Dynamics
 - 8.7.2 Critical Infrastructure Protection Market Breakdown

9 SPAIN POLICE MODERNIZATION & OTHER 1ST RESPONDERS MARKET – 2018-2022

- 9.1 Market Definition
- 9.2 Market Background
 - 9.2.1 Crime in Spain
 - 9.2.2 The Spanish Police
 - 9.2.2.1 The Spanish National Police
 - 9.2.2.2 The Spanish Civil Guard
- 9.3 Police Modernization & 1st Responders Market
 - 9.3.1 Spain Police Modernization & 1st Responder Business Opportunities



- 9.4 Spain Police Modernization & Other 1st Responders Market 2015-2022
 - 9.4.1 Police Modernization & Other 1st Responders Market Size & Dynamics
 - 9.4.2 Police Modernization & Other 1st Responders Market Breakdown

10 SPAIN SAFE CITY & PUBLIC EVENTS SECURITY MARKET - 2018-2022

- 10.1 Market Definition
- 10.2 Safe City: Background
- 10.3 Spain Safe City Projects
 - 10.3.1 Spain Public Events Security Market: Business Opportunities & Challenges
- 10.4 Spain Safe City & Public Events Security Market 2015-2022
 - 10.4.1 Safe City & Public Events Security Market Size & Dynamics
 - 10.4.2 Safe City & Public Events Security Market Breakdown

11 SPAIN BUILDING & PERIMETER SECURITY MARKET - 2018-2022

- 11.1 Market Definition
- 11.2 Buildings & Perimeter Security Technologies and Market
 - 11.2.1 Building Security
 - 11.2.2 Perimeter Security
- 11.3 Spain Building & Perimeter Security Market 2015-2022
- 11.3.1 Building & Perimeter Security Market Size & Dynamics
- 11.3.2 Building & Perimeter Security Market Breakdown

12 SPAIN CBRN SECURITY & SAFETY MARKET 2018-2022

- 12.1 Market Definition
- 12.2 Market-Background
- 12.3 Spain CBRN Security & Safety Market 2015-2022
 - 12.3.1 CBRN Security & Safety Market Size & Dynamics
 - 12.3.2 CBRN Security & Safety Market Breakdown

13 SPAIN OTHER HOMELAND SECURITY & PUBLIC SAFETY VERTICAL MARKETS 2018-2022

- 13.1 Market Size & Dynamics
- 13.2 Market Breakdown

SPAIN HOMELAND SECURITY & PUBLIC SAFETY MARKET 2018-2022 - VOLUME



TECHNOLOGY MARKETS

1 SPAIN CYBERSECURITY MARKET 2018-2022

- 1.1 Scope
- 1.2 Cybersecurity Technologies & Market Background
 - 1.2.1 European Cybersecurity Landscape
 - 1.2.2 Cybersecurity Strategy: Conclusions
 - 1.2.3 Business Related Cybersecurity: Conclusions
 - 1.2.4 Cyber Terror & Crime
 - 1.2.5 Cyber Warfare
 - 1.2.6 Denial of Service
 - 1.2.7 Deliberate Manipulation of Information
 - 1.2.8 Detection of Unauthorized Activity
- 1.2.9 Anti-Malware Cyber-Security
- 1.2.10 Privacy Enhanced Technologies (PETs)
- 1.3 Cybersecurity in Spain
 - 1.3.1 Computer Emergency Response
 - 1.3.2 National Cybersecurity Strategy
 - 1.3.3 Public-Private Partnership for Cybersecurity
- 1.4 Key Cybersecurity Vendors
- 1.5 Spain Cybersecurity: Business Opportunities
- 1.6 Spain Cybersecurity Market 2015-2022
 - 1.6.1 Spain Cybersecurity Market Size & Dynamics
 - 1.6.2 Spain Cybersecurity Market Breakdown

2 SPAIN HOMELAND SECURITY & PUBLIC SAFETY INFORMATION TECHNOLOGY MARKET 2018-2022

- 2.1 Scope
- 2.2 Spain Information Technologies Market Background (w/o Intel & Cyber)
- 2.3 Counter Terror & Public Safety: Data Center Systems
 - 2.3.1 Overview
 - 2.3.2 Counter Terror and Public Safety: Data Center Services
 - 2.3.3 Counter Terror and Public Safety: Support Services
 - 2.3.4 Counter Terror and Public Safety: Technical Consulting Services
 - 2.3.5 Outsourcing Services
- 2.3.6 Application Services



