

# **U.S. SNF Based Dialysis Market Size, Share & Trends Analysis Report By Region (Northeast, Southeast, Southwest, Midwest, West), And Segment Forecasts, 2023 - 2030**

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## **Abstracts**

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### **U.S. SNF Based Dialysis Market Growth & Trends**

The U.S. SNF based dialysis market size is expected to reach USD 4.5 billion by 2030, expanding at a CAGR of 6.22%, according to a new report by Grand View Research, Inc. The growth of the market can be attributed to the rising prevalence of ESRD patients in the U.S. and the growing number of on-site hemodialysis providers.

Many skilled nursing facilities (SNFs) are collaborating with the on-site dialysis providers such as DaVita Kidney Care, Fresenius Medical Care, U.S. Renal Care, Inc., Dialysis Clinic, Inc., and American Renal Associates to offer these services to their residents and bypass the expensive and stressful transportation. For instance, in July 2022, Dialyze Direct, a home hemodialysis service provider in SNFs, collaborated with the CommuniCare Family of Companies to provide on-site hemodialysis services at their facilities across the U.S.

The on-site hemodialysis care model is growing involving collaborations between SNFs and dialysis providers to offer on-site treatments at SNFs for residents. This can be attributed to the rising awareness regarding the benefits of on-site dialysis over in-center. Dialysis is usually the best option for ESRD patients waiting for transplantation. On-site hemodialysis offers treatment three times higher than daily dialysis patients. According to Concerto, on-site dialysis services require 17% less treatment time than

traditional off-site services.

The COVID-19 pandemic increased the demand for on-site hemodialysis services at SNFs owing to social distancing issues during the transportation of patients. Hence, SNFs have collaborated with on-site dialysis providers. As per the annual report of the U.S. Renal Data System 2020, Medicare expenditure for ambulance services to transfer patients between skilled nursing and dialysis facilities reached more than USD 310 million per year, accounting for more than 1% of total Medicare expenditure on dialysis patients.

### U.S. SNF Based Dialysis Market Report Highlights

Based on region, the Midwest region accounted for the largest revenue share in 2022 due to the presence of the majority of SNFs offering on-site hemodialysis providers

Improved reimbursements for SNF-based dialysis are expected to boost the demand for the market. In July 2019, the CMS released the ESRD Treatment Choices (ETC) model that is expected to boost dialysis treatment reimbursements, and SNFs are considered the home for the residents and will have higher reimbursements

The government is taking initiatives to regulate the market and offer higher-quality services to patients. In August 2018, the CMS updated regulations for dialysis centers, which comprise various modalities focusing on the locations of the services. The revised advice confirmed CMS's acknowledgment of dialysis in nursing homes by revising the State Operations Manual and adding section 2271A, entitled "Dialysis in Nursing Homes

The SNFs are collaborating with dialysis service providers to offer on-site services at various locations. For instance, in August 2019, The Alden Network introduced on-site hemodialysis services at Alden Town Manor

## Contents

### **CHAPTER 1 REPORT SCOPE**

- 1.1 Market Segmentation
- 1.2 Estimates and Forecast Timeline

### **CHAPTER 2 METHODOLOGY**

- 2.1 Research Methodology
  - 2.1.1 Information procurement
  - 2.1.2 Purchased Database
  - 2.1.3 GVR's Internal Database
  - 2.1.4 Secondary Sources
  - 2.1.5 Primary Research
  - 2.1.6 Details of Primary Research
- 2.2 Information or Data Analysis
  - 2.2.1 Data Analysis Models
- 2.3 Market Formulation & Validation
  - 2.3.1 Volume Price Analysis
- 2.4 List of Secondary Sources
- 2.5 List of Abbreviations

### **CHAPTER 3 RESEARCH OBJECTIVES**

- 3.1 Objective -
- 3.2 Objective -
- 3.3 Objective -

### **CHAPTER 4 EXECUTIVE SUMMARY**

- 4.1 Market Snapshot
- 4.2 Competitive Landscape

### **CHAPTER 5 U.S. SNF - BASED DIALYSIS MARKET - INDUSTRY OUTLOOK**

- 5.1 Market Lineage Outlook
  - 5.1.1 Parent market outlook
- 5.2 Market Dynamics

