

Global RJ11 Connector Supply, Demand and Key Producers, 2026-2032

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Abstracts

The global RJ11 Connector market size is expected to reach \$ 475 million by 2032, rising at a market growth of -0.8% CAGR during the forecast period (2026-2032).

RJ11 Connectors are modular telecommunication connectors used for telephone lines, voice terminals, DSL and broadband CPE, alarm systems, POS devices, building systems, instruments, and low-speed control interfaces. This market focuses on connector-level products, including RJ11 modular plugs, RJ11 modular jacks, 6P2C, 6P4C, and 6P6C connectors, PCB-mounted jacks, panel and wall sockets, couplers, adapters, wire-leaded jacks, and directly related plug boots or terminal accessories. The core value of RJ11 Connectors lies in standardized modular mating, low-cost termination, reliable voice and low-speed signal transmission, compact device integration, and compatibility with large installed bases of telephone and communication equipment.

Key Findings

RJ11 modular plugs represent the largest product-form segment

6P4C is the most common contact configuration

Traditional telephony remains the largest application, but replacement demand is increasingly important

Asia Pacific and China are key manufacturing and demand regions

The market is mature and gradually declining, but industrial, security, POS, and maintenance applications support residual demand

Market Trends

The RJ11 Connectors market is shifting from new fixed-line telephone installation toward replacement, repair, CPE, alarm, POS, industrial control, and specialized equipment applications. While fixed telephone subscriptions continue to decline globally, many devices still use RJ11 because it is low cost, compact, standardized, and familiar to installers. Product development is mainly focused on cost-efficient manufacturing, stable contact plating, improved latch durability, compact PCB jack designs, multi-port connectors, wire-leaded jacks, and customized versions for equipment OEMs.

Market Dynamics

Drivers

Demand is supported by installed-base replacement, DSL and voice gateway equipment, alarm systems, POS terminals, building intercoms, hotel phones, medical call systems, industrial instruments, and low-speed communication interfaces. RJ11 remains attractive in these applications because it offers an inexpensive, simple, and widely understood connection method for voice and low-speed signals.

Restraints

The main restraint is the long-term decline of fixed-line telephony and the migration of communication interfaces toward wireless, fiber, RJ45 Ethernet, USB, and proprietary compact connectors. The market also faces strong price pressure, commoditization, and intense competition from low-cost modular connector manufacturers. Revenue separation is difficult because RJ11 connectors are often sold as part of telephone cords, wall plates, CPE equipment, or cable assemblies.

Opportunities

Opportunities are concentrated in replacement and maintenance channels, alarm and security systems, POS and retail equipment, DSL/CPE devices in legacy networks, medical and hotel communication systems, and industrial instruments that still use RJ11 as a simple low-speed interface. Suppliers with automated stamping, molding, plating, and assembly capability can remain competitive by offering stable quality, low defect rates, and customized 6P connector variants.

Challenges

The key challenges include maintaining reliable contact performance at low cost, controlling gold plating thickness, ensuring latch strength, preventing mis-insertion with adjacent modular connector types, and differentiating products in a highly commoditized market. Manufacturers also need to manage demand decline in traditional telephone applications while serving fragmented long-tail demand in replacement, industrial, security, and equipment OEM channels.

Industry Chain Analysis

The upstream chain includes copper alloy strip, phosphor bronze, engineering plastics, plating chemicals, gold and tin plating materials, stamping dies, injection molds, packaging materials, and automated assembly equipment. Midstream manufacturers produce contacts, housings, plugs, jacks, couplers, sockets, and wire-leaded assemblies through stamping, plating, injection molding, assembly, electrical testing, and mechanical inspection. Downstream customers include telecom equipment makers, CPE manufacturers, telephone cord assemblers, security equipment OEMs, POS equipment makers, building system suppliers, industrial instrument companies, medical device makers, distributors, and maintenance channels.

Segment Insights

By product form, RJ11 modular plugs account for the largest share because of their use in telephone cords, cable assemblies, and replacement applications. PCB modular jacks are the second-largest category, mainly used in CPE, voice gateways, alarm panels, POS devices, and instruments. By contact configuration, 6P4C is the most common structure because it supports broader device compatibility than 6P2C while remaining lower cost than fully loaded 6P6C. By application, traditional telephone and voice connections remain important, but security, POS, industrial control, and

replacement channels are becoming more relevant.

Downstream Market Opportunities

The most attractive downstream opportunities are in maintenance and replacement, alarm systems, POS equipment, medical call systems, hotel phones, industrial instruments, and legacy broadband CPE. Demand is less driven by new fixed-line expansion and more by the need to support existing equipment bases, low-cost communication interfaces, and specialized OEM designs.

Regional Insights

China and Taiwan are important manufacturing bases for RJ11 modular plugs and jacks, supported by established stamping, molding, plating, and OEM/ODM supply chains. North America and Europe remain important replacement and equipment OEM markets, while Asia Pacific excluding China has demand from electronics manufacturing, CPE, POS, and telecom replacement channels. Emerging markets continue to use RJ11 in fixed-line, CPE, and low-cost communication equipment, although long-term fixed telephone line penetration is declining.

Competitive Landscape Analysis

The competitive landscape includes global connector brands and high-volume modular connector manufacturers. TE Connectivity, Molex, Amphenol, Stewart Connector, Hirose, GCT, Adam Tech, and EDAC are important global suppliers. Plug Master, Chuliang, KINSUN, Sun Jun, Cobtel, HXPLUG, and other China/Taiwan-based suppliers play an important role in OEM/ODM manufacturing and cost-sensitive modular connector supply. Competition is based on cost, plating quality, tooling capability, product variety, delivery stability, customer customization, and the ability to supply RJ11, RJ12, RJ14, RJ25, and RJ45 products through shared manufacturing platforms.

Report Scope

This report studies the global RJ11 Connector production, demand, key manufacturers, and key regions.