- 2.4 Counter Terror and Public Safety: Enterprise Software
- 2.5 Counter Terror and Public Safety: IT Services
 - 2.5.1 Counter Terror and Public Safety Agencies: Cloud Storage & Computing
- 2.6 Intelligence Agencies IT
 - 2.6.1 Introduction
- 2.6.2 Counter Terror & Counter Crime Intelligence Community Software as a Service (SaaS)
 - 2.6.3 Platform as a Service (PaaS)
 - 2.6.4 Infrastructure as a Service (laaS) IT
- 2.6.5 The Counter Terror & Counter Crime Intelligence Community Cloud Infrastructure IT
- 2.6.6 The Counter Terror & Counter Crime Intelligence Community Big Data IT
- 2.7 Spain Homeland Security & Public Safety IT Market 2015-2022
 - 2.7.1 Spain Information Technologies Market Size & Dynamics
 - 2.7.2 Spain Information Technologies Market Breakdown

3 SPAIN EMERGENCY COMMUNICATION MARKET 2018-2022

- 3.1 Scope
- 3.2 Spain Emergency Communication Market and Technology Background
 - 3.2.1 Emergency Communication
 - 3.2.2 Spain Emergency Communication Market: Business Opportunities
- 3.3 Spain Emergency Communication Market 2015-2022
 - 3.3.1 Spain Emergency Communication Market Size & Dynamics
 - 3.3.2 Emergency Communication Market Breakdown

4 SPAIN BIOMETRICS MARKET 2018-2022

- 4.1 Scope
- 4.2 Technology and Biometrics Market Background
- 4.3 Multimodal Biometric Systems
 - 4.3.1 Homeland Security & Perimeter Security Applications
 - 4.3.2 Spain National Identity Document and ePassport
- 4.4 Spain Biometrics Market: Business Opportunities & Challenges
- 4.5 Spain Biometrics Market 2015-2022
 - 4.5.1 Spain Biometrics Market Size & Dynamics
 - 4.5.2 Biometrics Market Breakdown

5 SPAIN VIDEO SURVEILLANCE MARKET 2018-2022



- 5.1 Scope
- 5.2 Spain Video Surveillance Market Background
 - 5.2.1 Video Surveillance Technologies
 - 5.2.2 Video Surveillance: HLS & Public Safety Applications
 - 5.2.3 Spain Video Surveillance Market: Business Opportunities & Challenges
- 5.3 Video Analytics: Market Background
- 5.4 Spain Video Surveillance Market 2015-2022
 - 5.4.1 Spain Video Surveillance Market Size & Dynamics
 - 5.4.2 Spain Video Surveillance Market Breakdown

6 SPAIN INTRUSION DETECTION MARKET 2018-2022

- 6.1 Scope
- 6.2 Technology and Market Background
 - 6.2.1 Access Control Systems
- 6.3 Intrusion Detection Market: Business Opportunities & Challenges
 - 6.3.1 Challenges
 - 6.3.2 Spain Intrusion Detection Market: Business Opportunities
- 6.4 Spain Intrusion Detection Market 2015-2022
 - 6.4.1 Spain Intrusion Detection Market Size & Dynamics
 - 6.4.2 Spain Intrusion Detection Systems Market Breakdown

7 SPAIN BORDER & PERIMETER SECURITY MARKET 2016 -2022

- 7.1 Scope
- 7.2 Border & Perimeter Barriers
- 7.3 Electronic Fencing
 - 7.3.1 Vibration Sensors Mounted on Fence
 - 7.3.2 Capacitance Sensors Fence
 - 7.3.3 Strain Sensitive Cables Fence
 - 7.3.4 Fiber Optic Fence
 - 7.3.5 Taut Wire Fence
 - 7.3.6 Ported Coax Buried Line Fence
 - 7.3.7 Fence
 - 7.3.8 Electronic Fencing Market: Business Opportunities & Challenges
- 7.4 Automatic Border Control (ABC) Systems
- 7.5 Spain Perimeter & Border Security Market 2015-2022
 - 7.5.1 Perimeter & Border Security Market Size & Dynamics



