

Global Retrofit Air Terminal Units Market 2026 by Manufacturers, Regions, Type and Application, Forecast to 2032

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Abstracts

According to our (Global Info Research) latest study, the global Retrofit Air Terminal Units market size was valued at US\$ 1387 million in 2025 and is forecast to a readjusted size of US\$ 2047 million by 2032 with a CAGR of 5.7% during review period.

In 2025, global Retrofit Air Terminal Units production reached approximately 550 K units, with an average global market price of around 2,450 US\$/unit.

Retrofit Air Terminal Units (RTUs) are specialized HVAC (Heating, Ventilation, and Air Conditioning) components designed to upgrade, replace, or modify existing air terminal units in commercial, industrial, or residential buildings without requiring full HVAC system overhauls. Unlike new-installation air terminal units, these retrofit units are engineered to be compatible with existing ductwork, control systems, and building structures, featuring compact designs, flexible mounting options, and adaptability to older HVAC infrastructure. They typically integrate air handling, temperature control, and airflow regulation functions, often incorporating energy-efficient components (such as variable air volume dampers, high-efficiency fans, and smart controls) to improve indoor air quality, reduce energy consumption, and enhance system performance. Retrofit Air Terminal Units are tailored to address the limitations of outdated units?such as poor energy efficiency, inadequate temperature control, or compatibility issues with modern building management systems?while minimizing installation time, disruption to building operations, and overall renovation costs.

The demand for Retrofit Air Terminal Units is driven by the global push for energy conservation, the aging of existing HVAC infrastructure in older buildings, and the growing need to improve indoor air quality and building energy efficiency. From the

demand side, commercial buildings (offices, retail spaces, hospitals) and industrial facilities with outdated air terminal units seek retrofit solutions to meet stricter energy efficiency standards and reduce operational costs; residential buildings undergoing energy upgrades also drive demand for compact, efficient retrofit units. Additionally, the trend toward smart building management systems and the need to enhance indoor air quality (post-pandemic) further fuel demand for retrofit units equipped with advanced controls and air purification features. In terms of business opportunities, developing energy-efficient, smart Retrofit Air Terminal Units compatible with a wide range of existing HVAC systems can address the core pain points of building owners. Providing customized retrofit solutions for different building types (commercial, industrial, residential) and offering turnkey installation and maintenance services can enhance market competitiveness. Cooperating with HVAC contractors, building renovation companies, and property management firms to expand distribution channels can capture market share. Furthermore, integrating IoT-enabled monitoring and remote control capabilities into retrofit units can improve product added value, while targeting emerging markets with aging building stock and growing energy conservation requirements can further expand market reach.

This report is a detailed and comprehensive analysis for global Retrofit Air Terminal Units market. Both quantitative and qualitative analyses are presented by manufacturers, by region & country, by Unit Type and by Application. As the market is constantly changing, this report explores the competition, supply and demand trends, as well as key factors that contribute to its changing demands across many markets. Company profiles and product examples of selected competitors, along with market share estimates of some of the selected leaders for the year 2025, are provided.

Key Features:

Global Retrofit Air Terminal Units market size and forecasts, in consumption value (\$ Million), sales quantity (K Units), and average selling prices (US\$/Unit), 2021-2032

Global Retrofit Air Terminal Units market size and forecasts by region and country, in consumption value (\$ Million), sales quantity (K Units), and average selling prices (US\$/Unit), 2021-2032

Global Retrofit Air Terminal Units market size and forecasts, by Unit Type and by Application, in consumption value (\$ Million), sales quantity (K Units), and average selling prices (US\$/Unit), 2021-2032

Global Retrofit Air Terminal Units market shares of main players, shipments in revenue (\$ Million), sales quantity (K Units), and ASP (US\$/Unit), 2021-2026

The Primary Objectives in This Report Are:

To determine the size of the total market opportunity of global and key countries

To assess the growth potential for Retrofit Air Terminal Units

To forecast future growth in each product and end-use market

To assess competitive factors affecting the marketplace

This report profiles key players in the global Retrofit Air Terminal Units market based on the following parameters - company overview, sales quantity, revenue, price, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include Carrier, Greenheck, Daikin, Trane, Johnson Controls, Trox, Metalaire, Nailor Industries, Titus, Royal Service Air Conditioning, etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

Market Segmentation

Retrofit Air Terminal Units market is split by Unit Type and by Application. For the period 2021-2032, the growth among segments provides accurate calculations and forecasts for consumption value by Unit Type, and by Application in terms of volume and value. This analysis can help you expand your business by targeting qualified niche markets.

Market segment by Unit Type

Single-Duct Type

Fan-Powered Type

Induction Type

Others

Market segment by Air Volume Control Mode

CAV Type

VAV Type

Pressure-Independent Type

Others

Market segment by Control Method

Pneumatic Type

Electronic Type

DDC/BMS-Integrated Type

Others

Market segment by Application

Commercial Buildings

Residential Buildings

Industrial Buildings

Public Infrastructure

Others

Major players covered

Carrier

Greenheck

Daikin

Trane

Johnson Controls

Trox

Metalaire

Nailor Industries

Titus

Royal Service Air Conditioning

Barcol Air

Price Industries

Krueger

Prime AC Industries

Leminar Industries

Halton

ENVIRO-TEC

Carnes

Market segment by region, regional analysis covers

North America (United States, Canada, and Mexico)

Europe (Germany, France, United Kingdom, Russia, Italy, and Rest of Europe)

Asia-Pacific (China, Japan, Korea, India, Southeast Asia, and Australia)

South America (Brazil, Argentina, Colombia, and Rest of South America)

Middle East & Africa (Saudi Arabia, UAE, Egypt, South Africa, and Rest of Middle East & Africa)

The content of the study subjects, includes a total of 15 chapters:

Chapter 1, to describe Retrofit Air Terminal Units product scope, market overview, market estimation caveats and base year.

Chapter 2, to profile the top manufacturers of Retrofit Air Terminal Units, with price, sales quantity, revenue, and global market share of Retrofit Air Terminal Units from 2021 to 2026.

Chapter 3, the Retrofit Air Terminal Units competitive situation, sales quantity, revenue, and global market share of top manufacturers are analyzed emphatically by landscape contrast.

Chapter 4, the Retrofit Air Terminal Units breakdown data are shown at the regional level, to show the sales quantity, consumption value, and growth by regions, from 2021 to 2032.

Chapter 5 and 6, to segment the sales by Unit Type and by Application, with sales market share and growth rate by Unit Type, by Application, from 2021 to 2032.

Chapter 7, 8, 9, 10 and 11, to break the sales data at the country level, with sales quantity, consumption value, and market share for key countries in the world, from 2021 to 2026. and Retrofit Air Terminal Units market forecast, by regions, by Unit Type, and by Application, with sales and revenue, from 2027 to 2032.

Chapter 12, market dynamics, drivers, restraints, trends, and Porters Five Forces analysis.

Chapter 13, the key raw materials and key suppliers, and industry chain of Retrofit Air Terminal Units.

Chapter 14 and 15, to describe Retrofit Air Terminal Units sales channel, distributors, customers, research findings and conclusion.

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