

Lip Care Products Market Size, Share & Trends Analysis Report By Product (Lip Balm, Lip Scrub), By Distribution Channel (Hypermarket & Supermarket, Specialty Store), By Region, And Segment Forecasts, 2025 - 2030

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Abstracts

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Lip Care Products Market Growth & Trends

The global lip care products market size is expected t%li%reach USD 3.48 billion in 2030 and is expected t%li%expand at a CAGR of 5.9% from 2025 t%li%2030. The demand for lip care products is witnessing rapid growth owing t%li%the growing concerns regarding personal grooming and appearance. An increasing number of beauty & health-conscious consumers are preferring vegan and organic lip care products, which has resulted in increased adoption of these products.

Products, such as lip balms, scrubs, and masks, containing ingredients, such as hyaluronic acid and essential oils like coconut & olive oils, are gaining immense popularity. The presence of essential oils is primarily intended t%li%provide nourishment, and offer protection against dust, UV rays, and cold, which is driving their adoption in regular beauty regimes.

The lip balm segment held the largest segment in 2020 and is expected t%li%maintain dominance over the forecast period. Lip balms are intended t%li%offer the benefits of instant hydration and moisturization, which is driving their adoption as an essential lip care product. The growing availability of lip balms with various fragrances, flavors, plant-based ingredients, sizes, and shapes, are boosting the market growth.



The hypermarket & supermarket distribution channel segment accounted for the largest revenue share in 2020. An increasing number of product manufacturers are offering their lip care range through these stores. For instance, in November 2020, Ec%li%Lips Store announced the launch of its six organic lip balms through Walmart stores.

The global market is consolidated owing t%li%the presence of a large number of international players, such as L'Oreal S.A., Unilever Beiersdorf AG, The Colgate-Palmolive Company, The Est?e Lauder Companies, Inc., Johnson and Johnson, and Avon Products, Inc. These players have an extensive product portfoli%li%as well as a large customer base.

Lip Care Products Market Report Highlights

Lip balm dominated the market with the largest revenue share of 44.2% in 2024

Hypermarkets & supermarkets dominated the segment with the largest revenue share in 2024

The specialty store segment is expected t%li%grow significantly over the forecast period. The growing consumer preference for personalized, high-quality lip care products drives this anticipated surge

Growing concerns related t%li%prolonged sun exposure, dryness, premature aging, and lip darkening have resulted in an increased demand for high-quality products among consumers.

Asia Pacific lip care products industry dominated the global market with the largest revenue share of 37.7% in 2024



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