7.5.2 Spain Border & Perimeter Security Market Breakdown

8 SPAIN EXPLOSIVES & WEAPONS DETECTION MARKET 2015-2022

- 8.1 Scope
- 8.2 Spain Weapons & Explosives Detection Market Background
- 8.3 X-ray Scanners
 - 8.3.1 Background
 - 8.3.2 X-ray Screening Technologies
 - 8.3.2.1 Luggage, Baggage & Other Items Screening Technologies
 - 8.3.2.2 People Screening X-ray Backscatter (AIT) Technology
 - 8.3.2.3 Coherent Scatter 2D X-ray
 - 8.3.2.4 Transportable X-RAY Screening Checkpoints
 - 8.3.2.5 X-ray Technologies: Performance Comparison
 - 8.3.3 X-ray Screening Market Background
 - 8.3.3.1 Airports and Secured Facilities
 - 8.3.3.2 Rail Stations X-ray Screening
 - 8.3.3.3 ACES: The European Air Cargo Explosive Screening
 - 8.3.3.4 The European RA3 and ACC3 Regulations
 - 8.3.4 Spain X-ray Screening Market: Business Opportunities & Challenges
- 8.4 Tomographic Explosive Detection Systems & BHS
 - 8.4.1 Explosives Detection Systems: Technology Background
 - 8.4.2 Explosive Detection Systems: Throughput
 - 8.4.3 EDS Principle of Operation
 - 8.4.4 EU Standard 3 Approved Tomographic EDS Products
 - 8.4.5 Hybrid Tomographic EDS & 2D X-ray Screening
 - 8.4.6 EDS EU Standard-3 Certification
 - 8.4.7 Aviation Security: EDS Checked Luggage Screening
- 8.5 Security-related Airport Baggage Handling Systems (BHS)
- 8.6 EDS Market Background
- 8.7 Explosives Trace Detection (ETD)
 - 8.7.1 Introduction
 - 8.7.2 ETD Technologies
 - 8.7.2.1 Technology Overview
 - 8.7.2.2 Ion Mobility Spectroscopy (IMS)
 - 8.7.2.3 Current Explosives & Narcotics Detection Technologies
 - 8.7.2.4 Handheld and Desktop ETD
 - 8.7.2.5 Airport Boarding Gate Explosives Scanners
 - 8.7.2.6 Vehicle Screening ETD Systems



- 8.7.3 EU Approved ETD Products: By Manufacturer, Model and Version
- 8.7.4 Spain Business Opportunities & Challenges
- 8.8 Metal Detectors
 - 8.8.1 Hand-Held Metal Detectors
- 8.8.2 Walk-Through Metal Detection Portals
- 8.9 Spain Metal Detectors Market: Business Opportunities & Challenges
- 8.1 Standoff Explosives & Weapon Detection
 - 8.10.1 Technology and Market Background
 - 8.10.2 Suicide Bombers & Vehicle Borne IEDs
- 8.11 Spain Standoff Explosives & Weapon Detection Market: Business Opportunities & Challenges
 - 8.11.1 Business Opportunities
 - 8.11.2 PBIED & VBIED Detection: Technological Challenges
- 8.12 Vehicle & Container Screening Systems
 - 8.12.1 Vehicle & Container Screening Portals Technologies
 - 8.12.2 Comparison of Container-Vehicle Screening Technologies
 - 8.12.3 X-ray Container-Vehicle Screening Systems
 - 8.12.4 Dual Energy X-ray Container-Vehicle Screening
 - 8.12.5 Dual-View X-ray Container-Vehicle Screening
 - 8.12.6 Backscatter X-ray Container-Vehicle Screening
 - 8.12.7 Gamma Ray Systems Container-Vehicle Screening
 - 8.12.8 Linac Based X-ray Container-Vehicle Screening systems
 - 8.12.9 Market Background
- 8.13 Spain Weapons & Explosives Detection Market 2015-2022
 - 8.13.1 Spain Weapons & Explosives Detection Market: Size & Dynamics
 - 8.13.2 Spain Explosives & Weapons Detection Market Breakdown

9 SPAIN OTHER SECURITY TECHNOLOGIES MARKET 2015-2022

- 9.1 Scope
- 9.2 Spain C2/C4ISR Market
- 9.2.1 C2/C4ISR Market & Technology Background
- 9.2.2 Spain C2/C4ISR Market: Business Opportunities
- 9.3 Spain Bio-Agents & Infectious Disease Mitigation Market
 - 9.3.1 Market Background
 - 9.3.2 European Biosecurity
 - 9.3.2.1 European Bio-Terror & Infectious Disease Detection and Mitigation Standards
 - 9.3.2.2 Biosecurity and Biosafety
 - 9.3.2.3 European CBRN Defense Strategy