### 5.2.1 Market driver analysis

#### 5.2.1.1 Growing prevalence of end - stage renal disease (ESRD)

#### 5.2.1.2 Transportation constraints associated with the traditional off - site dialysis centers

#### 5.2.1.3 Growing number of on - site dialysis providers

### 5.2.2 Market restraint analysis

#### 5.2.2.1 Lack of skilled human resources

## 5.3 Regulatory Framework

## 5.4 Reimbursement Scenario

### 5.4.1 Medicare Part A

### 5.4.2 Medicare Part B

### 5.4.3 Medicare Advantage Plans (Part C)

## 5.5 SNF - Based Dialysis: Pricing Analysis

# CHAPTER 6 U.S. SNF - BASED DIALYSIS MARKET: REGIONAL ANALYSIS

## 6.1 Region Movement Share Analysis, 2022 & 2030

## 6.2 Region Dashboard

### 6.2.1 Midwest

#### 6.2.1.1 Midwest SNF - based dialysis market, 2018 - 2030 (USD Million)

### 6.2.2 Southeast

#### 6.2.2.1 Southeast SNF - based dialysis market, 2018 - 2030 (USD Million)

### 6.2.3 West

#### 6.2.3.1 West SNF - based dialysis market, 2018 - 2030 (USD Million)

### 6.2.4 Northeast

#### 6.2.4.1 Northeast SNF - based dialysis market, 2018 - 2030 (USD Million)

### 6.2.5 Southwest

#### 6.2.5.1 Southwest SNF - based dialysis market, 2018 - 2030 (USD Million)

# CHAPTER 7 COMPETITIVE ANALYSIS

## 7.1 Recent Developments & Impact Analysis, by Key Market Participants

## 7.2 Competition Categorization

## 7.3 Company Market Position Analysis

## 7.4 List of Few SNFs providing Dialysis Services in the U.S.

## 7.5 Participant's Overview

### 7.5.1 Genesis HealthCare

### 7.5.2 Brickyard Healthcare (Formerly Golden LivingCenters)

### 7.5.3 Plaza Healthcare

- 7.5.4 Carespring
- 7.5.5 Generations Healthcare Network
- 7.5.6 Arbors of Ohio
- 7.5.7 MediLodge
- 7.5.8 The Alden Network
- 7.5.9 Avalon Health Care
- 7.5.10 Batavia Nursing Care Center
- 7.6 Market Participant Financial Performance
- 7.7 Major Deals & Strategic Alliances Analysis/Strategy Mapping

## List Of Tables

### LIST OF TABLES

TABLE 1 List of secondary sources

TABLE 2 List of abbreviations

TABLE 3 Prevalence of ESRD, in 2021

TABLE 4 Demographics for dialytic episodes

TABLE 5 U.S. SNF-Based Dialysis Market, by Region, 2018 -2030 (USD Million)

## List Of Figures

### LIST OF FIGURES

- FIG. 1 U.S. SNF-based dialysis market segmentation
- FIG. 2 Market research process
- FIG. 3 Information procurement
- FIG. 4 Primary research pattern
- FIG. 5 Market research approaches
- FIG. 6 Value-chain-based sizing & forecasting
- FIG. 7 QFD modeling for market share assessment
- FIG. 8 Market formulation & validation
- FIG. 9 Market snapshot
- FIG. 10 Competitive landscape
- FIG. 11 U.S. SNF-based dialysis market trends & outlook
- FIG. 12 Market driver relevance analysis (Current & future impact)
- FIG. 13 Market restraint relevance analysis (Current & future impact)
- FIG. 14 Demographic analysis, by age, 2020
- FIG. 15 Demographic analysis, by sex, 2020
- FIG. 16 Demographic analysis, by primary cause of ESRD, 2020
- FIG. 17 Prevalent ESRD count, by modality, 2017-2022 ('000)
- FIG. 18 U.S. SNF-based dialysis market: Region movement share analysis, (USD Million)
- FIG. 19 U.S SNF-based dialysis region market: Segment dashboard
- FIG. 20 Midwest SNF-based dialysis market, 2018 - 2030 (USD Million)
- FIG. 21 Southeast SNF-based dialysis market, 2018 - 2030 (USD Million)
- FIG. 22 West SNF-based dialysis market, 2018 - 2030 (USD Million)
- FIG. 23 Northeast SNF-based dialysis market, 2018 - 2030 (USD Million)
- FIG. 24 Southwest SNF-based dialysis market, 2018 - 2030 (USD Million)
- FIG. 25 Impact analysis by key market participants
- FIG. 26 Competition categorization
- FIG. 27 Company market position analysis

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