

Small Arms Market Opportunity, Growth Drivers, Industry Trend Analysis, and Forecast 2025 - 2034

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Abstracts

The Global Small Arms Market was valued at USD 9.4 billion in 2024 and is estimated to grow at a CAGR of 4.9% to reach USD 15.1 billion by 2034.

Growth in this sector is being driven by rising investments in defense and military modernization programs, growing geopolitical tensions, continuous advancements in small arms technology, and an increasing demand from civilians for personal protection and recreational use. Expanding defense budgets enable armed forces to replace outdated weapon systems with lighter, more modular, and precise alternatives. Modernization programs are expected to peak in the 2020s, particularly among NATO and Asia-Pacific nations, which aim to enhance the versatility and lethality of their armed forces. Technological innovation, especially in optics, sensors, and fire-control mechanisms, is transitioning small arms toward connected and intelligent weapon systems. Ongoing investments in next-generation soldier programs are promoting the adoption of smart optics and AI-powered targeting technologies. Civilian firearm ownership is also contributing significantly to overall market expansion, reflecting a parallel increase in personal and sporting firearm demand worldwide.

The rifled barrel segment generated USD 6.7 billion in 2024. Rifled barrels remain preferred due to their superior precision, extended range, and accuracy, making them suitable for military, law enforcement, and select civilian applications. The introduction of modular rifles and carbines has further sustained demand in this category. Manufacturers are advised to emphasize the development of lightweight, corrosion-resistant rifled barrels integrated with modern optics and accessories. Close collaboration with defense and security agencies will help address evolving operational requirements and foster long-term contracts.

The pistols and revolvers segment held a 39.7% share in 2024. The continued growth of this category is attributed to the convenience, portability, and versatility of these firearms for both professional and civilian users. Manufacturers are encouraged to focus on enhancing modular designs, safety mechanisms, and customization features tailored to varied end-user applications. This approach is expected to maintain consistent dominance in the segment given the sustained consumer preference for adaptable, easy-to-use firearms.

U.S. Small Arms Market reached USD 3.7 billion in 2024, driven by increased defense allocations, modernization of infantry weapons, and a surge in tactical and defense-related firearm procurement. The country's strong defense ecosystem and ongoing focus on upgrading infantry-level equipment are expected to continue supporting demand. Industry participants are prioritizing the production of durable, high-precision firearms that meet evolving operational needs. Establishing strategic collaborations with defense departments and military units is crucial for developing advanced, mission-ready systems designed for a range of tactical environments.

Prominent players shaping the Global Small Arms Market include Sturm, Ruger & Co., Inc., Smith & Wesson Brands, Inc., FN Herstal (FN Browning Group), GLOCK Ges.m.b.H., SIG SAUER, Inc., Colt's Manufacturing Co., LLC, CZ (Cesk? Zbrojovka a.s.), Remington Outdoor Company, Israel Weapon Industries (IWI), Beretta USA Corp., Taurus Armas S.A., Daniel Defense Inc., Armscor International Inc., Barrett Firearms Manufacturing Inc., Savage Arms, Mossberg & Sons, Benelli Armi S.p.A., Heckler & Koch GmbH, American Outdoor Brands Corporation, and Kalashnikov Concern JSC. Leading companies in the Small Arms Market are implementing strategies centered on innovation, collaboration, and technological advancement to strengthen their market presence. Many are investing heavily in R&D to design lighter, modular, and more precise firearms equipped with smart optics and digital integration capabilities. Strategic alliances with military and law enforcement agencies are helping companies secure long-term procurement contracts and align product designs with real-world operational demands. Manufacturers are also expanding their global distribution networks to penetrate emerging markets and strengthen aftermarket support.

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