- 9.3.2.4 European Commission Bio-Preparedness Actions
- 9.3.2.5 European Bio-Terror & Infectious Disease Detection and Mitigation Legislation
 - 9.3.2.6 EU Biosafety and Biosecurity Initiatives
 - 9.3.2.7 Infectious Diseases Threat Perception
 - 9.3.2.8 European Bio-Surveillance Strategy
 - 9.3.2.9 Bio-Terror & Infectious Disease Early Alert System
 - 9.3.2.10 Management Structure
 - 9.3.2.11 Early Response to Major Pandemics
 - 9.3.3 Bio-Detection Market and Technologies Background
 - 9.3.3.1 Sampling the Environment
 - 9.3.3.2 Bio-Detectors in a Multitude of Ambient Settings
- 9.3.4 Bio-Agents & Infectious Disease Detection: Homeland Security & Public Safety Applications
- 9.4 Spain Bio-Agents & Infectious Disease Detection Market: Business Opportunities
- 9.5 Spain Chemical, Hazmat & Nuclear Detection Market
 - 9.5.1 Scope
 - 9.5.2 Chemical Agent Detection Technologies
 - 9.5.3 Nuclear/Radiological Detection Technologies
 - 9.5.3.1 The Advanced Spectroscopic Portal (ASP)
 - 9.5.3.2 Human Portable Radiation Detection Systems (HPRDS) Program
 - 9.5.3.3 Nuclear-Radiological People Screening Portals
 - 9.5.4 Market Background
 - 9.5.4.1 Chemical Plant Security
 - 9.5.4.2 Nuclear/Radiological Detection Markets
 - 9.5.5 Spain Chemical, Hazmat & Nuclear Detection: Business Opportunities
- 9.6 Spain Decontamination of CBRN & Hazmat Incidents
 - 9.6.1 CBRN & Hazmat Decontamination Technology Background
 - 9.6.2 Decontamination Core Technologies
 - 9.6.3 The Decontamination Cycle
 - 9.6.4 Decontamination Strategy
 - 9.6.5 CBRN & Hazmat Decontamination Market Background
 - 9.6.6 The Decontamination Industry
- 9.7 Spain Natural & Manmade Disaster Mitigation Market
 - 9.7.1 Market & Technology Background
 - 9.7.2 Emergency Medical Services (EMS)
 - 9.7.3 Emergency Management Software
 - 9.7.4 Mass Emergency Notification Technologies
 - 9.7.4.1 Introduction



- 9.7.4.2 Text Alert Systems
- 9.7.4.3 Voice Alert Systems
- 9.7.4.4 Siren Systems
- 9.7.4.5 Cell Broadcast Mass Emergency Notification
- 9.7.4.6 Mass Emergency Notification: Applications
- 9.7.4.7 Mass Emergency Notification Market: Business Opportunities
- 9.8 Spain Non-Lethal Weapons Market
 - 9.8.1 Less-Lethal Weapons Technology and Market Background
 - 9.8.2 Less-Lethal Weapons Market
 - 9.8.3 Non-Lethal Weapons Market: Business Opportunities & Challenges
- 9.9 Spain Personal (Ballistic & CBRNE) Protective Gear Market
 - 9.9.1 Market & Technology Background
 - 9.9.2 Personal Body Armor
 - 9.9.3 Respiratory Protective Equipment
 - 9.9.4 CBRN and Hazmat Personal Protective Gear
- 9.1 Counter-IED Technologies
 - 9.10.1 Counter-IED Market Background
 - 9.10.1.1 Maintenance and Upgrades (Particularly of Jammers, and Armored Trucks)
 - 9.10.1.2 Sensors and Other Electronic Systems Upgrades
 - 9.10.1.3 Standoff Suicide Bombers Detection
 - 9.10.1.4 Suicide Bombers Detonation Neutralization
 - 9.10.1.5 Standoff Detection of VBIED
 - 9.10.1.6 VBIED Detonation Neutralization
 - 9.10.1.7 Standoff Explosive Detection in Urban Environment
 - 9.10.1.8 Large Area IED Detection Coverage
 - 9.10.1.9 IED Placement Detection
- 9.10.2 Counter-IED Technologies: Business Opportunities & Challenges APPENDICES