This report is a detailed and comprehensive analysis of the world market for RJ11 Connector and provides market size (US\$ million) and Year-over-Year (YoY) Growth, considering 2025 as the base year. This report explores demand trends and competition, as well as details the characteristics of RJ11 Connector that contribute to its increasing demand across many markets.

Highlights and key features of the study

Global RJ11 Connector total production and demand, 2021-2032, (K Units)

Global RJ11 Connector total production value, 2021-2032, (USD Million)

Global RJ11 Connector production by region & country, production, value, CAGR, 2021-2032, (USD Million) & (K Units), (based on production site)

Global RJ11 Connector consumption by region & country, CAGR, 2021-2032 & (K Units)

U.S. VS China: RJ11 Connector domestic production, consumption, key domestic manufacturers and share

Global RJ11 Connector production by manufacturer, production, price, value and market share 2021-2026, (USD Million) & (K Units)

Global RJ11 Connector production by Position and Contact Configuration, production, value, CAGR, 2021-2032, (USD Million) & (K Units)

Global RJ11 Connector production by Application, production, value, CAGR, 2021-2032, (USD Million) & (K Units)

This report profiles key players in the global RJ11 Connector market based on the following parameters - company overview, production, value, price, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include TE Connectivity, Molex LLC, Amphenol Communications Solutions, Bel Fuse, Hirose Electric, Plug Master Industrial, Chuliang Enterprise, KINSUN Industries, Global Connector Technology, Adam Tech, etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

Stakeholders would have ease in decision-making through various strategy matrices used in analyzing the World RJ11 Connector market

Detailed Segmentation:

Each section contains quantitative market data including market by value (US\$ Millions), volume (production, consumption) & (K Units) and average price (US\$/Unit) by manufacturer, by Position and Contact Configuration, and by Application. Data is given for the years 2021-2032 by year with 2025 as the base year, 2026 as the estimate year, and 2027-2032 as the forecast year.

Global RJ11 Connector Market, By Region:

United States

China

Europe

Japan

South Korea

ASEAN

India

Rest of World

Market Segmentation

Global RJ11 Connector Market, Segmentation by Position and

Global RJ11 Connector Supply, Demand and Key Producers, 2026-2032

Contact Configuration:

6P2C RJ11

6P4C RJ11 / RJ14-compatible

6P6C RJ11 / RJ12 / RJ25-compatible

Global RJ11 Connector Market, Segmentation by Mounting Type:

Cable Crimp Mount

Through-hole PCB Mount

Surface-mount PCB Mount

Panel / Bulkhead Mount

Wire Lead / Harness Mount

Global RJ11 Connector Market, Segmentation by Contact Plating Grade:

Flash Gold / Low-cost Plating

6–15 ?in Gold Plating

30 ?in Gold Plating

50 ?in Gold Plating

Global RJ11 Connector Market, Segmentation by Application:

Traditional Telephony and Voice

DSL / Broadband CPE

Security and Alarm Systems

POS, Payment and Retail Devices

Industrial Control and Instrumentation

Medical, Hospitality and Building Systems

Companies Profiled:

TE Connectivity

Molex LLC

Amphenol Communications Solutions

Bel Fuse

Hirose Electric

Plug Master Industrial

Chuliang Enterprise

KINSUN Industries

Global Connector Technology

Adam Tech

EDAC Inc.

ASSMANN WSW Components

Kycon Inc.

Sun Jun Industrial

Cobtel Precision Electronics

Dongguan Huaxiang Electronics

Huangshan Evercom Electronics

U.D. Electronic Corp.

Key Questions Answered:

1. How big is the global RJ11 Connector market?
2. What is the demand of the global RJ11 Connector market?
3. What is the year over year growth of the global RJ11 Connector market?
4. What is the production and production value of the global RJ11 Connector market?
5. Who are the key producers in the global RJ11 Connector market?
6. What are the growth factors driving the market demand?

Contents

1 SUPPLY SUMMARY

- 1.1 RJ11 Connector Introduction
- 1.2 World RJ11 Connector Supply & Forecast
 - 1.2.1 World RJ11 Connector Production Value (2021 & 2025 & 2032)
 - 1.2.2 World RJ11 Connector Production (2021-2032)
 - 1.2.3 World RJ11 Connector Pricing Trends (2021-2032)
- 1.3 World RJ11 Connector Production by Region (Based on Production Site)
 - 1.3.1 World RJ11 Connector Production Value by Region (2021-2032)
 - 1.3.2 World RJ11 Connector Production by Region (2021-2032)
 - 1.3.3 World RJ11 Connector Average Price by Region (2021-2032)
 - 1.3.4 North America RJ11 Connector Production (2021-2032)
 - 1.3.5 Europe RJ11 Connector Production (2021-2032)
 - 1.3.6 China RJ11 Connector Production (2021-2032)
 - 1.3.7 Japan RJ11 Connector Production (2021-2032)
 - 1.3.8 South Korea RJ11 Connector Production (2021-2032)
- 1.4 Market Drivers, Restraints and Trends
 - 1.4.1 RJ11 Connector Market Drivers
 - 1.4.2 Factors Affecting Demand
 - 1.4.3 RJ11 Connector Major Market Trends

2 DEMAND SUMMARY

- 2.1 World RJ11 Connector Demand (2021-2032)
- 2.2 World RJ11 Connector Consumption by Region
 - 2.2.1 World RJ11 Connector Consumption by Region (2021-2026)
 - 2.2.2 World RJ11 Connector Consumption Forecast by Region (2027-2032)
- 2.3 United States RJ11 Connector Consumption (2021-2032)
- 2.4 China RJ11 Connector Consumption (2021-2032)
- 2.5 Europe RJ11 Connector Consumption (2021-2032)
- 2.6 Japan RJ11 Connector Consumption (2021-2032)
- 2.7 South Korea RJ11 Connector Consumption (2021-2032)
- 2.8 ASEAN RJ11 Connector Consumption (2021-2032)
- 2.9 India RJ11 Connector Consumption (2021-2032)

