

Global Third-Party Chemical Distribution Market 2025 by Manufacturers, Regions, Type and Application, Forecast to 2031

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Abstracts

According to our (Global Info Research) latest study, the global Third-Party Chemical Distribution market size was valued at US\$ 311320 million in 2024 and is forecast to a readjusted size of USD 441500 million by 2031 with a CAGR of 5.2% during review period.

The chemical distribution process involves the sale, logistics and transportation of chemicals. Chemical distributors provide customers with value-added services such as blending, packaging, formulation, inventory management and waste removal. Third-party chemical distributors are worldwide. In this report, we analyzed 23 suppliers, including Univar, Brenntag, HELM, Nexeo Solutions, IMCD, Azelis, Biesterfeld, ICC Chemical, Jebsen&Jessen, Stockmeier Chemie, Hydrite, Barentz International, Petrochem Middle East, Protea Chemical, Reda Chemicals, Solvochem Holland, Obegi Chemicals, Manuchar, Ai nahda international Chemical, Sinochem Plastics, Connell Brothers, Chemstation Asia and Redox, etc. All of these dealers are important suppliers to the industry. In 2018, the 23 companies' combined sales revenue was \$51.8 billion, accounting for 23 percent of total global sales revenue. The industry has low market concentration. Asia Pacific, North America and Europe are three important regions with great market potential. According to our research, Asia-Pacific is the largest sales region outside China, with sales revenue of \$65.9 billion in 2018, or 28%. Europe is the second largest sales region. Sales in Europe rose from \$53.2 billion in 2014 to \$58.9 billion in 2018, with an average growth rate of 2%. Global third-party chemical distribution revenues grew from \$191.1bn in 2014 to \$229.4 billion in 2018, a compound annual growth rate of 3%. The most important reason is the benefits and cost reduction brought by the global third-party distribution to the enterprises. In 2017-2018, the chemical prices started to rise, so the third-party chemical distribution enterprises

have more profit space. In the future, we expect global revenues to increase. By 2025, the market will reach \$335.5 billion. The world's top five chemical distribution companies control less than 16 per cent of the global market. Many manufacturers find it difficult to develop effective sales models for small customers. In particular, manufacturers are finding it difficult to provide the sales, customer service and technical support needed to support these small customers. Small customers consume 20 to 40 per cent of the chemicals (\$0.25 million in annual sales). Chemical distribution companies increasingly see their marketing, sales and distribution functions as a source of competitive advantage in servicing this segment of the market. Companies that have highly complex relationships with a large number of distributors require significant resources to manage and result in duplication of effort and resources. Manufacturers may seek to reduce the number of distributors they use and establish strategic partnerships with distributors who can invest in market development and information exchange. This will be the main trend in the future.

Global Third-Party Chemical Distribution key players include Brenntag, Univar, HELM, IMCD, etc. Global top four manufacturers hold a share about 15%.

China is the largest market, with a share about 30%, followed by Europe, and North America, both have a share over 40 percent.

In terms of product, Coating Chemicals is the largest segment, with a share over 10%. And in terms of application, the largest application is Secondary Dealer, followed by End User.

This report is a detailed and comprehensive analysis for global Third-Party Chemical Distribution market. Both quantitative and qualitative analyses are presented by manufacturers, by region & country, by Type and by Application. As the market is constantly changing, this report explores the competition, supply and demand trends, as well as key factors that contribute to its changing demands across many markets. Company profiles and product examples of selected competitors, along with market share estimates of some of the selected leaders for the year 2025, are provided.

Key Features:

Global Third-Party Chemical Distribution market size and forecasts, in consumption value (\$ Million), sales quantity (K Units), and average selling prices (US\$/Unit), 2020-2031

Global Third-Party Chemical Distribution market size and forecasts by region and country, in consumption value (\$ Million), sales quantity (K Units), and average selling prices (US\$/Unit), 2020-2031

Global Third-Party Chemical Distribution market size and forecasts, by Type and by Application, in consumption value (\$ Million), sales quantity (K Units), and average selling prices (US\$/Unit), 2020-2031

Global Third-Party Chemical Distribution market shares of main players, shipments in revenue (\$ Million), sales quantity (K Units), and ASP (US\$/Unit), 2020-2025

The Primary Objectives in This Report Are:

- To determine the size of the total market opportunity of global and key countries
- To assess the growth potential for Third-Party Chemical Distribution
- To forecast future growth in each product and end-use market
- To forecast future factors affecting the marketplace

This report profiles key players in the global Third-Party Chemical Distribution market based on the following parameters - company overview, sales quantity, revenue, price, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include Univar, Brenntag, HELM, Nexeo Solutions, IMCD, Azelis, Biesterfeld, ICC Chemical, Jebsen & Jessen, Stockmeier Chemie, etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

Market Segmentation

Third-Party Chemical Distribution market is split by Type and by Application. For the period 2020-2031, the growth among segments provides accurate calculations and forecasts for consumption value by Type, and by Application in terms of volume and value. This analysis can help you expand your business by targeting qualified niche markets.

Market segment by Type

Pharmaceutical

Agricultural Chemicals

Personal Care

Costing Chemical

HI&I

Food Additive

Other

Market segment by Application

End User

Secondary Distributors

Major players covered

Univar

Brenntag

HELM

Nexeo Solutions

IMCD

Azelis

Biesterfeld

ICC Chemical

Jebsen & Jessen

Stockmeier Chemie

Hydrite

Barentz International

Petrochem Middle East

Protea Chemical

Reda Chemicals

Solvochem Holland

Obegi Chemicals

Manuchar

Anichem Group

Sinochem Plastics

Connell Brothers

Chemstation Asia

Redox

Market segment by region, regional analysis covers

North America (United States, Canada, and Mexico)

Europe (Germany, France, United Kingdom, Russia, Italy, and Rest of Europe)

Asia-Pacific (China, Japan, Korea, India, Southeast Asia, and Australia)

South America (Brazil, Argentina, Colombia, and Rest of South America)

Middle East & Africa (Saudi Arabia, UAE, Egypt, South Africa, and Rest of Middle East & Africa)

The content of the study subjects, includes a total of 15 chapters:

Chapter 1, to describe Third-Party Chemical Distribution product scope, market overview, market estimation caveats and base year.

Chapter 2, to profile the top manufacturers of Third-Party Chemical Distribution, with price, sales quantity, revenue, and global market share of Third-Party Chemical Distribution from 2020 to 2025.

Chapter 3, the Third-Party Chemical Distribution competitive situation, sales quantity, revenue, and global market share of top manufacturers are analyzed emphatically by landscape contrast.

Chapter 4, the Third-Party Chemical Distribution breakdown data are shown at the regional level, to show the sales quantity, consumption value, and growth by regions, from 2020 to 2031.

Chapter 5 and 6, to segment the sales by Type and by Application, with sales market share and growth rate by Type, by Application, from 2020 to 2031.

Chapter 7, 8, 9, 10 and 11, to break the sales data at the country level, with sales quantity, consumption value, and market share for key countries in the world, from 2020 to 2025. and Third-Party Chemical Distribution market forecast, by regions, by Type, and by Application, with sales and revenue, from 2026 to 2031.

Chapter 12, market dynamics, drivers, restraints, trends, and Porters Five Forces analysis.

Chapter 13, the key raw materials and key suppliers, and industry chain of Third-Party Chemical Distribution.

Chapter 14 and 15, to describe Third-Party Chemical Distribution sales channel, distributors, customers, research findings and conclusion.

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