

Global Third-Party Chemical Distribution Market Research Report 2022 Professional Edition

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Abstracts

The global Third-Party Chemical Distribution market was valued at 26611.73 Million USD in 2021 and will grow with a CAGR of 5.07% from 2021 to 2027, based on HNY Research newly published report.

The prime objective of this report is to provide the insights on the post COVID-19 impact which will help market players in this field evaluate their business approaches. Also, this report covers market segmentation by major market vendors, types, applications/end users and geography(North America, East Asia, Europe, South Asia, Southeast Asia, Middle East, Africa, Oceania, South America).

The chemical distribution process involves the sale, logistics and transportation of chemicals. Chemical distributors provide customers with value-added services such as blending, packaging, formulation, inventory management and waste removal. Third-party chemical distributors are worldwide. In this report, we analyzed 23 suppliers, including Univar, Brenntag, HELM, Nexeo Solutions, IMCD, Azelis, Biesterfeld, ICC Chemical, Jepsen&Jessen, Stockmeier Chemie, Hydrite, Barentz International, Petrochem Middle East, Protea Chemical, Reda Chemicals, Solvochem Holland, Obegi Chemicals, Manuchar, Ainahda international Chemical, Sinochem Plastics, Connell Brothers, Chemstation Asia and Redox, etc. All of these dealers are important suppliers to the industry. In 2018, the 23 companies' combined sales revenue was \$51.8 billion, accounting for 23 percent of total global sales revenue. The industry has low market concentration. Asia Pacific, North America and Europe are three important regions with great market potential. According to our research, Asia-Pacific is the largest sales region outside China, with sales revenue of \$65.9 billion in 2018, or 28%. Europe is the second largest sales region. Sales in Europe rose from \$53.2 billion in 2014 to \$58.9 billion in 2018, with an average growth rate of 2%. Global third-party

chemical distribution revenues grew from \$191.1bn in 2014 to \$229.4 billion in 2018, a compound annual growth rate of 3%. The most important reason is the benefits and cost reduction brought by the global third-party distribution to the enterprises. In 2017-2018, the chemical prices started to rise, so the third-party chemical distribution enterprises have more profit space. In the future, we expect global revenues to increase. By 2025, the market will reach \$335.5 billion. The world's top five chemical distribution companies control less than 16 per cent of the global market. Many manufacturers find it difficult to develop effective sales models for small customers. In particular, manufacturers are finding it difficult to provide the sales, customer service and technical support needed to support these small customers. Small customers consume 20 to 40 per cent of the chemicals (\$bb0.25 million in annual sales). Chemical distribution companies increasingly see their marketing, sales and distribution functions as a source of competitive advantage in servicing this segment of the market. Companies that have highly complex relationships with a large number of distributors require significant resources to manage and result in duplication of effort and resources. Manufacturers may seek to reduce the number of distributors they use and establish strategic partnerships with distributors who can invest in market development and information exchange. This will be the main trend in the future.

By Market Verdors:

Univar

Brenntag

HELM

Nexeo Solutions

IMCD

Azelis

Biesterfeld

ICC Chemical

Jebsen & Jessen

Stockmeier Chemie

Hydrite

Barentz International

Petrochem Middle East

Protea Chemical

Reda Chemicals

Solvochem Holland

Obegi Chemicals

Manuchar

Anichem Group

Sinochem Plastics

Connell Brothers

Chemstation Asia

Redox

By Types:

Pharmaceutical

Agricultural Chemicals

Personal Care

Costing Chemical

HI&I

Food Additive

By Applications:

End User

Secondary Distributors

Key Indicators Analysed

Market Players & Competitor Analysis: The report covers the key players of the industry including Company Profile, Product Specifications, Production Capacity/Sales, Revenue, Price and Gross Margin 2016-2027 & Sales with a thorough analysis of the market's competitive landscape and detailed information on vendors and comprehensive details of factors that will challenge the growth of major market vendors.

Global and Regional Market Analysis: The report includes Global & Regional market status and outlook 2016-2027. Further the report provides break down details about each region & countries covered in the report. Identifying its sales, sales volume & revenue forecast. With detailed analysis by types and applications.

Market Trends: Market key trends which include Increased Competition and Continuous Innovations.

Opportunities and Drivers: Identifying the Growing Demands and New Technology

Porters Five Force Analysis: The report provides with the state of competition in industry depending on five basic forces: threat of new entrants, bargaining power of suppliers, bargaining power of buyers, threat of substitute products or services, and existing industry rivalry.

Key Reasons to Purchase

To gain insightful analyses of the market and have comprehensive understanding of the global market and its commercial landscape.

Assess the production processes, major issues, and solutions to mitigate the development risk.

To understand the most affecting driving and restraining forces in the market and its impact in the global market.

Learn about the market strategies that are being adopted by leading respective organizations.

To understand the future outlook and prospects for the market.

Besides the standard structure reports, we also provide custom research according to specific requirements

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Personal Care Features

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HI&I Features

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