10 APPENDIX A: SPAIN HOMELAND SECURITY MARKET BACKGROUND

- 10.1 Facts & Figures 2017
- 10.2 Refugees
- 10.3 Illicit Drugs
- 10.4 Spain Homeland Security & Public Safety Agencies

11 APPENDIX B: EUROPEAN HOMELAND SECURITY & PUBLIC SAFETY RELATED PRODUCT STANDARDS



12 APPENDIX C: THE EUROPEAN UNION CHALLENGES AND OUTLOOK

- 12.1 Summary
- 12.2 The EU Economy
- 12.3 The EU Economic Difficulties
- 12.4 Anti-EU Trends
- 12.5 The EU Frail Leadership and Poor Strategic Vision
- 12.6 Migration and Refugee Crisis
- 12.7 European Security Worries
- 12.8 Terrorism
- 12.9 EU Future Scenarios

13 APPENDIX D: ABBREVIATIONS

14 SCOPE, METHODOLOGY & DISCLAIMER

- 14.1 Research Scope
- 14.2 Research Methodology
- 15 Disclaimer & Copyright



List Of Tables

LIST OF TABLES

SPAIN HOMELAND SECURITY & PUBLIC SAFETY MARKET 2018-2022 - VOLUME

Table 1 Spain Homeland Security & Public Safety: Market Size [\$M] by Revenue Category 2015-2022

Table 2 Spain Public Safety & Homeland Security Market Size [\$M] by Vertical Markets 2015-2022

Table 3 Spain Public Safety & Homeland Security Market Size [\$M] by Technologies 2015-2022

Table 4 Terrorism Threat Levels

Table 5 Spain Public Safety & Homeland Security: Market Size [\$M] by Revenue Category 2015-2022

Table 6 Spain Public Safety & Homeland Security Market: AGR [%] by Revenue Category 2015-2022

Table 7 Spain Public Safety & Homeland Security Market Size [\$M] by Vertical Sub-Markets 2015-2022

Table 8 Spain Homeland Security & Public Safety: Market AGR [%] by Vertical Markets 2015-2022

Table 9 Spain Homeland Security, Immigration Enforcement & Public Safety Market [\$M] 2015-2022 by Technology Sub-Markets

Table 10 Major Spanish Airports: Passengers Screening, Carry-on & Checked Baggage Screening [M] by 30 Airports – 2016 & 2020

Table 11 Spain Aviation Security Market: Business Opportunities

Table 12 Spain Airport Security Market Size [\$M] (incl. Sales, Aftersales & Other Revenues) & AGR [%] 2015-22

Table 13 Spain Smart Borders, Immigration Enforcement & Border Security Market [\$M] (incl. Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022

Table 14 Counter Terror & Crime Intelligence Market: Business Opportunities

Table 15 Spain Counter Terror & Counter Crime Intelligence Agencies Market [\$M] (incl.

Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022

Table 16 Critical Infrastructure Security Market: Business Opportunities by Technology

Table 17 Critical Infrastructure Security Submarkets Growth Outlook

Table 18 Spain Critical Infrastructure Protection Market [\$M] (incl. Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022

Table 19 Spain Crime Statistics 2014-2015

Table 20 Ranking of Manmade & Natural Disasters, Crime and Terror Threats as a



Market Driver

Table 21 Spain Police Modernization & 1st Responders Market: Business Opportunities

Table 22 Spain Police Modernization & Other 1st Responders Market [\$M] (incl. Sales,

Aftersales and Other Revenues) and AGR [%] 2015-2022

Table 23 Spain Public Events Security Market: Business Opportunities Sectors

Table 24 Spain Public Events Security & Safe City Market [\$M] (incl. Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022

Table 25 Spain Building & Perimeter Security Market [\$M] (incl. Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022

Table 26 Spain CBRN Security & Safety Market [\$M] (incl. Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022

Table 27 Spain Other Vertical Markets Market [\$M] (incl. Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022

SPAIN HOMELAND SECURITY & PUBLIC SAFETY MARKET 2018-2022 – VOLUME

Table 1 EU Cyber-Threats: Ranking & Trends 2013-2015

Table 2 Spain Cybersecurity Market: Business Opportunities

Table 3 Spain Cybersecurity Market [\$M] (incl. Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022