3 WORLD MANUFACTURERS COMPETITIVE ANALYSIS

3.1 World RJ11 Connector Production Value by Manufacturer (2021-2026)

3.2 World RJ11 Connector Production by Manufacturer (2021-2026)

3.3 World RJ11 Connector Average Price by Manufacturer (2021-2026)

3.4 RJ11 Connector Company Evaluation Quadrant

3.5 Industry Rank and Concentration Rate (CR)

3.5.1 Global RJ11 Connector Industry Rank of Major Manufacturers

3.5.2 Global Concentration Ratios (CR4) for RJ11 Connector in 2025

3.5.3 Global Concentration Ratios (CR8) for RJ11 Connector in 2025

3.6 RJ11 Connector Market: Overall Company Footprint Analysis

3.6.1 RJ11 Connector Market: Region Footprint

3.6.2 RJ11 Connector Market: Company Product Type Footprint

3.6.3 RJ11 Connector Market: Company Product Application Footprint

3.7 Competitive Environment

3.7.1 Historical Structure of the Industry

3.7.2 Barriers of Market Entry

3.7.3 Factors of Competition

3.8 New Entrant and Capacity Expansion Plans

3.9 Mergers, Acquisition, Agreements, and Collaborations

4 UNITED STATES VS CHINA VS REST OF THE WORLD

4.1 United States VS China: RJ11 Connector Production Value Comparison

4.1.1 United States VS China: RJ11 Connector Production Value Comparison (2021 & 2025 & 2032)

4.1.2 United States VS China: RJ11 Connector Production Value Market Share Comparison (2021 & 2025 & 2032)

4.2 United States VS China: RJ11 Connector Production Comparison

4.2.1 United States VS China: RJ11 Connector Production Comparison (2021 & 2025 & 2032)

4.2.2 United States VS China: RJ11 Connector Production Market Share Comparison (2021 & 2025 & 2032)

4.3 United States VS China: RJ11 Connector Consumption Comparison

4.3.1 United States VS China: RJ11 Connector Consumption Comparison (2021 & 2025 & 2032)

4.3.2 United States VS China: RJ11 Connector Consumption Market Share Comparison (2021 & 2025 & 2032)

4.4 United States Based RJ11 Connector Manufacturers and Market Share, 2021-2026

4.4.1 United States Based RJ11 Connector Manufacturers, Headquarters and Production Site (States, Country)

4.4.2 United States Based Manufacturers RJ11 Connector Production Value (2021-2026)

4.4.3 United States Based Manufacturers RJ11 Connector Production (2021-2026)

4.5 China Based RJ11 Connector Manufacturers and Market Share

4.5.1 China Based RJ11 Connector Manufacturers, Headquarters and Production Site (Province, Country)

4.5.2 China Based Manufacturers RJ11 Connector Production Value (2021-2026)

4.5.3 China Based Manufacturers RJ11 Connector Production (2021-2026)

4.6 Rest of World Based RJ11 Connector Manufacturers and Market Share, 2021-2026

4.6.1 Rest of World Based RJ11 Connector Manufacturers, Headquarters and Production Site (State, Country)

4.6.2 Rest of World Based Manufacturers RJ11 Connector Production Value (2021-2026)

4.6.3 Rest of World Based Manufacturers RJ11 Connector Production (2021-2026)

5 MARKET ANALYSIS BY POSITION AND CONTACT CONFIGURATION

5.1 World RJ11 Connector Market Size Overview by Position and Contact Configuration: 2021 VS 2025 VS 2032

5.2 Segment Introduction by Position and Contact Configuration

5.2.1 6P2C RJ11

5.2.2 6P4C RJ11 / RJ14-compatible

5.2.3 6P6C RJ11 / RJ12 / RJ25-compatible

5.3 Market Segment by Position and Contact Configuration

5.3.1 World RJ11 Connector Production by Position and Contact Configuration (2021-2032)

5.3.2 World RJ11 Connector Production Value by Position and Contact Configuration (2021-2032)

5.3.3 World RJ11 Connector Average Price by Position and Contact Configuration (2021-2032)

6 MARKET ANALYSIS BY MOUNTING TYPE

6.1 World RJ11 Connector Market Size Overview by Mounting Type: 2021 VS 2025 VS 2032

6.2 Segment Introduction by Mounting Type

6.2.1 Cable Crimp Mount

6.2.2 Through-hole PCB Mount

6.2.3 Surface-mount PCB Mount

6.2.4 Panel / Bulkhead Mount

6.2.5 Wire Lead / Harness Mount

6.3 Market Segment by Mounting Type

6.3.1 World RJ11 Connector Production by Mounting Type (2021-2032)

6.3.2 World RJ11 Connector Production Value by Mounting Type (2021-2032)

6.3.3 World RJ11 Connector Average Price by Mounting Type (2021-2032)

7 MARKET ANALYSIS BY CONTACT PLATING GRADE

7.1 World RJ11 Connector Market Size Overview by Contact Plating Grade: 2021 VS 2025 VS 2032

7.2 Segment Introduction by Contact Plating Grade

7.2.1 Flash Gold / Low-cost Plating

7.2.2 6–15 ?in Gold Plating

7.2.3 30 ?in Gold Plating

7.2.4 50 ?in Gold Plating

7.3 Market Segment by Contact Plating Grade

7.3.1 World RJ11 Connector Production by Contact Plating Grade (2021-2032)

7.3.2 World RJ11 Connector Production Value by Contact Plating Grade (2021-2032)

7.3.3 World RJ11 Connector Average Price by Contact Plating Grade (2021-2032)

8 MARKET ANALYSIS BY APPLICATION

8.1 World RJ11 Connector Market Size Overview by Application: 2021 VS 2025 VS 2032

8.2 Segment Introduction by Application

8.2.1 Traditional Telephony and Voice

8.2.2 DSL / Broadband CPE

8.2.3 Security and Alarm Systems

8.2.4 POS, Payment and Retail Devices

8.2.5 Industrial Control and Instrumentation

8.2.6 Medical, Hospitality and Building Systems

8.3 Market Segment by Application

8.3.1 World RJ11 Connector Production by Application (2021-2032)

8.3.2 World RJ11 Connector Production Value by Application (2021-2032)

8.3.3 World RJ11 Connector Average Price by Application (2021-2032)

9 COMPANY PROFILES

