

Merchant Banking Services Market Size, Share & Trends Analysis Report By Services (Portfolio Management, Business Restructuring), By Service Provider, By End-user, By Region, And Segment Forecasts, 2022 - 2030

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Abstracts

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Merchant Banking Services Market Growth & Trends

The global merchant banking services market is anticipated to reach USD 143.94 billion by 2030, expanding at a CAGR of 16.8% from 2022 to 2030, according to a new report by Grand View Research, Inc. The areas covered under merchant bank services include equity underwriting, portfolio management, and credit application processing received from financial institutions. The primary expertise of merchant banks operating within the industry is to help develop a financial plan for project execution and provisioning credit facilities, cost estimation, and catering to legal and working capital requirements.

The merchant banking industry has been gaining traction for specialized functions such as private placements. Private placements refer to the ability to raise capital for a company by selling its shares to a small number of private investors. Private placements differ from initial public offerings, wherein in the latter, anyone interested can purchase the shares of a company from the open market.

Merchant bank services also involve structured trade finance and debt funding. Structured trade finance is a well-adopted alternative to conventional lending, especially in emerging nations, to enable import-export transactions. Debt funding enables public



and private companies to raise funds by issuing corporate debentures.

The COVID-19 pandemic had an immediate impact on merchant bank and their services. Small and large-scale investors resorted to flight to the safety of capital temporarily in the uncertain environment induced by the coronavirus. Merchant bank services heavily depend on a risk-on economic climate and can be vulnerable to economic uncertainties and downturns with high redemptions.

Merchant Banking Services Market Report Highlights

The business restructuring segment is expected to witness significant growth over the forecast period. Merchant bank services include mediating the takeover or merger and acquisition deal between companies in return for a fee. The segment growth is expected to accelerate amidst a surge in startups and profitable companies with high potential to be acquired by bigger players

The non-banking institutions segment is expected to witness the fastest growth over the forecast period. The growth can be attributed to a specialized delegated workforce covering diverse parts of capital markets. Moreover, investment firms deal with high-value transactions and have economies of scale since they manage large sums of money

The businesses segment is expected to witness the fastest growth over the forecast period. Merchant bank services add value to business clients by helping them create a strategic plan to expand operations through inorganic ways of entering new markets, including partnerships and collaborations. Merchant bank services also ensure adherence to legal requirements in domestic and international transactions

Asia Pacific is anticipated to emerge as the fastest-growing region, attributed to a growing capital market and a substantial number of key merchant bank service providers in the region. The highly liquid capital market in the region is wellrepresented by Morgan Stanley Capital International (MSCI) Emerging Markets Asia Index comprising nine Asian markets, including China, India, South Korea, and Taiwan



Contents

CHAPTER 1 METHODOLOGY AND SCOPE

- 1.1. Research Methodology
- 1.2. Research Scope and Assumptions
- 1.3. List of Data Sources

CHAPTER 2 EXECUTIVE SUMMARY

- 2.1. Market Snapshot
- 2.2. Segment Snapshot
- 2.3. Competitive Landscape Snapshot

CHAPTER 3 MERCHANT BANKING SERVICES MARKET INDUSTRY OUTLOOK

- 3.1. Market Segmentation and Scope
- 3.2. Merchant Banking Services Market Value Chain Analysis
- 3.3. Merchant Banking Services Market Market Dynamics
 - 3.3.1. Market driver analysis
 - 3.3.1.1. Rise in international trade and investments
 - 3.3.1.2. Increase in merger and acquisitions
 - 3.3.2. Market challenge analysis
 - 3.3.2.1. Flight to safety in economic downturn
 - 3.3.3. Market opportunity analysis
 - 3.3.3.1. Increase in the number of startup companies
- 3.4. Merchant Banking Services Market Porter's Five Forces Analysis
- 3.5. Merchant Banking Services Market PESTEL Analysis

CHAPTER 4 MERCHANT BANKING SERVICES OUTLOOK

- 4.1. Merchant Banking Services Market Share By Services, 2021
- 4.1.1. Global merchant banking services market, by services, 2017 2030
- 4.2. Portfolio Management
- 4.2.1. Merchant banking services market, by portfolio management, 2017 2030
- 4.3. Business Restructuring