Table 4 Spain Information Technologies Market Size [\$M] (incl. Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022

Table 5 Spain Emergency Communication Market: Business Opportunities

Table 6 Spain Communication Systems & Devices Market [\$M] (incl. Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022

Table 7 Strengths and Weaknesses of Biometric Modalities

Table 8 Comparison of Biometric Modalities

Table 9 Spain Biometrics Market: Business Opportunities

Table 10 Spain Biometrics Market Size [\$M] (incl. Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022

Table 11 Video Surveillance Market: Business Opportunities

Table 12 Spain Video Surveillance Technologies Market Size [\$M] (incl. Sales,

Aftersales and Other Revenues) and AGR [%] 2015-2022

Table 13 Spain Intrusion Detection Market: Business Opportunities

Table 14 Spain Intrusion Detection Systems Market Size [\$M] (incl. Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022

Table 15 Spain Electronic Fencing Market: Business Opportunities

Table 16 Spain Border & Perimeter Security Technologies Market Size [\$M] (incl. Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022



- Table 17 Comparison of X-ray Detection Technologies
- Table 18 Spain X-ray Screening Market: Business Opportunities
- Table 19 Explosive Detection Systems vs. Other Luggage Screening Technologies
- Table 20 64 EU Standard-3 Approved EDS Products: By Manufacturer, Model & Version
- Table 21 EU Approved ETD Products: By Manufacturer, Model & Version
- Table 22 Spain Explosives Trace Detection (ETD) Market: Business Opportunities
- Table 23 Spain Metal Detectors Market: Business Opportunities
- Table 24 Comparison of Open Space Explosives & Weapon Detection Technologies
- Table 25 Container-Vehicle Screening Technologies Comparison
- Table 26 Spain Explosives & Weapons Detection Technologies Market Size[\$M] (incl.
- Sales, Aftersales and Other Revenues) and AGR [%] 2015-2022
- Table 27 Spain Counter Terror & Public Safety C2/C4ISR Market Business Opportunities
- Table 28 Spain Bio-Agents & Infectious Disease Detection Market: Business Opportunities
- Table 29 Nuclear Terror Detection Roadmap
- Table 30 Typical Goals of an EMS System: Daily vs. Disaster
- Table 31 Notification Systems Technologies Characteristics
- Table 32 Spain Mass Emergency Notification Market: Business Opportunities
- Table 33 Non-Lethal Weapons Counter-Personnel Means
- Table 34 Electromagnetic NLW Technologies
- Table 35 Mechanical & Kinetic, Acoustic, Ancillary & Chemical NLW Technologies
- Table 36 Non-Lethal Weapons Market: Business Opportunities
- Table 37 European Homeland Security and Public Safety Standards
- Table 38 Membership in the EU, Eurozone, and Schengen Area



List Of Figures

LIST OF FIGURES

SPAIN HOMELAND SECURITY & PUBLIC SAFETY MARKET 2018-2022 - VOLUME

Figure 1 Spain Public Safety & Homeland Security Market Size [\$M] by Vertical Markets 2015-2022

Figure 2 Spain Public Safety & Homeland Security Market Report Organogram

Figure 3 Spain Counter Terror & Public Safety Agencies Organogram

Figure 4 ISIL Threats Social Media Examples

Figure 5 Spain Public Safety & Homeland Security Market Size [\$M] by Revenue Category 2015-2022

Figure 6 Spain Homeland Security & Public Safety: Market Shares [%] by Revenue Category 2015-2022

Figure 7 Spain Public Safety & Homeland Security Market Size [\$M] by Vertical Markets 2015-2022

Figure 8 Spain Homeland Security & Public Safety Vertical Market Shares [%] 2015-2022

Figure 9 Airport Passengers Screening Segments

Figure 10 Spain Airport Security Market Share [%] by Revenue Category 2015-2022

Figure 11 An Automatic Border Control (ABC) Gate

Figure 12 Spain Smart Borders, Immigration Enforcement & Border Security Market

[\$M] by Revenue Category (Sales, Aftersales and Other Revenues) 2015-2022

Figure 13 Spain Smart Borders, Immigration Enforcement & Border Security Market

Share [%] by Revenue Category 2015-2022

Figure 14 Spain Counter Terror & Counter Crime Intelligence Agencies Market [\$M] by

Revenue Category (Sales, Aftersales and Other Revenues) 2015-2022

Figure 15 Spain Counter Terror & Counter Crime Intelligence Agencies Market Share