9.1 TE Connectivity

9.1.1 TE Connectivity Details

9.1.2 TE Connectivity Major Business

9.1.3 TE Connectivity RJ11 Connector Product and Services

9.1.4 TE Connectivity RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)

9.1.5 TE Connectivity Recent Developments/Updates

9.1.6 TE Connectivity Competitive Strengths & Weaknesses

9.2 Molex LLC

9.2.1 Molex LLC Details

9.2.2 Molex LLC Major Business

9.2.3 Molex LLC RJ11 Connector Product and Services

9.2.4 Molex LLC RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)

9.2.5 Molex LLC Recent Developments/Updates

9.2.6 Molex LLC Competitive Strengths & Weaknesses

9.3 Amphenol Communications Solutions

9.3.1 Amphenol Communications Solutions Details

9.3.2 Amphenol Communications Solutions Major Business

9.3.3 Amphenol Communications Solutions RJ11 Connector Product and Services

9.3.4 Amphenol Communications Solutions RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)

9.3.5 Amphenol Communications Solutions Recent Developments/Updates

9.3.6 Amphenol Communications Solutions Competitive Strengths & Weaknesses

9.4 Bel Fuse

9.4.1 Bel Fuse Details

9.4.2 Bel Fuse Major Business

9.4.3 Bel Fuse RJ11 Connector Product and Services

9.4.4 Bel Fuse RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)

9.4.5 Bel Fuse Recent Developments/Updates

9.4.6 Bel Fuse Competitive Strengths & Weaknesses

9.5 Hirose Electric

9.5.1 Hirose Electric Details

9.5.2 Hirose Electric Major Business

9.5.3 Hirose Electric RJ11 Connector Product and Services

9.5.4 Hirose Electric RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)

9.5.5 Hirose Electric Recent Developments/Updates

- 9.5.6 Hirose Electric Competitive Strengths & Weaknesses
- 9.6 Plug Master Industrial
 - 9.6.1 Plug Master Industrial Details
 - 9.6.2 Plug Master Industrial Major Business
 - 9.6.3 Plug Master Industrial RJ11 Connector Product and Services
 - 9.6.4 Plug Master Industrial RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)
 - 9.6.5 Plug Master Industrial Recent Developments/Updates
 - 9.6.6 Plug Master Industrial Competitive Strengths & Weaknesses
- 9.7 Chuliang Enterprise
 - 9.7.1 Chuliang Enterprise Details
 - 9.7.2 Chuliang Enterprise Major Business
 - 9.7.3 Chuliang Enterprise RJ11 Connector Product and Services
 - 9.7.4 Chuliang Enterprise RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)
 - 9.7.5 Chuliang Enterprise Recent Developments/Updates
 - 9.7.6 Chuliang Enterprise Competitive Strengths & Weaknesses
- 9.8 KINSUN Industries
 - 9.8.1 KINSUN Industries Details
 - 9.8.2 KINSUN Industries Major Business
 - 9.8.3 KINSUN Industries RJ11 Connector Product and Services
 - 9.8.4 KINSUN Industries RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)
 - 9.8.5 KINSUN Industries Recent Developments/Updates
 - 9.8.6 KINSUN Industries Competitive Strengths & Weaknesses
- 9.9 Global Connector Technology
 - 9.9.1 Global Connector Technology Details
 - 9.9.2 Global Connector Technology Major Business
 - 9.9.3 Global Connector Technology RJ11 Connector Product and Services
 - 9.9.4 Global Connector Technology RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)
 - 9.9.5 Global Connector Technology Recent Developments/Updates
 - 9.9.6 Global Connector Technology Competitive Strengths & Weaknesses
- 9.10 Adam Tech
 - 9.10.1 Adam Tech Details
 - 9.10.2 Adam Tech Major Business
 - 9.10.3 Adam Tech RJ11 Connector Product and Services
 - 9.10.4 Adam Tech RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)

- 9.10.5 Adam Tech Recent Developments/Updates
- 9.10.6 Adam Tech Competitive Strengths & Weaknesses
- 9.11 EDAC Inc.
 - 9.11.1 EDAC Inc. Details
 - 9.11.2 EDAC Inc. Major Business
 - 9.11.3 EDAC Inc. RJ11 Connector Product and Services
 - 9.11.4 EDAC Inc. RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)
 - 9.11.5 EDAC Inc. Recent Developments/Updates
 - 9.11.6 EDAC Inc. Competitive Strengths & Weaknesses
- 9.12 ASSMANN WSW Components
 - 9.12.1 ASSMANN WSW Components Details
 - 9.12.2 ASSMANN WSW Components Major Business
 - 9.12.3 ASSMANN WSW Components RJ11 Connector Product and Services
 - 9.12.4 ASSMANN WSW Components RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)
 - 9.12.5 ASSMANN WSW Components Recent Developments/Updates
 - 9.12.6 ASSMANN WSW Components Competitive Strengths & Weaknesses
- 9.13 Kycon Inc.
 - 9.13.1 Kycon Inc. Details
 - 9.13.2 Kycon Inc. Major Business
 - 9.13.3 Kycon Inc. RJ11 Connector Product and Services
 - 9.13.4 Kycon Inc. RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)
 - 9.13.5 Kycon Inc. Recent Developments/Updates
 - 9.13.6 Kycon Inc. Competitive Strengths & Weaknesses
- 9.14 Sun Jun Industrial
 - 9.14.1 Sun Jun Industrial Details
 - 9.14.2 Sun Jun Industrial Major Business
 - 9.14.3 Sun Jun Industrial RJ11 Connector Product and Services
 - 9.14.4 Sun Jun Industrial RJ11 Connector Production, Price, Value, Gross Margin and Market Share (2021-2026)
 - 9.14.5 Sun Jun Industrial Recent Developments/Updates
 - 9.14.6 Sun Jun Industrial Competitive Strengths & Weaknesses
- 9.15 Cobtel Precision Electronics
 - 9.15.1 Cobtel Precision Electronics Details
 - 9.15.2 Cobtel Precision Electronics Major Business
 - 9.15.3 Cobtel Precision Electronics RJ11 Connector Product and Services
 - 9.15.4 Cobtel Precision Electronics RJ11 Connector Production, Price, Value, Gross