4.3.1. Merchant banking services market, by business restructuring, 2017 - 20304.4. Credit Syndication

4.4.1. Merchant banking services market, by credit syndication, 2017 - 2030



4.5. Others

4.5.1. Other merchant banking services market, 2017 - 2030

CHAPTER 5 MERCHANT BANKING SERVICES PROVIDER OUTLOOK

- 5.1. Merchant Banking Services Market Share By Service Provider, 2021
- 5.1.1. Global merchant banking services market, by service provider, 2017 2030 5.2. Banks
- 5.2.1. Merchant banking services market by banks, 2017 2030
- 5.3. Non-Banking Institutions

5.3.1. Merchant banking services market by non-banking institutions, 2017 - 2030

CHAPTER 6 MERCHANT BANKING SERVICES END-USER OUTLOOK

- 6.1. Merchant Banking Services Market Share By End-user, 2021
- 6.1.1. Global merchant banking services market, by end-user, 2017 2030
- 6.2. Businesses
- 6.2.1. Merchant banking services market by businesses, 2017 2030
- 6.3. Individuals
 - 6.3.1. Merchant banking services market by individuals, 2017 2030

CHAPTER 7 MERCHANT BANKING SERVICES REGIONAL OUTLOOK

7.1. Merchant Banking Services Market Share By Region, 2021

- 7.1.1. Global merchant banking services market, 2017 2030
- 7.1.2. Global merchant banking services market, by region, 2017 2030

7.2. North America

- 7.2.1. North America merchant banking services market, 2017 2030
- 7.2.2. North America merchant banking services market, by services, 2017 2030

7.2.3. North America merchant banking services market, by service provider, 2017 - 2030

7.2.4. North America merchant banking services market, by end-user, 2017 - 2030 7.2.5. U.S.

7.2.5.1. U.S. merchant banking services market, 2017 - 2030

- 7.2.5.2. U.S. merchant banking services market, by services, 2017 2030
- 7.2.5.3. U.S. merchant banking services market, by service provider, 2017 2030

7.2.5.4. U.S. merchant banking services market, by end-user, 2017 - 2030

7.2.6. Canada

7.2.6.1. Canada merchant banking services market, 2017 - 2030



7.2.6.2. Canada merchant banking services market, by services, 2017 - 2030

7.2.6.3. Canada merchant banking services market, by service provider, 2017 - 2030

7.2.6.4. Canada merchant banking services market, by end-user, 2017 - 2030

7.3. Europe

7.3.1. Europe merchant banking services market, 2017 - 2030

7.3.2. Europe merchant banking services market, by services, 2017 - 2030

7.3.3. Europe merchant banking services market, by service provider, 2017 - 2030

7.3.4. Europe merchant banking services market, by end-user, 2017 - 2030 7.3.5. U.K.

7.3.5.1. U.K. merchant banking services market, 2017 - 2030

7.3.5.2. U.K. merchant banking services market, by services, 2017 - 2030

7.3.5.3. U.K. merchant banking services market, by service provider, 2017 - 2030

7.3.5.4. U.K. merchant banking services market, by end-user, 2017 - 2030 7.3.6. Germany

7.3.6.1. Germany merchant banking services market, 2017 - 2030

7.3.6.2. Germany merchant banking services market, by services, 2017 - 2030

7.3.6.3. Germany merchant banking services market, by service provider, 2017 - 2030

7.3.6.4. Germany merchant banking services market, by end-user, 2017 - 2030 7.3.7. France

7.3.7.1. France merchant banking services market, 2017 - 2030

- 7.3.7.2. France merchant banking services market, by services, 2017 2030
- 7.3.7.3. France merchant banking services market, by service provider, 2017 2030

7.3.7.4. France merchant banking services market, by end-user, 2017 - 2030 7.3.8. Italy

7.3.8.1. Italy merchant banking services market, 2017 - 2030

- 7.3.8.2. Italy merchant banking services market, by services, 2017 2030
- 7.3.8.3. Italy merchant banking services market, by service provider, 2017 2030

