

# Global Telehandlers Market 2026 by Manufacturers, Regions, Type and Application, Forecast to 2032

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## Abstracts

According to our (Global Info Research) latest study, the global Telehandlers market size was valued at US\$ 6033 million in 2025 and is forecast to a readjusted size of US\$ 7789 million by 2032 with a CAGR of 4.1% during review period.

A Telehandler, also known as a telescopic handler, teleporter or rough terrain forklift, is a vehicle with a telescopically extensible boom, which can extend forwards and upwards from the vehicle, so it can be fitted with various lifting. A telehandler often is a hybrid of the crane and forklift in terms of abilities and size. Telehandlers have several attachments, such as winch, pallet forks, muck grab, or bucket, and can be used for material handling, digging trenches, personnel elevation, and underground mine baskets. These benefits have helped manufacturers develop vast product portfolios that are pleasing to their customers, safe, and add value. Telehandlers are widely used in construction, agriculture, industry, mines and quarries, environment, logistics, and other markets.

In 2025, global Telehandler production reached approximately 83.98 k units, with an average global market price of around US\$ 69.8 k per unit.

The upstream of telehandlers is dominated by structural materials and key subsystems. On the materials side, the cost base is centered on various steels (sections, round steel, plate, and special steels) used for the boom, chassis, counterweight structures, and welded frames, with representative steel suppliers including China Baowu Steel Group, Ansteel Group, POSCO, and Nippon Steel Corporation. On the component side, the typical suppliers including Ningbo Zhongda Leader, Hangzhou Hengye Motor, BOSCH REXROTH, HYDAC, etc.

Telehandler gross margin is typically ranges around 15%?25%

For the product segment, the telehandler market can be categorized into three major types: compact telehandlers, high-reach telehandlers, and heavy-duty telehandlers. Among these, compact models have emerged as the dominant product class, driven by their small footprint, high maneuverability, and strong fit for confined job sites and urban construction settings, while still covering high-frequency tasks such as pallet handling and light lifting. As a result, compact telehandlers accounted for approximately 43% of global revenue in 2025. High-reach models are designed for applications requiring greater lifting height and improved all-round job-site versatility, whereas heavy-duty models are optimized for higher payloads, sustained high-intensity duty cycles, and superior reliability and durability under harsh operating conditions. Together, these three categories form a complete supply spectrum spanning from urban construction to heavy-load, demanding applications.

From an application perspective, telehandler demand is primarily driven by construction, agriculture, industry, mining and quarrying, and other end-use scenarios. Construction is the largest application segment, contributing roughly 40% of global revenue in 2025, with demand closely tied to global infrastructure investment and renewal activities. Agriculture, industry, mining and quarrying, and other applications collectively account for the remaining share, providing a stable foundation for market growth and underscoring the continued expansion of telehandler use cases across diverse operating environments.

Regionally, Europe is the largest consumption market, capturing about 50% of global revenue in 2025. This reflects the combined effects of high mechanization in on-site material handling, a mature equipment rental ecosystem, and relatively stringent safety and compliance requirements. North America represents approximately 38% of global revenue, while other regions account for smaller shares; among them, Asia-Pacific and other emerging markets are increasingly viewed as important sources of incremental growth.

Competition remains highly concentrated. Leading global manufacturers such as JLG, JCB, Caterpillar, Manitou, Merlo, Doosan Infracore, and Terex hold significant market share, and the top five players together accounted for around 61% of global revenue in 2025?highlighting strong competitive barriers built on technology, brand strength, and channel networks. Going forward, competition among market leaders is expected to increasingly center on electrification, smart and connected features, and the enhancement of full-lifecycle service value. Meanwhile, Chinese manufacturers

including SANY, XCMG, Sunward, LGMG, and Zoomlion are gradually expanding their presence in the telehandler market.