Margin and Market Share (2021-2026)

9.15.5 Cobtel Precision Electronics Recent Developments/Updates

9.15.6 Cobtel Precision Electronics Competitive Strengths & Weaknesses

9.16 Dongguan Huaxiang Electronics

9.16.1 Dongguan Huaxiang Electronics Details

9.16.2 Dongguan Huaxiang Electronics Major Business

9.16.3 Dongguan Huaxiang Electronics RJ11 Connector Product and Services

9.16.4 Dongguan Huaxiang Electronics RJ11 Connector Production, Price, Value,

Gross Margin and Market Share (2021-2026)

9.16.5 Dongguan Huaxiang Electronics Recent Developments/Updates

9.16.6 Dongguan Huaxiang Electronics Competitive Strengths & Weaknesses

9.17 Huangshan Evercom Electronics

9.17.1 Huangshan Evercom Electronics Details

9.17.2 Huangshan Evercom Electronics Major Business

9.17.3 Huangshan Evercom Electronics RJ11 Connector Product and Services

9.17.4 Huangshan Evercom Electronics RJ11 Connector Production, Price, Value,

Gross Margin and Market Share (2021-2026)

9.17.5 Huangshan Evercom Electronics Recent Developments/Updates

9.17.6 Huangshan Evercom Electronics Competitive Strengths & Weaknesses

9.18 U.D. Electronic Corp.

9.18.1 U.D. Electronic Corp. Details

9.18.2 U.D. Electronic Corp. Major Business

9.18.3 U.D. Electronic Corp. RJ11 Connector Product and Services

9.18.4 U.D. Electronic Corp. RJ11 Connector Production, Price, Value, Gross Margin

and Market Share (2021-2026)

9.18.5 U.D. Electronic Corp. Recent Developments/Updates

9.18.6 U.D. Electronic Corp. Competitive Strengths & Weaknesses

10 INDUSTRY CHAIN ANALYSIS

10.1 RJ11 Connector Industry Chain

10.2 RJ11 Connector Upstream Analysis

10.2.1 RJ11 Connector Core Raw Materials

10.2.2 Main Manufacturers of RJ11 Connector Core Raw Materials

10.3 Midstream Analysis

10.4 Downstream Analysis

10.5 RJ11 Connector Production Mode

10.6 RJ11 Connector Procurement Model

10.7 RJ11 Connector Industry Sales Model and Sales Channels

10.7.1 RJ11 Connector Sales Model

10.7.2 RJ11 Connector Typical Distributors

11 RESEARCH FINDINGS AND CONCLUSION

12 APPENDIX

12.1 Methodology

12.2 Research Process and Data Source

12.3 Disclaimer

List Of Tables

LIST OF TABLES

Table 1. World RJ11 Connector Production Value by Region (2021, 2025 and 2032) & (USD Million)

Table 2. World RJ11 Connector Production Value by Region (2021-2026) & (USD Million)

Table 3. World RJ11 Connector Production Value by Region (2027-2032) & (USD Million)

Table 4. World RJ11 Connector Production Value Market Share by Region (2021-2026)

Table 5. World RJ11 Connector Production Value Market Share by Region (2027-2032)

Table 6. World RJ11 Connector Production by Region (2021-2026) & (K Units)

Table 7. World RJ11 Connector Production by Region (2027-2032) & (K Units)

Table 8. World RJ11 Connector Production Market Share by Region (2021-2026)

Table 9. World RJ11 Connector Production Market Share by Region (2027-2032)

Table 10. World RJ11 Connector Average Price by Region (2021-2026) & (US\$/Unit)

Table 11. World RJ11 Connector Average Price by Region (2027-2032) & (US\$/Unit)

Table 12. RJ11 Connector Major Market Trends

Table 13. World RJ11 Connector Consumption Growth Rate Forecast by Region (2021 & 2025 & 2032) & (K Units)

Table 14. World RJ11 Connector Consumption by Region (2021-2026) & (K Units)

Table 15. World RJ11 Connector Consumption Forecast by Region (2027-2032) & (K Units)

Table 16. World RJ11 Connector Production Value by Manufacturer (2021-2026) & (USD Million)

Table 17. Production Value Market Share of Key RJ11 Connector Producers in 2025

Table 18. World RJ11 Connector Production by Manufacturer (2021-2026) & (K Units)

Table 19. Production Market Share of Key RJ11 Connector Producers in 2025

Table 20. World RJ11 Connector Average Price by Manufacturer (2021-2026) & (US\$/Unit)

Table 21. Global RJ11 Connector Company Evaluation Quadrant

Table 22. World RJ11 Connector Industry Rank of Major Manufacturers, Based on Production Value in 2025