7.3.8.4. Italy merchant banking services market, by end-user, 2017 - 2030

7.4. Asia Pacific

7.4.1. Asia Pacific merchant banking services market, 2017 - 2030

7.4.2. Asia Pacific merchant banking services market, by services, 2017 - 2030

7.4.3. Asia Pacific merchant banking services market, by service provider, 2017 - 2030

7.4.4. Asia Pacific merchant banking services market, by end-user, 2017 - 2030 7.4.5. China

- 7.4.5.1. China merchant banking services market, 2017 2030
- 7.4.5.2. China merchant banking services market, by services, 2017 2030
- 7.4.5.3. China merchant banking services market, by service provider, 2017 2030
- 7.4.5.4. China merchant banking services market, by end-user, 2017 2030



7.4.6. India

7.4.6.1. India merchant banking services market, 2017 - 2030

7.4.6.2. India merchant banking services market, by services, 2017 - 2030

7.4.6.3. India merchant banking services market, by service provider, 2017 - 2030

7.4.6.4. India merchant banking services market, by end-user, 2017 - 2030

7.4.7. Japan

7.4.7.1. Japan merchant banking services market, 2017 - 2030

7.4.7.2. Japan merchant banking services market, by services, 2017 - 2030

7.4.7.3. Japan merchant banking services market, by service provider, 2017 - 2030

7.4.7.4. Japan merchant banking services market, by end-user, 2017 - 2030

7.4.8. Australia

7.4.8.1. Australia merchant banking services market, 2017 - 2030

7.4.8.2. Australia merchant banking services market, by services, 2017 - 2030

7.4.8.3. Australia merchant banking services market, by service provider, 2017 - 2030

7.4.8.4. Australia merchant banking services market, by end-user, 2017 - 2030 7.4.9. Singapore

7.4.9.1. Singapore merchant banking services market, 2017 - 2030

7.4.9.2. Singapore merchant banking services market, by services, 2017 - 2030

7.4.9.3. Singapore merchant banking services market, by service provider, 2017 - 2030

7.4.9.4. Singapore merchant banking services market, by end-user, 2017 - 2030 7.5. Latin America

7.5.1. Latin America merchant banking services market, 2017 - 2030

7.5.2. Latin America merchant banking services market, by services, 2017 - 2030

7.5.3. Latin America merchant banking services market, by service provider, 2017 - 2030

7.5.4. Latin America merchant banking services market, by end-user, 2017 - 20307.5.5. Brazil

7.5.5.1. Brazil merchant banking services market, 2017 - 2030

7.5.5.2. Brazil merchant banking services market, by services, 2017 - 2030

7.5.5.3. Brazil merchant banking services market, by service provider, 2017 - 2030

7.5.5.4. Brazil merchant banking services market, by end-user, 2017 - 2030

7.6. MEA

7.6.1. MEA merchant banking services market, 2017 - 2030

7.6.2. MEA merchant banking services market, by services, 2017 - 2030

7.6.3. MEA merchant banking services market, by service provider, 2017 - 2030

7.6.4. MEA merchant banking services market, by end-user, 2017 - 2030

CHAPTER 8 COMPETITIVE ANALYSIS

Merchant Banking Services Market Size, Share & Trends Analysis Report By Services (Portfolio Management, Busin.



- 8.1. Recent Developments & Impact Analysis, By Key Market Participants
- 8.2. Company Categorization
- 8.3. Vendor Landscape
 - 8.3.1. Key company market share analysis, 2021
- 8.4. Company Analysis Tools
 - 8.4.1. Company market position analysis
 - 8.4.2. Competitive dashboard analysis

