

U.S. Car Sharing Market Opportunity, Growth Drivers, Industry Trend Analysis, and Forecast 2025 to 2034

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Abstracts

U.S. Car Sharing Market was valued at USD 3.1 billion in 2024 and is projected to grow at 4.8% CAGR from 2025 to 2034. The market is being driven by increasing urbanization and the growing problem of traffic congestion in major U.S. cities, creating a strong demand for flexible and affordable transportation options. As more people relocate to urban centers, the need for convenient and cost-effective mobility solutions continues to rise.

The market is segmented by vehicle type into economy, executive, and luxury categories. The economy car segment held 55% of the market share in 2024 and is expected to reach USD 2 billion by 2032. The growth of the economy car segment is fueled by the rising demand for budget-friendly transportation options. With consumers becoming more price-conscious, there is an increasing preference for affordable mobility solutions that allow access to transportation without long-term financial commitment or high ownership costs.

In terms of application, the U.S. car sharing market is divided into business and private segments. The private segment accounted for a 69% share in 2024. The segment growth is driven by the increasing popularity of flexible, on-demand transportation. Consumers value the convenience of accessing a vehicle through a mobile app and having the ability to choose from a range of vehicles, from compact to luxury options. As more people seek cost-effective, adaptable transport alternatives, private car sharing continues to expand. The growing shift away from vehicle ownership and the rising focus on eco-friendly transportation options is also contributing to this trend.

California represents a significant portion of the U.S. car sharing market, accounting for 20% of the revenue in 2024. This growth is largely attributed to the state's emphasis on



sustainability and reducing emissions. California's regulatory framework creates a supportive environment for car-sharing services, particularly those offering electric vehicles (EVs) and low-emission options. As consumer demand for eco-friendly transportation rises, car-sharing companies are incorporating more EVs into their fleets. Additionally, California's infrastructure, including a well-developed network of public charging stations and state-backed incentives for EV adoption, further bolsters the growth of electric vehicle-based car sharing services.



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