Table 23. Head Office and RJ11 Connector Production Site of Key Manufacturer

Table 24. RJ11 Connector Market: Company Product Type Footprint

Table 25. RJ11 Connector Market: Company Product Application Footprint

Table 26. RJ11 Connector Competitive Factors

Table 27. RJ11 Connector New Entrant and Capacity Expansion Plans

Table 28. RJ11 Connector Mergers & Acquisitions Activity
Table 29. United States VS China RJ11 Connector Production Value Comparison, (2021 & 2025 & 2032) & (USD Million)
Table 30. United States VS China RJ11 Connector Production Comparison, (2021 & 2025 & 2032) & (K Units)
Table 31. United States VS China RJ11 Connector Consumption Comparison, (2021 & 2025 & 2032) & (K Units)
Table 32. United States Based RJ11 Connector Manufacturers, Headquarters and Production Site (States, Country)
Table 33. United States Based Manufacturers RJ11 Connector Production Value, (2021-2026) & (USD Million)
Table 34. United States Based Manufacturers RJ11 Connector Production Value Market Share (2021-2026)
Table 35. United States Based Manufacturers RJ11 Connector Production (2021-2026) & (K Units)
Table 36. United States Based Manufacturers RJ11 Connector Production Market Share (2021-2026)
Table 37. China Based RJ11 Connector Manufacturers, Headquarters and Production Site (Province, Country)
Table 38. China Based Manufacturers RJ11 Connector Production Value, (2021-2026) & (USD Million)
Table 39. China Based Manufacturers RJ11 Connector Production Value Market Share (2021-2026)
Table 40. China Based Manufacturers RJ11 Connector Production, (2021-2026) & (K Units)
Table 41. China Based Manufacturers RJ11 Connector Production Market Share (2021-2026)
Table 42. Rest of World Based RJ11 Connector Manufacturers, Headquarters and Production Site (State, Country)
Table 43. Rest of World Based Manufacturers RJ11 Connector Production Value, (2021-2026) & (USD Million)
Table 44. Rest of World Based Manufacturers RJ11 Connector Production Value Market Share (2021-2026)
Table 45. Rest of World Based Manufacturers RJ11 Connector Production, (2021-2026) & (K Units)
Table 46. Rest of World Based Manufacturers RJ11 Connector Production Market Share (2021-2026)
Table 47. World RJ11 Connector Production Value by Position and Contact Configuration, (USD Million), 2021 & 2025 & 2032

Table 48. World RJ11 Connector Production by Position and Contact Configuration (2021-2026) & (K Units)

Table 49. World RJ11 Connector Production by Position and Contact Configuration (2027-2032) & (K Units)

Table 50. World RJ11 Connector Production Value by Position and Contact Configuration (2021-2026) & (USD Million)

Table 51. World RJ11 Connector Production Value by Position and Contact Configuration (2027-2032) & (USD Million)

Table 52. World RJ11 Connector Average Price by Position and Contact Configuration (2021-2026) & (US\$/Unit)

Table 53. World RJ11 Connector Average Price by Position and Contact Configuration (2027-2032) & (US\$/Unit)

Table 54. World RJ11 Connector Production Value by Mounting Type, (USD Million), 2021 & 2025 & 2032

Table 55. World RJ11 Connector Production by Mounting Type (2021-2026) & (K Units)

Table 56. World RJ11 Connector Production by Mounting Type (2027-2032) & (K Units)

Table 57. World RJ11 Connector Production Value by Mounting Type (2021-2026) & (USD Million)

Table 58. World RJ11 Connector Production Value by Mounting Type (2027-2032) & (USD Million)

Table 59. World RJ11 Connector Average Price by Mounting Type (2021-2026) & (US\$/Unit)

Table 60. World RJ11 Connector Average Price by Mounting Type (2027-2032) & (US\$/Unit)

Table 61. World RJ11 Connector Production Value by Contact Plating Grade, (USD Million), 2021 & 2025 & 2032

Table 62. World RJ11 Connector Production by Contact Plating Grade (2021-2026) & (K Units)

Table 63. World RJ11 Connector Production by Contact Plating Grade (2027-2032) & (K Units)

Table 64. World RJ11 Connector Production Value by Contact Plating Grade (2021-2026) & (USD Million)

Table 65. World RJ11 Connector Production Value by Contact Plating Grade (2027-2032) & (USD Million)

Table 66. World RJ11 Connector Average Price by Contact Plating Grade (2021-2026) & (US\$/Unit)

Table 67. World RJ11 Connector Average Price by Contact Plating Grade (2027-2032) & (US\$/Unit)

Table 68. World RJ11 Connector Production Value by Application, (USD Million), 2021

& 2025 & 2032

Table 69. World RJ11 Connector Production by Application (2021-2026) & (K Units)

Table 70. World RJ11 Connector Production by Application (2027-2032) & (K Units)

Table 71. World RJ11 Connector Production Value by Application (2021-2026) & (USD Million)

Table 72. World RJ11 Connector Production Value by Application (2027-2032) & (USD Million)

Table 73. World RJ11 Connector Average Price by Application (2021-2026) & (US\$/Unit)

Table 74. World RJ11 Connector Average Price by Application (2027-2032) & (US\$/Unit)

Table 75. TE Connectivity Basic Information, Manufacturing Base and Competitors

Table 76. TE Connectivity Major Business

Table 77. TE Connectivity RJ11 Connector Product and Services

Table 78. TE Connectivity RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)

Table 79. TE Connectivity Recent Developments/Updates

Table 80. TE Connectivity Competitive Strengths & Weaknesses

Table 81. Molex LLC Basic Information, Manufacturing Base and Competitors

Table 82. Molex LLC Major Business

Table 83. Molex LLC RJ11 Connector Product and Services

Table 84. Molex LLC RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)

Table 85. Molex LLC Recent Developments/Updates

Table 86. Molex LLC Competitive Strengths & Weaknesses

Table 87. Amphenol Communications Solutions Basic Information, Manufacturing Base and Competitors

Table 88. Amphenol Communications Solutions Major Business

Table 89. Amphenol Communications Solutions RJ11 Connector Product and Services

Table 90. Amphenol Communications Solutions RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)

Table 91. Amphenol Communications Solutions Recent Developments/Updates

Table 92. Amphenol Communications Solutions Competitive Strengths & Weaknesses

Table 93. Bel Fuse Basic Information, Manufacturing Base and Competitors

Table 94. Bel Fuse Major Business

Table 95. Bel Fuse RJ11 Connector Product and Services

Table 96. Bel Fuse RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)