CHAPTER 9 COMPETITIVE LANDSCAPE

- 9.1. U.S. Capital Advisors LLC
 - 9.1.1. Company overview
 - 9.1.2. Financial performance
 - 9.1.3. Product benchmarking
 - 9.1.4. Strategic initiatives
- 9.2. JPMorgan Chase & Co.
- 9.2.1. Company overview
- 9.2.2. Financial performance
- 9.2.3. Product benchmarking
- 9.2.4. Strategic initiatives
- 9.3. Bank of America Corporation
 - 9.3.1. Company overview
 - 9.3.2. Financial performance
 - 9.3.3. Product benchmarking
- 9.3.4. Strategic initiatives
- 9.4. DBS Bank Ltd
 - 9.4.1. Company overview
- 9.4.2. Financial performance
- 9.4.3. Product benchmarking
- 9.4.4. Strategic initiatives
- 9.5. NIBL Ace Capital Limited
 - 9.5.1. Company overview
 - 9.5.2. Financial performance
 - 9.5.3. Product benchmarking
- 9.5.4. Strategic initiatives
- 9.6. Bryant Park Capital
- 9.6.1. Company overview
- 9.6.2. Financial performance



- 9.6.3. Product benchmarking
- 9.6.4. Strategic initiatives
- 9.7. Morgan Stanley
 - 9.7.1. Company overview
 - 9.7.2. Financial performance
 - 9.7.3. Product benchmarking
 - 9.7.4. Strategic initiatives
- 9.8. CREDIT SUISSE GROUP AG
- 9.8.1. Company overview
- 9.8.2. Financial performance
- 9.8.3. Product benchmarking
- 9.8.4. Strategic initiatives
- 9.9. HSBC Bank USA, N.A.
 - 9.9.1. Company overview
 - 9.9.2. Financial performance
 - 9.9.3. Product benchmarking
 - 9.9.4. Strategic initiatives
- 9.10. Royal Bank of Canada Website
 - 9.10.1. Company overview
 - 9.10.2. Financial performance
 - 9.10.3. Product benchmarking
 - 9.10.4. Strategic initiatives



List Of Tables

LIST OF TABLES

Table 1. Merchant banking services market - Industry snapshot & key buying criteria,2017 - 2030

Table 2. Global merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 3. Global merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 4. Global merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 5. Merchant banking services market, by portfolio management, 2017 - 2030 (USD Billion)

Table 6. Merchant banking services market, by portfolio management, by region, 2017 - 2030 (USD Billion)

Table 7. Merchant banking services market, by business restructuring, 2017 - 2030 (USD Billion)

Table 8. Merchant banking services market, by business restructuring, by region, 2017 - 2030 (USD Billion)

Table 9. Merchant banking services market, by credit syndication, 2017 - 2030 (USD Billion)

Table 10. Merchant banking services market, by credit syndication, by region, 2017 - 2030 (USD Billion)

Table 11. Other merchant banking services market, 2017 - 2030 (USD Billion)

Table 12. Other merchant banking services market, by region, 2017 - 2030 (USD Billion)

Table 13. Merchant banking services market, by banks, 2017 - 2030 (USD Billion) Table 14. Merchant banking services market, by banks, by region, 2017 - 2030 (USD

Billion)

Table 15. Merchant banking services market, by non-banking institutions, 2017 - 2030 (USD Billion)

Table 16. Merchant banking services market, by non-banking institutions, by region, 2017 - 2030 (USD Billion)

Table 17. Merchant banking services market, by businesses, 2017 - 2030 (USD Billion) Table 18. Merchant banking services market, by businesses, by region, 2017 - 2030 (USD Billion)

Table 19. Merchant banking services market, by individuals, 2017 - 2030 (USD Billion) Table 20. Merchant banking services market, by individuals, by region, 2017 - 2030



(USD Billion)

Table 21. North America merchant banking services market, 2017 - 2030 (USD Billion) Table 22. North America merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 23. North America merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 24. North America merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 25. U.S. merchant banking services market, 2017 - 2030 (USD Billion)

Table 26. U.S. merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 27. U.S. merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 28. U.S. merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 29. Canada merchant banking services market, 2017 - 2030 (USD Billion)

Table 30. Canada merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 31. Canada merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 32. Canada merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 33. Europe merchant banking services market, 2017 - 2030 (USD Billion)

