

Global VoIP to PSTN Gateway Supply, Demand and Key Producers, 2026-2032

<https://marketpublishers.com/r/G8813E365FBBEN.html>

Date: February 2026

Pages: 156

Price: US\$ 4,480.00 (Single User License)

ID: G8813E365FBBEN

Abstracts

The global VoIP to PSTN Gateway market size is expected to reach \$ 2812 million by 2032, rising at a market growth of 6.3% CAGR during the forecast period (2026-2032). In 2025, global sales of VoIP to PSTN Gateway reached approximately 3 million units, with an average market price of about USD 600 per unit, an annual production capacity of roughly 3.8 million units, and an industry-average gross margin of approximately 35%.

A VoIP to PSTN Gateway is a hardware appliance or software function that bridges legacy telephony systems (analog phones, digital trunks, PBXs, etc.) with IP-based VoIP networks, using the Session Initiation Protocol (SIP) as the primary signaling protocol. It accepts voice from analog or PRI/TDM circuits, performs codec processing and packetization, and converts it into IP voice streams; in the opposite direction, it translates SIP sessions and RTP media from the IP network back into signaling and audio formats understood by traditional telephony equipment, thereby enabling seamless interworking between PSTN/legacy PBXs and SIP trunks, cloud PBXs, and unified communications platforms.

On the upstream side, VoIP to PSTN Gateways rely on telecom-grade SoCs/DSPs, general-purpose CPUs, memory and RF/networking semiconductors, plus PCBs, metal/plastic enclosures, and power modules assembled by EMS/ODM partners; the finished products fall under telecommunications and networking equipment manufacturing, alongside routers and switches. Downstream, key customers include carriers, hosted voice providers, system integrators, and large numbers of SMEs, call centers, and multi-site enterprises, so actual consumption closely tracks the migration from traditional TDM voice to VoIP/SIP trunking and cloud communications. As the global VoIP services market keeps expanding and installed PBX bases are gradually upgraded, VoIP SIP gateways continue to be purchased on a ?per-port/per-project? basis, with demand shifting over time toward higher-density, more software-centric

solutions.

The VoIP to PSTN Gateway market sits at the intersection of legacy telephony and modern IP communications, acting as the 'bridge hardware' that lets enterprises and service providers migrate from TDM/PSTN systems to SIP trunks, cloud PBXs and unified communications platforms. Demand is shaped by several overlapping trends: operators decommissioning traditional PRI/E1 lines, enterprises consolidating branch voice infrastructure, and the rapid adoption of cloud telephony and hybrid architectures where on-prem PBXs must coexist with hosted UC services. While low-end analog gateways are relatively commoditized and face price pressure, there is still resilient demand for mid- to high-density gateways with strong interoperability, security and management features, especially in verticals with heavy regulatory or legacy system constraints such as finance, government and healthcare. At the same time, some pure 'TDM to IP conversion' use cases are gradually declining as all-IP architectures and SBC/eSBC solutions absorb part of the gateway role, so the strategic focus in this market is shifting toward value-added capabilities (resilience, encryption, survivability, monitoring) and tight integration with broader UC and cloud network platforms. This report studies the global VoIP to PSTN Gateway demand, key companies, and key regions.

This report is a detailed and comprehensive analysis of the world market for VoIP to PSTN Gateway, and provides market size (US\$ million) and Year-over-Year (YoY) growth, considering 2025 as the base year. This report explores demand trends and competition, as well as details the characteristics of VoIP to PSTN Gateway that contribute to its increasing demand across many markets.

Highlights and key features of the study

Global VoIP to PSTN Gateway total market, 2021-2032, (USD Million)

Global VoIP to PSTN Gateway total market by region & country, CAGR, 2021-2032, (USD Million)

U.S. VS China: VoIP to PSTN Gateway total market, key domestic companies, and share, (USD Million)

Global VoIP to PSTN Gateway revenue by player, revenue and market share 2021-2026, (USD Million)

Global VoIP to PSTN Gateway total market by Type, CAGR, 2021-2032, (USD Million)

Global VoIP to PSTN Gateway total market by Application, CAGR, 2021-2032, (USD Million)

This report profiles major players in the global VoIP to PSTN Gateway market based on the following parameters - company overview, revenue, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include Huawei Technologies, Cisco, AudioCodes, Sangoma Technologies, Avaya, Solid State Storage Technology (Kioxia), Dialogic (Enghouse), Ribbon

Communications, Matrix Comsec, ZTE, etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

Stakeholders would have ease in decision-making through various strategy matrices used in analyzing the world VoIP to PSTN Gateway market

Detailed Segmentation:

Each section contains quantitative market data including market by value (US\$ Millions), by player, by regions, by Type, and by Application. Data is given for the years 2021-2032 by year with 2025 as the base year, 2026 as the estimate year, and 2027-2032 as the forecast year.

Global VoIP to PSTN Gateway Market, By Region:

United States

China

Europe

Japan

South Korea

ASEAN

India

Rest of World

Global VoIP to PSTN Gateway Market, Segmentation by Type:

Analog

Digital

Global VoIP to PSTN Gateway Market, Segmentation by Form:

Hardware

Software

Global VoIP to PSTN Gateway Market, Segmentation by Interface:

Wireless

Wired

Global VoIP to PSTN Gateway Market, Segmentation by Application:

Telecom and IT

Healthcare

Government Sector

Media and Entertainment

Banking and Insurance

Others

Companies Profiled:

Huawei Technologies

Cisco

AudioCodes

Sangoma Technologies

Avaya

Solid State Storage Technology (Kioxia)

Dialogic (Enghouse)

Ribbon Communications

Matrix Comsec

ZTE

Grandstream Networks

Alcatel-Lucent S.A. (Nokia)

ADTRAN

M5

TelcoBridges

beroNet

Patton Electronics

Xorcom

Terratel

TAINET Communication System

ipnet

V-solution Telecommunication Technology

Shenzhen DINSTAR

Flyingvoice

Guangdong Shanglu Information

Key Questions Answered

1. How big is the global VoIP to PSTN Gateway market?
2. What is the demand of the global VoIP to PSTN Gateway market?
3. What is the year over year growth of the global VoIP to PSTN Gateway market?
4. What is the total value of the global VoIP to PSTN Gateway market?
5. Who are the Major Players in the global VoIP to PSTN Gateway market?
6. What are the growth factors driving the market demand?

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