Table 97. Bel Fuse Recent Developments/Updates
Table 98. Bel Fuse Competitive Strengths & Weaknesses
Table 99. Hirose Electric Basic Information, Manufacturing Base and Competitors
Table 100. Hirose Electric Major Business
Table 101. Hirose Electric RJ11 Connector Product and Services
Table 102. Hirose Electric RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)
Table 103. Hirose Electric Recent Developments/Updates
Table 104. Hirose Electric Competitive Strengths & Weaknesses
Table 105. Plug Master Industrial Basic Information, Manufacturing Base and Competitors
Table 106. Plug Master Industrial Major Business
Table 107. Plug Master Industrial RJ11 Connector Product and Services
Table 108. Plug Master Industrial RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)
Table 109. Plug Master Industrial Recent Developments/Updates
Table 110. Plug Master Industrial Competitive Strengths & Weaknesses
Table 111. Chuliang Enterprise Basic Information, Manufacturing Base and Competitors
Table 112. Chuliang Enterprise Major Business
Table 113. Chuliang Enterprise RJ11 Connector Product and Services
Table 114. Chuliang Enterprise RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)
Table 115. Chuliang Enterprise Recent Developments/Updates
Table 116. Chuliang Enterprise Competitive Strengths & Weaknesses
Table 117. KINSUN Industries Basic Information, Manufacturing Base and Competitors
Table 118. KINSUN Industries Major Business
Table 119. KINSUN Industries RJ11 Connector Product and Services
Table 120. KINSUN Industries RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)
Table 121. KINSUN Industries Recent Developments/Updates
Table 122. KINSUN Industries Competitive Strengths & Weaknesses
Table 123. Global Connector Technology Basic Information, Manufacturing Base and Competitors
Table 124. Global Connector Technology Major Business
Table 125. Global Connector Technology RJ11 Connector Product and Services
Table 126. Global Connector Technology RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)

Table 127. Global Connector Technology Recent Developments/Updates
Table 128. Global Connector Technology Competitive Strengths & Weaknesses
Table 129. Adam Tech Basic Information, Manufacturing Base and Competitors
Table 130. Adam Tech Major Business
Table 131. Adam Tech RJ11 Connector Product and Services
Table 132. Adam Tech RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)
Table 133. Adam Tech Recent Developments/Updates
Table 134. Adam Tech Competitive Strengths & Weaknesses
Table 135. EDAC Inc. Basic Information, Manufacturing Base and Competitors
Table 136. EDAC Inc. Major Business
Table 137. EDAC Inc. RJ11 Connector Product and Services
Table 138. EDAC Inc. RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)
Table 139. EDAC Inc. Recent Developments/Updates
Table 140. EDAC Inc. Competitive Strengths & Weaknesses
Table 141. ASSMANN WSW Components Basic Information, Manufacturing Base and Competitors
Table 142. ASSMANN WSW Components Major Business
Table 143. ASSMANN WSW Components RJ11 Connector Product and Services
Table 144. ASSMANN WSW Components RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)
Table 145. ASSMANN WSW Components Recent Developments/Updates
Table 146. ASSMANN WSW Components Competitive Strengths & Weaknesses
Table 147. Kycon Inc. Basic Information, Manufacturing Base and Competitors
Table 148. Kycon Inc. Major Business
Table 149. Kycon Inc. RJ11 Connector Product and Services
Table 150. Kycon Inc. RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)
Table 151. Kycon Inc. Recent Developments/Updates
Table 152. Kycon Inc. Competitive Strengths & Weaknesses
Table 153. Sun Jun Industrial Basic Information, Manufacturing Base and Competitors
Table 154. Sun Jun Industrial Major Business
Table 155. Sun Jun Industrial RJ11 Connector Product and Services
Table 156. Sun Jun Industrial RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)
Table 157. Sun Jun Industrial Recent Developments/Updates
Table 158. Sun Jun Industrial Competitive Strengths & Weaknesses

Table 159. Cobtel Precision Electronics Basic Information, Manufacturing Base and Competitors

Table 160. Cobtel Precision Electronics Major Business

Table 161. Cobtel Precision Electronics RJ11 Connector Product and Services

Table 162. Cobtel Precision Electronics RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)

Table 163. Cobtel Precision Electronics Recent Developments/Updates

Table 164. Cobtel Precision Electronics Competitive Strengths & Weaknesses

Table 165. Dongguan Huaxiang Electronics Basic Information, Manufacturing Base and Competitors

Table 166. Dongguan Huaxiang Electronics Major Business

Table 167. Dongguan Huaxiang Electronics RJ11 Connector Product and Services

Table 168. Dongguan Huaxiang Electronics RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)

Table 169. Dongguan Huaxiang Electronics Recent Developments/Updates

Table 170. Dongguan Huaxiang Electronics Competitive Strengths & Weaknesses

Table 171. Huangshan Evercom Electronics Basic Information, Manufacturing Base and Competitors

Table 172. Huangshan Evercom Electronics Major Business

Table 173. Huangshan Evercom Electronics RJ11 Connector Product and Services

Table 174. Huangshan Evercom Electronics RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)

Table 175. Huangshan Evercom Electronics Recent Developments/Updates

Table 176. Huangshan Evercom Electronics Competitive Strengths & Weaknesses

Table 177. U.D. Electronic Corp. Basic Information, Manufacturing Base and Competitors

Table 178. U.D. Electronic Corp. Major Business

Table 179. U.D. Electronic Corp. RJ11 Connector Product and Services

Table 180. U.D. Electronic Corp. RJ11 Connector Production (K Units), Price (US\$/Unit), Production Value (USD Million), Gross Margin and Market Share (2021-2026)

Table 181. U.D. Electronic Corp. Recent Developments/Updates

Table 182. U.D. Electronic Corp. Competitive Strengths & Weaknesses

Table 183. Global Key Players of RJ11 Connector Upstream (Raw Materials)

Table 184. Global RJ11 Connector Typical Customers

Table 185. RJ11 Connector Typical Distributors

List Of Figures

LIST OF FIGURES

Figure 1. RJ11 Connector Picture

Figure 2. World RJ11 Connector Production Value: 2021 & 2025 & 2032, (USD Million)