[%] by Revenue Category 2015-2022

Figure 16 Critical Infrastructure Security, Layers of Security

Figure 17 Hierarchy of Critical Infrastructures

Figure 18 The Spain Critical Infrastructure Investment Priorities Scheme

Figure 19 Spain Critical Infrastructure Protection Market [\$M] by Revenue Category

(Sales, Aftersales and Other Revenues) 2015-2022

Figure 20 Spain Critical Infrastructure Protection Market Share [%] by Revenue Category 2015-2022

Figure 21 Future 1st Responders Communications Services

Figure 22 First Responders' Mobile Devices Network



Figure 23 Spain Police Modernization & Other 1st Responders Market [\$M] by Revenue Category (Sales, Aftersales and Other Revenues) 2015-2022

Figure 24 Spain Police Modernization & Other 1st Responders Market Share [%] by Revenue Category 2015-2022

Figure 25 Safe City ICT Flow

Figure 26 Madrid PoC Location, Montera St and CISEM

Figure 27 Madrid PoC Architecture

Figure 28 Spain Public Events Security & Safe City Market [\$M] by Revenue Category (Sales, Aftersales and Other Revenues) 2015-2022

Figure 29 Spain Public Events Security & Safe City Market Share [%] by Revenue Category 2015-2022

Figure 30 Spain Building & Perimeter Security Market [\$M] by Revenue Category (Sales, Aftersales and Other Revenues) 2015-2022

Figure 31 Spain Building & Perimeter Security Market Share [%] by Revenue Category 2015-2022

Figure 32 Spain CBRN Security & Safety Market [\$M] by Revenue Category (Sales, Aftersales and Other Revenues) 2015-2022

Figure 33 Spain CBRN Security & Safety Market Share [%] by Revenue Category 2015-2022

Figure 34 Spain Other Vertical Markets Market [\$M] by Revenue Category (Sales, Aftersales and Other Revenues) 2015-2022

Figure 35 Spain Other Vertical Markets Market Share [%] by Revenue Category 2015-2022

SPAIN HOMELAND SECURITY & PUBLIC SAFETY MARKET 2018-2022 - VOLUME

Figure 1 The European Computer Emergency Response Teams & Command Centre (CERTs. CERT/CCs)

Figure 2 Spain Cybersecurity Market [\$M] by Revenue Category (Sales, Aftersales and Other Revenues) 2015-2022

Figure 3 Spain Cybersecurity Market Share [%] by Revenue Category 2015-2022

Figure 4 Spain Information Technologies Market Size [\$M] by Revenue Category (Sales, Aftersales and Other Revenues) 2015-2022

Figure 5 Spain Information Technologies Market Share [%] by Revenue Category 2015-2022

Figure 6 Spain Emergency Communication Market Size [\$M] by Revenue Category (Sales, Aftersales and Other Revenues) 2015-2022

Figure 7 Spain Emergency Communication Market Share [%] by Revenue Category 2015-2022



Figure 8 Elements and Flowchart of a Biometric System

Figure 9 Spain ePassport

Figure 10 Spain Biometrics Market Size [\$M] by Revenue Category (Sales, Aftersales and Other Revenues) 2015-2022

Figure 11 Spain Biometrics Market Share [%] by Revenue Category 2015-2022

Figure 12 Video Surveillance Technologies Timeline

Figure 13 A Wireless Video Surveillance System

Figure 14 Spain Video Surveillance Technologies Market Size [\$M] by Revenue

Category (Sales, Aftersales and Other Revenues) 2015-2022

Figure 15 Spain Video Surveillance Technologies Market Share [%] by Revenue Category 2015-2022

Figure 16 Multi-Modal Intrusion Detectors

Figure 17 Example of Intrusion Detection System Architecture

Figure 18 Spain Intrusion Detection Market Size [\$M] by Revenue Category (Sales,

Aftersales and Other Revenues) 2015-2022

Figure 19 Spain Intrusion Detection Systems Market Share [%] by Revenue Category 2015-2022

Figure 20 Diagram of Physical Security Fence Functions

Figure 21 Automated Border Controls Technology

Figure 22 Spain Perimeter & Border Security Market Size [\$M] by Revenue Category