This report is a detailed and comprehensive analysis for global Telehandlers market. Both quantitative and qualitative analyses are presented by manufacturers, by region & country, by Type and by Application. As the market is constantly changing, this report explores the competition, supply and demand trends, as well as key factors that contribute to its changing demands across many markets. Company profiles and product examples of selected competitors, along with market share estimates of some of the selected leaders for the year 2025, are provided.

### **Key Features:**

Global Telehandlers market size and forecasts, in consumption value (\$ Million), sales quantity (Units), and average selling prices (K US\$/Unit), 2021-2032

Global Telehandlers market size and forecasts by region and country, in consumption value (\$ Million), sales quantity (Units), and average selling prices (K US\$/Unit), 2021-2032

Global Telehandlers market size and forecasts, by Type and by Application, in consumption value (\$ Million), sales quantity (Units), and average selling prices (K US\$/Unit), 2021-2032

Global Telehandlers market shares of main players, shipments in revenue (\$ Million), sales quantity (Units), and ASP (K US\$/Unit), 2021-2026

### **The Primary Objectives in This Report Are:**

To determine the size of the total market opportunity of global and key countries

To assess the growth potential for Telehandlers

To forecast future growth in each product and end-use market

To assess competitive factors affecting the marketplace

This report profiles key players in the global Telehandlers market based on the following parameters - company overview, sales quantity, revenue, price, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include JLG, JCB, Caterpillar, Doosan Infracore, CNH, Manitou, Terex, Merlo, Claas, Dieci, etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

## **Market Segmentation**

Telehandlers market is split by Type and by Application. For the period 2021-2032, the growth among segments provides accurate calculations and forecasts for consumption value by Type, and by Application in terms of volume and value. This analysis can help you expand your business by targeting qualified niche markets.

### Market segment by Type

4-7 m

Higher than 10 m

7.01-10 m

### Market segment by Fuel Type

Internal Combustion Telehandlers

Electric Telehandlers

### Market segment by Sales Channel

Direct Sales

Indirect Sales

## Market segment by Application

Construction

Agriculture

Industrial

Mines and Quarries

Others

## Major players covered

JLG

JCB

Caterpillar

Doosan Infracore

CNH

Manitou

Terex

Merlo

Claas

Dieci

Wacker Neuson

Liebherr

Skyjack

Haulotte

SANY

XCMG

Sunward

LGMG

Zoomlion

Market segment by region, regional analysis covers

North America (United States, Canada, and Mexico)

Europe (Germany, France, United Kingdom, Russia, Italy, and Rest of Europe)

Asia-Pacific (China, Japan, Korea, India, Southeast Asia, and Australia)

South America (Brazil, Argentina, Colombia, and Rest of South America)

Middle East & Africa (Saudi Arabia, UAE, Egypt, South Africa, and Rest of Middle East & Africa)

**The content of the study subjects, includes a total of 15 chapters:**

Chapter 1, to describe Telehandlers product scope, market overview, market estimation caveats and base year.

Chapter 2, to profile the top manufacturers of Telehandlers, with price, sales quantity, revenue, and global market share of Telehandlers from 2021 to 2026.

Chapter 3, the Telehandlers competitive situation, sales quantity, revenue, and global market share of top manufacturers are analyzed emphatically by landscape contrast.

Chapter 4, the Telehandlers breakdown data are shown at the regional level, to show the sales quantity, consumption value, and growth by regions, from 2021 to 2032.

Chapter 5 and 6, to segment the sales by Type and by Application, with sales market share and growth rate by Type, by Application, from 2021 to 2032.

Chapter 7, 8, 9, 10 and 11, to break the sales data at the country level, with sales quantity, consumption value, and market share for key countries in the world, from 2021 to 2026. and Telehandlers market forecast, by regions, by Type, and by Application, with sales and revenue, from 2027 to 2032.

Chapter 12, market dynamics, drivers, restraints, trends, and Porters Five Forces analysis.

Chapter 13, the key raw materials and key suppliers, and industry chain of Telehandlers.

Chapter 14 and 15, to describe Telehandlers sales channel, distributors, customers, research findings and conclusion.

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