Figure 3. World RJ11 Connector Production Value and Forecast (2021-2032) & (USD Million)

Figure 4. World RJ11 Connector Production (2021-2032) & (K Units)

Figure 5. World RJ11 Connector Average Price (2021-2032) & (US\$/Unit)

Figure 6. World RJ11 Connector Production Value Market Share by Region (2021-2032)

Figure 7. World RJ11 Connector Production Market Share by Region (2021-2032)

Figure 8. North America RJ11 Connector Production (2021-2032) & (K Units)

Figure 9. Europe RJ11 Connector Production (2021-2032) & (K Units)

Figure 10. China RJ11 Connector Production (2021-2032) & (K Units)

Figure 11. Japan RJ11 Connector Production (2021-2032) & (K Units)

Figure 12. South Korea RJ11 Connector Production (2021-2032) & (K Units)

Figure 13. RJ11 Connector Market Drivers

Figure 14. Factors Affecting Demand

Figure 15. World RJ11 Connector Consumption (2021-2032) & (K Units)

Figure 16. World RJ11 Connector Consumption Market Share by Region (2021-2032)

Figure 17. United States RJ11 Connector Consumption (2021-2032) & (K Units)

Figure 18. China RJ11 Connector Consumption (2021-2032) & (K Units)

Figure 19. Europe RJ11 Connector Consumption (2021-2032) & (K Units)

Figure 20. Japan RJ11 Connector Consumption (2021-2032) & (K Units)

Figure 21. South Korea RJ11 Connector Consumption (2021-2032) & (K Units)

Figure 22. ASEAN RJ11 Connector Consumption (2021-2032) & (K Units)

Figure 23. India RJ11 Connector Consumption (2021-2032) & (K Units)

Figure 24. Producer Shipments of RJ11 Connector by Manufacturer Revenue (\$MM) and Market Share (%): 2025

Figure 25. Global Four-firm Concentration Ratios (CR4) for RJ11 Connector Markets in 2025

Figure 26. Global Four-firm Concentration Ratios (CR8) for RJ11 Connector Markets in 2025

Figure 27. United States VS China: RJ11 Connector Production Value Market Share Comparison (2021 & 2025 & 2032)

Figure 28. United States VS China: RJ11 Connector Production Market Share Comparison (2021 & 2025 & 2032)

Figure 29. United States VS China: RJ11 Connector Consumption Market Share Comparison (2021 & 2025 & 2032)

Figure 30. United States Based Manufacturers RJ11 Connector Production Market Share 2025

Figure 31. China Based Manufacturers RJ11 Connector Production Market Share 2025

Figure 32. Rest of World Based Manufacturers RJ11 Connector Production Market Share 2025

Figure 33. World RJ11 Connector Production Value by Position and Contact Configuration, (USD Million), 2021 & 2025 & 2032

Figure 34. World RJ11 Connector Production Value Market Share by Position and Contact Configuration in 2025

Figure 35. 6P2C RJ11

Figure 36. 6P4C RJ11 / RJ14-compatible

Figure 37. 6P6C RJ11 / RJ12 / RJ25-compatible

Figure 38. World RJ11 Connector Production Market Share by Position and Contact Configuration (2021-2032)

Figure 39. World RJ11 Connector Production Value Market Share by Position and Contact Configuration (2021-2032)

Figure 40. World RJ11 Connector Average Price by Position and Contact Configuration (2021-2032) & (US\$/Unit)

Figure 41. World RJ11 Connector Production Value by Mounting Type, (USD Million), 2021 & 2025 & 2032

Figure 42. World RJ11 Connector Production Value Market Share by Mounting Type in 2025

Figure 43. Cable Crimp Mount

Figure 44. Through-hole PCB Mount

Figure 45. Surface-mount PCB Mount

Figure 46. Panel / Bulkhead Mount

Figure 47. Wire Lead / Harness Mount

Figure 48. World RJ11 Connector Production Market Share by Mounting Type (2021-2032)

Figure 49. World RJ11 Connector Production Value Market Share by Mounting Type (2021-2032)

Figure 50. World RJ11 Connector Average Price by Mounting Type (2021-2032) & (US\$/Unit)

Figure 51. World RJ11 Connector Production Value by Contact Plating Grade, (USD Million), 2021 & 2025 & 2032

Figure 52. World RJ11 Connector Production Value Market Share by Contact Plating Grade in 2025

Figure 53. Flash Gold / Low-cost Plating

Figure 54. 6–15 ?in Gold Plating

Figure 55. 30 ?in Gold Plating

Figure 56. 50 ?in Gold Plating

Figure 57. World RJ11 Connector Production Market Share by Contact Plating Grade (2021-2032)

Figure 58. World RJ11 Connector Production Value Market Share by Contact Plating Grade (2021-2032)

Figure 59. World RJ11 Connector Average Price by Contact Plating Grade (2021-2032) & (US\$/Unit)

Figure 60. World RJ11 Connector Production Value by Application, (USD Million), 2021 & 2025 & 2032

Figure 61. World RJ11 Connector Production Value Market Share by Application in 2025

Figure 62. Traditional Telephony and Voice

Figure 63. DSL / Broadband CPE

Figure 64. Security and Alarm Systems

Figure 65. POS, Payment and Retail Devices

Figure 66. Industrial Control and Instrumentation

Figure 67. Medical, Hospitality and Building Systems

Figure 68. World RJ11 Connector Production Market Share by Application (2021-2032)

Figure 69. World RJ11 Connector Production Value Market Share by Application (2021-2032)

Figure 70. World RJ11 Connector Average Price by Application (2021-2032) & (US\$/Unit)

Figure 71. RJ11 Connector Industry Chain

Figure 72. RJ11 Connector Procurement Model

Figure 73. RJ11 Connector Sales Model

Figure 74. RJ11 Connector Sales Channels, Direct Sales, and Distribution

Figure 75. Methodology

Figure 76. Research Process and Data Source

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