Table 34. Europe merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 35. Europe merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 36. Europe merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 37. U.K. merchant banking services market, 2017 - 2030 (USD Billion)

Table 38. U.K. merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 39. U.K. merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 40. U.K. merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 41. Germany merchant banking services market, 2017 - 2030 (USD Billion) Table 42. Germany merchant banking services market, by services, 2017 - 2030 (USD Billion)



Table 43. Germany merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 44. Germany merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 45. France merchant banking services market, 2017 - 2030 (USD Billion)

Table 46. France merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 47. France merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 48. France merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 49. Italy merchant banking services market, 2017 - 2030 (USD Billion)

Table 50. Italy merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 51. Italy merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 52. Italy merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 53. Asia Pacific merchant banking services market, 2017 - 2030 (USD Billion) Table 54. Asia Pacific merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 55. Asia Pacific merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 56. Asia Pacific merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 57. China merchant banking services market, 2017 - 2030 (USD Billion)

Table 58. China merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 59. China merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 60. China merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 61. India merchant banking services market, 2017 - 2030 (USD Billion)

Table 62. India merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 63. India merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 64. India merchant banking services market, by end-user, 2017 - 2030 (USD Billion)



Table 65. Japan merchant banking services market, 2017 - 2030 (USD Billion) Table 66. Japan merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 67. Japan merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 68. Japan merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 69. Australia merchant banking services market, 2017 - 2030 (USD Billion)

Table 70. Australia merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 71. Australia merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 72. Australia merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

 Table 73. Singapore merchant banking services market, 2017 - 2030 (USD Billion)

Table 74. Singapore merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 75. Singapore merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 76. Singapore merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 77. Latin America merchant banking services market, 2017 - 2030 (USD Billion) Table 78. Latin America merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 79. Latin America merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 80. Latin America merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 81. Brazil merchant banking services market, 2017 - 2030 (USD Billion)

Table 82. Brazil merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 83. Brazil merchant banking services market, by service provider, 2017 - 2030 (USD Billion)

Table 84. Brazil merchant banking services market, by end-user, 2017 - 2030 (USD Billion)

Table 85. MEA merchant banking services market, 2017 - 2030 (USD Billion)

Table 86. MEA merchant banking services market, by services, 2017 - 2030 (USD Billion)

Table 87. MEA merchant banking services market, by service provider, 2017 - 2030



(USD Billion)

Table 88. MEA merchant banking services market, by end-user, 2017 - 2030 (USD Billion)



List Of Figures

LIST OF FIGURES

- Fig. 1 Market snapshot
- Fig. 2 Segment snapshot
- Fig. 3 Competitive landscape snapshot
- Fig. 4 Market segmentation and scope
- Fig. 5 Merchant banking services market Value chain analysis
- Fig. 6 Merchant banking services market Market Dynamics
- Fig. 7 Merchant banking services market Key market driver impact
- Fig. 8 Merchant banking services market Key market challenge impact
- Fig. 9 Merchant banking services market Key market opportunity impact
- Fig. 10 Merchant banking services market PESTEL analysis
- Fig. 11 Merchant banking services market Porter's five forces analysis
- Fig. 12 Merchant banking services market, by services, 2021
- Fig. 13 Merchant banking services market, by service provider, 2021
- Fig. 14 Merchant banking services market, by end-user, 2021
- Fig. 15 Merchant banking services market, by region, 2021
- Fig. 16 Merchant banking services market Regional takeaways
- Fig. 17 North America merchant banking services market Key takeaways
- Fig. 18 Europe merchant banking services market Key takeaways
- Fig. 19 Asia Pacific merchant banking services market Key takeaways
- Fig. 20 Latin America merchant banking services market Key takeaways
- Fig. 21 MEA merchant banking services market Key takeaways
- Fig. 22 Merchant banking services market Company categorization
- Fig. 23 Merchant banking services market Company market share analysis, 2021
- Fig. 24 Merchant banking services market Company market position analysis, 2021
- Fig. 25 Merchant banking services market Competitive dashboard analysis



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