(Sales, Aftersales and Other Revenues) 2015-2022

Figure 23 Spain Border & Perimeter Security Technologies Market Share [%] by

Revenue Category 2015-2022

Figure 24 Major Explosives Detection Technologies: Bulk vs. Trace

Figure 25 X-ray Conveyor-Based Screening Systems Principles of Operation

Figure 26 Multi-View Dual Energy X-ray Screening

Figure 27 X-ray Backscatter (AIT) Principle of Operation

Figure 28 Backscatter People Screening Portal

Figure 29 Coherent X-ray Scheme

Figure 30 Rapiscan Mobile Check ES002 Contains Two Screening Lanes

Figure 31 Whole-Object EDS Scheme

Figure 32 EDS Based Luggage Screening System at Heathrow Airport

Figure 33 Aviation Security: 100% EDS Screening Flow Scheme

Figure 34 Explosive Trace Detection: Principle of Operation

Figure 35 ETD Operational Workflow

Figure 36 Explosive Materials Classification

Figure 37 The Most Commonly Used Explosives Classification

Figure 38 Explosives Detection Technologies: Bulk vs. Trace Detection

Figure 39 Explosives Trace Detection Configuration: Hand Held ETD, & Tabletop ETD,



Figure 40 Boarding Card ETD Reader

Figure 41 Airport Boarding Gate with Built-in ETD Screening Technology

Figure 42 Hand-held Weapon Metal Detector Wands

Figure 43 A Metal Detection Portal at a Sport Stadium

Figure 44 A Walk-Through Mobile Metal Detector

Figure 45 Suicide Attack Sequence

Figure 46 Spectrum of Evolving Standoff People Screening Technologies

Figure 47 PBIED & VBIED Detection Technologies: Performance Criteria

Figure 48 Container/Vehicle Screening Technologies

Figure 49 X-ray Screening Block Diagram

Figure 50 Dual Energy X-ray

Figure 51 Dual View X-ray Principles of Operation

Figure 52 Backscatter X-ray + Penetrating X-ray

Figure 53 Gamma Ray Screening – Block Diagram

Figure 54 Linac Screening System Block Diagram

Figure 55 Spain Explosives & Weapons Detection Market Market [\$M] by Revenue

Category (Sales, Aftersales and Other Revenues) 2015-2022

Figure 56 Spain Explosives & Weapons Detection Technologies Market Share [%] by

Revenue Category 2015-2022

Figure 57 A Seaport Security C2/C4ISR System Block diagram

Figure 58 Biosecurity and Safety Agencies & Processes Roadmap

Figure 59 Airborne Bacterial Concentration Fluctuation in a Single Day

Figure 60 The European Bio-Detection Surveillance and Situational Awareness: Areas of Responsibility

Figure 61 Multi-Tiered Chemical, Hazmat & Nuclear Detection and Mitigation

Figure 62 Nuclear-Radiological Threats Weapon Sophistication vs. Consequence

Figure 63 The Three-tiered Port of Entry Nuclear Threat Screening Architecture

Figure 64 Comparison in Weight of Pathogens between BW Agents and CW Agents [mg]

Figure 65 Closed Area (e.g., Building) Decontamination Boundaries

Figure 66 Open Area Decontamination Boundaries

Figure 67 Decontamination Corridor

Figure 68 Decontamination Core Technologies Overview

Figure 69 The Decontamination Cycle

Figure 70 Decontamination Strategy: from Sample Collection to Decontamination

Clearance

Figure 71 Basic Phases of Response and Recovery to a CBRN & HAZMAT Incident

Figure 72 The Bio Attack Response Timeline

Figure 73 Multimodal Mass Emergency Notification



Figure 74 Near Term Counter-Personnel NLW

Figure 75 Less-Lethal Weapons Clinical Effects

Figure 76 Mid-Term Counter-Personnel Non-Lethal Weapons

Figure 77 Far-Term Counter-Personnel Non-Lethal Weapons

Figure 78 Personal Body Armor

Figure 79 Respiratory Protective Equipment Segments

Figure 80 CBRN Personal Protective Gear

Figure 81 IED Ready for Detonation

Figure 82 IED Kill Chain and its Relevant Time Frame

Figure 83 Spain Homeland Security & Public Safety Agencies Organogram

Figure 84 The European Union: Member States and Candidate Countries

Figure 85 EU Countries Currency Status – 2016

Figure 86 European 2015-2016 GDP Growth Forecast [%] By Country

Figure 87 Europe GDP per Capita by Country



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